

**EFFECT OF INTERNAL CREDIT RATING ON FINANCIAL PERFORMANCE OF  
COMMERCIAL BANKS IN KENYA**

**NICKSON KIPTISIA KIPTIONY**

**A Research Project Submitted To The School Of Business And Economics In Partial  
Fulfillment For The Award Of Master Of Business Administration Degree  
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**DECLARATION AND APPROVAL**

This research project is my original work and has not been presented for a degree or diploma in this or any other university.

NICKSON KIPTISIA KIPTIONY

GMB-NE-1029-09-14

Signature..... Date.....

**Approval by the Supervisors**

This research project has been submitted with our approvals as University supervisors.

**Supervisor**

Signature ..... Date .....

Name: DR. PATRICK KIBATI

Lecturer, School of Business and Economics

KABARAK UNIVERSITY

**Supervisor**

Signature ..... Date .....

Name: DR. JOEL K. KOIMA

Lecturer, School of Computer Science & Bioinformatics

KABARAK UNIVERSITY

## **DEDICATION**

This work is dedicated to my family and friends for their prayers and support.

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## ABSTRACT

Internal credit rating (ICR) was used in evaluating the level of risk associated with a loan applicant and assign probabilities that an applicant with a given credit score would be good or bad. It could also be used as a basis for loan approval, pricing, monitoring and capital allocation. Lending difficulties may arise due to Internal Credit Rating (ICR) systems failure to consider and analyze potential borrower's information before loans are approved and released to them, making loan monitoring and capital allocation based on the associated risk profile difficult. In recent years spanning 2011 to 2014, there have been growing trend of bad loans, this study aimed at investigating the effects of ICR on the financial performance of commercial banks operating in Kenya for 10 year duration from 2006 to 2015. The specific objectives of the study were to: Establish the effects of ICR-based loan origination process on the financial performance of commercial banks in Kenya; examine the effects of ICR-based setting of credit terms and conditions on the financial performance of commercial banks in Kenya; assess the effects of ICR-based credit monitoring on the financial performance of commercial banks in Kenya; and analyze the effects of ICR-based capital allocation on the financial performance of commercial banks in Kenya. The study was intended to be useful to bankers, bank supervisors, and other stakeholders including scholars and the general public. The study used the longitudinal research design to describe and provide a profile of the relationship between the bank ICR systems and risk adjusted financial performance of the various commercial banks. The population of the study consisted of 20 commercial banks registered, licensed and operating in Kenya as at the period of the study. The 20 banks was purposively analysed after a preliminary survey carried out to establish the availability of data for all Commercial banks. Therefore, the study population comprised the 20 commercial banks in Kenya, arrived at using the purposive selection criterion. The main data collection instrument was the secondary data collection schedule with data being collected from the yearly bank reports, Central Bank of Kenya annual reports and Kenya Bankers Association. Data analysis was conducted with the help of STATA computer program, providing descriptive and inferential statistics. The descriptive statistics comprised the mean, median, standard deviations, minimum and maximum. The inferential statistics on the other hand consisted of; correlation analysis and panel data regression analyses. The study findings indicated that ICR-based setting of credit terms and conditions ( $r = 0.2697^{***}$ ;  $p = -0.0016$ ); ( $\beta = 0.177^{**}$ ;  $SE = 0.0849$ ) as well as ICR-based capital allocation ( $r = -0.061$ ;  $p = 0.4679$ ); ( $\beta = -0.0720$ ;  $SE = 0.0500$ ) related positively with financial performance of banks. Additionally, the results in respect to the effects of ICR-based loan origination ( $r = 0.1828^{**}$ ;  $p = 0.0345$ ); ( $\beta = -0.0217$ ;  $SE = 0.0619$ ) and ICR-based credit monitoring ( $r = -0.1765^{**}$ ;  $p = 0.0445$ ); ( $\beta = 0.0818$ ;  $SE = 0.121$ ) showed that it did not have any effect on the financial performance of the commercial banks in Kenya. The study therefore concluded that the effects of ICR and firm performance is multidimensional and is influenced by firm specific as well as contextual factors. Hence the study recommended continual ICR updating, intense use of loan covenants and collateral, and improving information sharing capabilities. As an area for further research, the study recommended the same research factoring in all the banks and automated credit risk analysis for remote lending transactions.

**Key words:** *Internal credit rating (ICR), ICR-based loan origination, ICR-based Setting of credit terms and conditions, ICR-based credit monitoring, ICR-based capital allocation and Bank financial Performance.*

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## **LIST OF ACRONYMS AND ABBREVIATIONS**

ANOVA-	- Analysis of Variance
C&I	- Commercial and Industrial
CBK	- Central Bank of Kenya
CL	- Consumer Loans
CLTV	- Combined Loan-to-Value ratio
CRE	- Commercial Real Estate
CRM	- Credit Risk Mitigation
CWO	- Write Offs
EL	- Expected Loss
ELR	- Expected Loss Rate
FDIC	- Federal Deposit Insurance Corporation
FE	- Fixed Effects
GDP	- Gross Domestic Product
ICR	- Internal Credit Rating
IRB	- Internal Ratings-Based
KBA	- Kenya Bankers Association

LIED - Loss in Event of Default  
LLP - Loan Loss Reserve  
LTV - Loan-to-Value ratio  
NPL - Non - Performing loans  
OLS - Ordinary Least Squares  
PD - Probability of Default  
RE - Random Effects  
RMs - Relationship Managers  
ROA - Return on Assets  
ROE - Return on Equity  
RORAC- Return on Risk Adjusted Capital  
RRE - Residential Real Estate  
RWA - Risk Weighted Assets  
SE - Standard Error  
UL - Unexpected Loss  
VaR - Value-at-Risk  
WTO - World Trade Organization

## **CHAPTER ONE**

### **INTRODUCTION**

#### **1.1 Introduction**

Credit risk is the primary financial risk in the banking system and exists in virtually all income producing activities (Ahn & Choi, 2009). Internal Credit Rating (ICR) systems are, designed to differentiate the credit quality of borrowers, providing a summary statistic for that customer's probability of defaulting on credit obligations (Jones & Mingo, 1999). They can be used as the basis for loan approval, pricing, monitoring, and loan loss provisioning; among others (Grunert, Norden, & Weber, 2005). Managing credit risk is thus the "bread and butter" of most commercial banks (Heffernan, 2005). More importantly, credit risk management is likely to influence the functioning of the economy, predominantly because bank loans are still the prime source of business finance (Jacobson et al., 2006). As a result, a bank's ability to utilize effective internal credit rating system was likely have a significant effect on the economy since credit risk can raise the marginal cost of debt and equity, which in turn increases the cost of funds for the banks (Heffernan, 2005).

According to Fredriksson and Moro (2014) internal credit rating system is the key determinant of bank performance that is within the control of management. This is underscored by the argument of Nakamura and Roszbach's (2013), that the 2007-2009 financial crisis was an indicator that a large number of banks around the world were insufficiently attentive to risks within their portfolios. However, Barriga, Cancho and Louzad (2015) observes that internal credit ratings have been part of the major changes that have taken place in the world financial system section since 1930s, in addition to deregulation of the interest rates and exchange rates, leading to increased liquidity and lender competition. As a consequence, banks have been concerned that lending decisions have been increasingly becoming important to their profitability leading them to develop tools to supporting allocating resources without losing the agility and quality of credits.

Globally, recent events in the credit markets have indicated the importance of the credit risk as a determinant of performance of not only banking organizations but also of the wider economy.

Hence, Cole & White (2012) find that between 2008-2010 more than 300 commercial banks in the United States were closed at a cost of more than \$80 billion by the Federal Deposit Insurance Corporation (FDIC) mainly due to lending risks. Among other economically advanced countries such as within the European Union, Puri, Rocholl and Steffen (2011) observed an extensive use of internal credit rating systems among banks, incorporate both hard and soft information in their lending decisions. The researchers found that loan making process is an entirely codified and follow pre-defined rules but also having the potential for discretion. As Chiamonte, Croci and Poli (2015) observed, many of the sophisticated internal portfolio models that were built for use mainly in the United States market may need to be adapted for the European market since the two markets have different structural characteristics.

Consequently, the internal credit rating models in use in the emerging markets are more likely to face heightened degree of constrain due in large part to their distinct market structures (Demetriades & Fielding, 2012). Matthews (2010) found that the common characteristics of the Chinese banking sector consist of large number of non-performing loans, lending majorly focused on state-owned enterprises, and the influence of local government and Communist Party officials. Since its entrance into the World Trade Organization (WTO) in 2001, Qian, Strahan and Yang (2015) observe that China's lending decisions have implanted the internal credit rating and have witnessed improved lending decisions with internal credit rating strongly predicting loan interest rates and after hand information on loan performance. Similarly, Fisman, Paravisini and Vig (2012) showed that in India lending decisions are influenced by cultural proximity in terms of religion, ethnic background, and geographic area between lender and borrower are associated with improved repayment performance. They caution, however, that such lending practices may lead to discrimination or favoritism and result in the misallocation of resources. In Brazil, Montes and Peixoto (2014) found evidence that banks increase loans when the economy presents signs of warming, which reinforces the procyclical nature of banking institutions.

Further, Brook and Stein (2009) found that in most emerging markets, the credit markets are not well developed. Thus, banks needed to rely majorly on their own internal ratings since the private credit bureaus have a very small penetration into the market. For instance, the authors found that Philippines has just 5% of the population included in the private credit bureau, a

corresponding percentage for India and the Russian Federation are double that of the Philippines at 10% though still quite low whereas significantly higher in South Africa (65%), El Salvador (83%) and Argentina (100%) are relatively high. They noted that Argentina's full coverage of the population is unusual for developing countries, which however, is not unusual for developed countries.

In Africa, Andrianova, Baltagi, Demetriades and Fielding (2015) pointed out that savings mobilization does not appear to represent a binding constraint on banks' ability to lend in most African countries but that lending problems lie with the lack of credit worthy borrowers. However, there has been an increasing demand for credit among a growing number of households and firms in these countries. In West Africa, for example, Demetriades and Fielding (2012) conducted a study involving eight former French colonies comprising Benin, Burkina Faso, Cote d'Ivoire, Guinea-Bissau, Mali, Niger, Senegal and Togo and found that the countries have a uniform financial system with high loan default rates in the region and those variations in the delinquency rates impact on liquidity and asset growth. According to Odonkor, Osei, Abor, & Adjasi (2011), major Ghanaian banks engage aggressively in risky activities and thus outperform smaller banks suggesting that prudent banking regulation may help reduce fragility in the financial system.

According to Brook and Stein (2009), development of financial infrastructure such as internal credit rating in emerging markets can raise the ability of banks to check the potential borrower's past experiences and also evaluate the suitability of the security or collateral to be used for a loan. The internal credit rating can be used to evaluate the level of risk associated with a loan applicant and assign probabilities that an applicant with a given credit score was good or bad (Puri, Rocholl, & Steffen, 2011). These probabilities or odds can be computed from history of default frequencies of borrowers hence improving the bank's predictive power in separating good and bad customers. Like a public credit rating produced by agencies such as Moody's or Standard & Poor's, a bank's internal rating summarizes the risk of loss due to failure by a given borrower to pay as promised (Treacy & Carey, 2000). Bank internal credit risk evaluation systems go by a number of names, such as expert systems, credit scoring or credit risk rating (Lehmann, 2003). Accordingly, internal credit rating is important throughout the entire loan path,

that is, the sequence of events beginning with an origination and ending with a terminal event, such as maturity or early termination (Roberts, 2015).

### **1.1.2 The Concept of Internal Credit Rating (ICR)**

In June 2004, the Basel Committee on Banking Supervision issued a revised framework on International Convergence of Capital Measurement and Capital Standards, often referred to as Basel II (Dohnal, 2008). As a result of the pronouncement, Internal Ratings-Based (IRB) approach of Basel II encouraged banking institutions to use their own internal measures for key drivers of credit risk as primary inputs to their minimum regulatory capital calculation subject to meeting certain conditions and to explicit supervisory approval. However, the origins of use of quantitative credit risk modeling at the portfolio level can be traced back to the 1990s, when JP Morgan in conjunction with several co-sponsors launched CreditMetrics and Credit Suisse First Boston released its CreditRisk (Hahnenstein, 2004). Internal credit ratings can be considered to contain evidence of the private information that banks possess, and can be distinguished from credit bureaus' ratings in that credit bureaus base their ratings on public information which also form an input in banks' internal ratings (Jacobson *et al.*, 2006). Internal credit ratings for borrowers are thus an aggregated valuation procedure of various financial and non-financial factors (Grunert *et al.*, 2005). According to Treacy and Carey (2000), at banks, ratings are kept private and the costs and benefits of rating systems are internal; hence, pressures for accuracy, consistency, and fine distinctions of risk are mainly a function of the ways in which ratings are used in managing the portfolio. Moreover, the researchers add, the rating system can be tailored to fit the requirements of the bank's primary lines of business and can be restructured whenever the internal benefits of doing so exceed the costs.

### **1.1.3 Commercial Banks in Kenya**

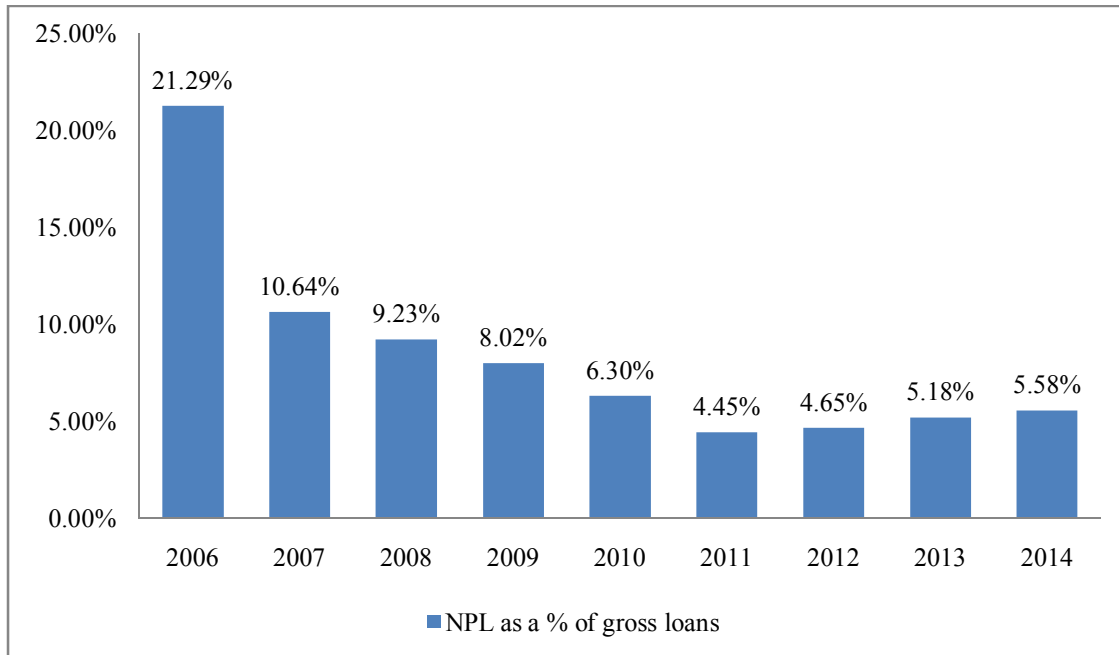
The banking system in Kenya consists of 43 banks, with 1,313 branches and 34,064 employees; 26 local privately owned banks; 14 foreign banks that bring into the Kenyan banking system valuable skills, technology and capital, they can also bring risks; and 3 state owned banks (Mwega, 2014). The system had its foundation when British commercial banks started operations in Kenya during the 1890s (Gitonga, 2014). Up until independence, most of the banks operating in Kenya were foreign owned and had less interest in the African population as they catered



mainly for the immigrant Asian and European settler communities. After independence, there was increased participation of Kenyan banks targeting African population, mostly dominated by state owned banks.

From 1980s, however, the Kenyan the financial sector underwent reforms aimed at achieving efficiency in the delivery of credit and other financial services to ensure that the costs of services became increasingly affordable and the range and quality of services better, catering to the needs of both savers and investing businesses (Mwega, 2014). This saw the emergence of numerous locally owned privately held banking corporations in Kenya to compete side by side with the international banks that had developed networks across the country. According to Waweru and Kalani (2009), the same period also coincided with a number of banking problems culminating in major bank failures of 37 banks between 1886 and 1998 mostly due to non-performing loans.

From 2004, following Basel II recommendations, the banking sector in Kenya have attempted to improve their internal credit rating in line with those recommendations. Most of the local affiliates of international banks (72%) were ready to implement Basel II in 2008 while a majority of the local institutions (76%) indicated deferred full implementation to 2010 (Central Bank of Kenya, 2011). Despite increased efforts at using the internal credit rating for lending decisions and for loan portfolio management, the ratio of non-performing loans as compared to total gross loan amounts has showed an upward trendsince 2011 as evidenced in Figure 1.1 (Central Bank of Kenya, 2015). This has raised the question whether ICR affect key bank financial performance metrics given that Basel II which ushered in the ICR regime was being fully operational from 2010.



*Figure 1.1: Non-Performing Loans from 2006 to 2014*

Source: CBK

Given the background of limited lending by major banks mainly driven by poor credit worthiness, there has been increasing motivation for financial inclusion (Central Bank of Kenya, 2015). Hence, banks have attempted to reduce the prohibitive costs of borrowing by overcoming private information asymmetry via rich arrays of screening contracts (Athreya, Tam, & Young, 2011). Increasingly internal credit rating has become one route of borrower signaling that is used by banks to separate borrowers according to their risk characteristics. Consequently, the ICR has been one of the tools used in decision making on whether or not to grant credit at the beginning of a credit relationship, the determination of terms and conditions under which credit was granted, the monitoring of the credit during its life-time and the management of a bank's credit portfolio risk, and allocation of economic capital (Lehmann, 2003).

## **1.2 Statement of the Problem**

The role of commercial banks in Kenya is key, lending being their core business activity, they create access of credit facilities to borrowers and investors who borrow and in turn invest to promote development of various sectors of the economy (Mwega, 2014). Lending is associated with high risk through default (Matthews, 2010). According to Andrianova, Baltagi, Demetriades and Fielding (2015), most banks face lending difficulties which originate from credit evaluation. This is where the internal credit rating (ICR) system fails to take note and analyze their customers/borrowers information before loans are approved and released to them and also fail to monitor the repayments by the borrowers (Curcio & Gianfrancesco, 2009). As a result, the banks are forced to lend at a level below their capacity implying that they have to spread their costs among a few borrowers leading to high interest rates as well as high default rates (Curcio & Gianfrancesco, 2009).

Commercial Banks generate huge income from their lending activities, but some proportion of their loaned amounts regularly become bad loans and therefore affect the financial performance of these institutions, this is also seen in the Commercial banks annual reports for the year ended December 2014, where bad loans stood at KShs. 108.3 billion (Central Bank of Kenya, 2015). According to the Central Bank of Kenya (2011) internal credit rating can help banks reduce inefficiencies in lending operations since customers whose credit standing indicate having problems with creditworthiness was subjected to stringent terms and conditions in order to accurately predict borrowers' chances of default, determine loan contract terms, monitor loans and capital allocations decisions that are more profitable. Kenyan banks have attempted to implement Basel II recommendations to a varying degree of success (Dohnal, 2008). Despite all these expectations and implementations, banking system in Kenya has showed increasing trend of bad loans in relation to total loans in the recent years as follows, 2011 (4.4%), 2012 (4.7%), 2013 (5.2%) and 2014 (5.6%) as shown in figure 1.1. Bad loans can fuel banking crisis and result in the collapse of some of these institutions. (Central Bank of Kenya, 2015). Therefore this study was intended to investigate the value of ICR in relation to banks financial performance in Kenya.

### **1.3 General objective of the Study**

The all-purpose objective of the study was to investigate effects of internal credit rating on the financial performance among the commercial banks in Kenya.

#### **1.3.1 Specific Objectives of the Study**

- i. To establish the effects of ICR-based loan origination process on the financial performance of commercial banks in Kenya.
- ii. To examine the effects of ICR-based setting of credit terms and conditions on the financial performance of commercial banks in Kenya.
- iii. To assess the effects of ICR-based credit monitoring on the financial performance of commercial banks in Kenya.
- iv. To analyze the effects of ICR-based capital allocation on the financial performance of commercial banks in Kenya.

### **1.4 Research Hypotheses**

The researcher used hypotheses since it allowed determination of focus and direction; clarifies the state of purpose; state the variables to be included and these to be excluded in the research and gave operational definition of variables of interest (Anderson, Dennis, & Williams, 2004).

The hypotheses below was tested at significance level  $\alpha = 0.05$

- H<sub>01</sub>:** There is no significant effect between ICR-based loan origination process and the financial performance of commercial banks in Kenya.
- H<sub>02</sub>:** There is no significant effect between ICR-based setting of credit terms and conditions and the financial performance of commercial banks in Kenya.
- H<sub>03</sub>:** There is no significant effect between ICR-based credit monitoring and the performance of commercial banks in Kenya.
- H<sub>04</sub>:** There is no significant effect between ICR-based capital allocation and the financial performance of commercial banks in Kenya.

### **1.5 Significance of the Study**

The findings from this study will contribute to the better understanding of bank credit risk measurement and management as well as use of internal credit rating model for various purposes in the bank loan cycle. Thus the study will be useful to bankers as it will highlight key principles for setting up an internal risk rating system as well as evaluating the effectiveness of such system. The study will also be useful to bank supervisors, mostly drawn from the Central Bank of Kenya. This will be achieved by noting the bank specific differences in key indicators of bank performance affected by the ICR hence allowing CBK supervisors to target their operations to areas where inadequacies are likely to be found and therefore recommending adjustments where necessary to improve such weaknesses. The study will also be useful to scholars as it will highlight an avenue for conceptualizing ICR, hence facilitating future theoretical and empirical studies in the area. Finally, the study will benefit other stakeholder such as policymakers charged with making legislation relating to credit, credit risk management, credit rating and reporting and banking in general as well as the general public who benefit from appropriate lending contracts such as borrowers.

### **1.6 Scope of the Study**

This study involved the study of effects of ICR on financial performance of commercial banks in Kenya. By concentrating on the banking sector, the study attempted to uncover various ways developed in the ICR administration by the varied participants yielded increased loan performance, hence, higher bank financial performance over time. Thus the study covered a 10 year period from 2006 to 2015.

### **1.7 Limitations and Delimitations of the Study**

The researcher faced a number of challenges in carrying out this study; among them was the process of acquiring data from all the 20 commercial banks, the researcher initially targeted all the 43 Commercial banks but this was not possible since after the preliminary survey carried out it was noted that data for only 20 banks was available. This problem was overcome by the researcher by purposively targeting those commercial banks whose data was available. It was a tedious process and needed a lot of patience since it was a very slow process. Some of the banks especially those that are still small in operations were not willing to surrender the required

data. Upon acquiring the data, the researcher noted that some commercial banks published their financial reports during the period but due to inconsistency in the reporting style it led to their exclusion from the study. The study relied on the published financial statements and accompanying reports for data analysis. This limitation was eased by the use of the introduction letter from the Kabarak University and the researchers' own letter.

## 1.8 Operational Definition of Terms

Capital	Is a risk-based performance measurement framework for analyzing risk-adjusted financial performance and providing a consistent view of profitability across businesses (Heffernan, 2005).
Collateral coverage:	This is what borrowers pledge against credit from banks. Ccollateral is used by banks to reduce credit risk exposure. This was measured by taking the current collateral value divided by previous year's collateral value (Heffernan 2005).
Commercial banks:	Are banking organizations that offer wholesale and retail banking services. Wholesale banking typically involves offering intermediary, liquidity and payment services to large customers such as big corporations and governments. Retail banking offers the same services to numerous personal banking customers and small businesses. Retail banking is largely intra-bank: the bank itself accepts deposits and makes many small loans (Heffernan, 2005).
Complete write offs:	Normally are those loans that have been proved difficult to collect. This is normally due to destruction of the subject matter, adverse selection and finally in case of death of the debtor. This was computed by taking the total Write offs divided by the Total loans. (Norden& Weber 2010).
ICR-based setting of credit	
Terms and Conditions:	Means the terms and conditions available on the Website governing the membership of Lending Works, and use of the Website and Lending Works Platform, as amended from time to time (Prilmeier, 2011)
Credit risk:	The potential that a bank borrower or counterparty would fail to meet its obligations in accordance with agreed terms (Dohnal, 2008).

Economic capital:	The amount of capital that a firm, usually in financial services, needed to maintain the bank's solvency in the face of unexpectedly large losses (Carlson, Shan, & Warusawitharana, 2013).
Financial covenants:	These are restrictions in debt contracts that are written on hard information, i.e. accounting quantities that are verifiable in court (Prilmeier, 2011).
Financial performance:	The degree to which the financial objectives of a bank organization have been accomplished (Odonkoret <i>et al.</i> , 2011).
ICR-based Capital Allocation:	This is the process of how a bank divides its financial resources and other sources of capital to different processes, people and projects (Berger & Bouwman, 2013).
ICR-based Credit Monitoring:	The process of identifying control breaches, anomalies and high-risk activities at an early stage and employing a firm remediation strategy often prevents and/or minimize the impact of any potential credit impairment (Nakamura & Roszbach, 2013).
ICR-based Loan Origination:	The process by which a borrower applies for a new loan and a lender processes that application (Heffernan, 2005).
Internal credit rating:	A structured or formal system for approving loans, portfolio monitoring and management reporting, analysis of the adequacy of loan loss reserves or capital, and profitability and loan pricing analysis used by individual banks (Jacobson <i>et al.</i> , 2006).
Loan Availability:	Loan availability is the measure of how the bank is able to issue loans efficiently to the credit worthy borrowers Measured by Total loans to Number of transactions. (Demetriades and Fielding 2012)
Loan concentration:	Loan concentration is the proportion allocated to various sectors of the economy normally used by banks to improve diversification of



	their credit portfolios. This was measured by Herfindahl-Hirschman Index (Shan, Tang & Yan, 2016)
Loan loss reserve:	Loan loss reserves are the provisions used to cover for losses that are likely to occur. These reserves are based on past performances and are expected to cover expected losses over a horizon of one year and were computed by taking Total loss provisions and dividing it by Total loans (Treacy & Carey, 2000).
Loan Pricing:	Loan pricing is all about the determination of interest rates charged on a credit facility. It was determined by Interest income divided by Total loans (Curcio & Gianfrancesco, 2009).
Non-performing loans:	This are the loans that are not serviced by the borrowers calculated by Total Non-performing loans divided by total loans (Matthews 2010)
Regulatory capital:	The amount of capital a bank or other financial institution has to hold as required by its financial regulator (Barth, Lin, Ma, Seade, & Song, 2013).
Return on Risk Adjusted Screening effort:	Is a process carried out at the initial stage on borrowers to determine their credit worthiness before a loan is issued to them. It is measured by Total Loans to Asset Ratio (Cole, Kanz and Klapper 2015).
Soft information:	Is the information not verifiable by outsiders (Brunner, Pieter, & Weber, 2000).
The collateral value:	Is the bank's own estimate of the assets pledged to secure that particular loan (Liberti & Sturgess, 2014).
Tier 1 capital:	Tier 1 capital consists of the book value of the common equity, minus most intangible assets such as goodwill, plus the book value of certain preferred equity, with the total adjusted for a few accounting items (Elliott, 2009)
Total Capital:	Total capital relates to the entire firm's capital including intangible assets such as goodwill, Total capital is arrived at by adding tier 1

capital to tier 2 capital and dividing by Risk weighted Assets  
(Beltratti&Stulz 2012).

## **CHAPTER TWO**

### **LITERATURE REVIEW**

#### **2.1 Introduction**

This chapter outlined the theoretical literature supporting the study, the various empirical studies that have been undertaken in the study field, as well as provide a schematic diagram depicting relationship among variables in the study through the conceptual framework.

#### **2.2 Theoretical Literature Review**

Two theories were used to underpin the present study; the Theory of Information Asymmetry and Agency Theory. Theory of Information Asymmetry gives rise to adverse selection and moral hazard, and the classic principal–agent problem between depositors and shareholders and a bank, and the bank and its officers and debtors (Heffernan, 2005).

##### **2.2.1 Theory of Asymmetric Information (Lemons Theory)**

The theory of asymmetric information is concerned with separating good borrowers from bad ones which occurs as a result of adverse selection and moral hazards problems. The concept of asymmetric information was first introduced through Lemons Theory which was developed by George Akerlof in 1970, who was later awarded with the Nobel Prize (Ata, Korpi, Ugurlu, & Sahin, 2015). The theory has since then been studied in various contexts including labor, insurance, loan and capital markets. Asymmetric information, or differences in information held by parties to a loan contract, is the reason why banks face the problem of adverse selection because the bank, the principal, normally has less information about the probability of default on a loan than the firm or individual, the agent (Heffernan, 2005). Asymmetric information in credit markets arises due to the failure of lenders and borrowers to exchange complete and correct information between each other (Ata *et al.*, 2015). The principal information failure is information asymmetry, referring to parties to a transaction having different amounts of relevant information (Schwarcz, 2014).

The Theory of Asymmetric Information is relevant to the present study in that information differences between the bank and the borrower/potential borrower apply to ICR Loan origination

as it affects the bank's determination of probability of default (Andrianova *et al.*, 2011). It was also influence the contents of the ICR loan contract terms and conditions (Drucker & Puri, 2009) and collateralization (Cerqueiro *et al.*, 2012). In relation to ICR loan monitoring, the theory acknowledges that intensity of monitoring was affect the likelihood of moral hazard once the loan has been granted to the borrower (Nakamura & Roszbach, 2013).

### **2.2.2 Principal-Agent Theory**

Differences in information between principal and agent give rise to adverse selection and moral hazard (Heffernan, 2005). Adverse selection occurs when a borrower with a high credit risk and low credibility is willing to borrow loan and pay the high interest rate (Ata *et al.*, 2015). The problem of adverse incentives (higher interest rates encouraging borrowers to undertake riskier activities) is another reason why banks reduce the size of a loan or even refuse loans to some individuals or firms (Heffernan, 2005). Moral hazard is an ex-post problem that occurs as a result of the inability on part of the lenders in monitoring the operations of borrowers and can be mitigated by close monitoring of the borrowers after a loan is issued (Ata *et al.*, 2015). It arises whenever, as a result of entering into a contract, the incentives of the two parties change, such that the riskiness of the contract is altered (Heffernan, 2005). As per the study, borrowers are the agents while the banks assume the position of the principals. Agency problems arise because the principal cannot observe and/or have perfect information about the agent's actions. The bank thus uses a sophisticated internal credit rating system so as to ensure that it minimizes losses from all its credit contracts. Consequently, banks with well adopted internal credit rating systems are supposed to have a superior financial performance as compared to their less sophisticated counterparts.

The theory is relevant to the study in that the bank incur agency costs related to the cost of allocated capital since the bank have to allocate more capital to cover losses that may arise as a result of the relationship between the bank and the borrower (Santos *et al.*, 2012). As the bank enters into more loan contracts, it needs to allocate capital to act as a buffer so that loan losses do not lead to bank closure.

## 2.3 Empirical literature

### 2.3.1: ICR-Based Loan Origination Process and Financial Performance of Commercial Banks

According to Nakamura and Roszbach (2013), banks are uniquely suited to measuring the risks of their borrowers since they possess their private information derived from the transaction accounts. A bank uses the information at hand to do the assessment of the riskiness of loan applicants, the resulting decision to grant credit or not at some risk-adjusted interest rate, and the way in which monitoring of granted loans takes place, are of great importance for all businesses (Jacobson *et al.*, 2006). Thus bank internal credit ratings are taken to be sufficient statistics for determining the creditworthiness of loans (Nakamura & Roszbach, 2013). Consequently, as Cole *et al.*, (2015) assert, internal credit ratings are often strongly predictive of default which is also highly related to the underlying asset quality.

Banks have been using internal credit rating systems to assess the creditworthiness of borrowers in one way or another not only since internal credit rating systems have received closer attention in the discussion of the new capital requirements (Lehmann, 2003). Where information for inclusion in the credit is not available, however, banks often lend based on the relationship with the customer. This is because banks can use either relationship or transactional banking or both in different ways to minimize information asymmetry; and neither arrangement is without its problems, and different countries display varying degrees of these two types of banking (Heffernan, 2005). According to Repullo and Suarez (2012), relationship banking makes banks privately informed about their borrowers, hence making borrowers become dependent on the banks with whom they first start a lending relationship, which captures the lock-in effects caused by the potential lemons problem faced by banks when a borrower switches from one bank to another.

According to Heffernan (2005), given the potential for adverse selection, most banks do not rely solely on loan rates when taking a lending decision. Instead, the availability of a certain type of loan may be restricted to a selected class of borrowers, especially in retail markets. Credit ratings are, therefore, a way to independently conduct an assessment of the relative credit risk of a

customer (Karagozoglu, Jacobs, & Layish, 2016). They can be interpreted as a screening technology that is applied to alleviate asymmetric information problems between borrowers and lenders (Grunert *et al.*, 2005). The rating assignment influences the approval process in that underwriting limits and approval requirements depend on the grade, while approvers of a credit are expected to review and confirm the grade (Treacy & Carey, 2000). Thus, loan availability, effected through credit rationing, involves limiting the supply of additional credit (loan) to the borrowers who are even willing to repay with higher interest (Ata *et al.*, 2015).

Banks can also use the internal credit rating to help ensure they are properly diversified by setting concentration limits: the bank sets a limit on the amount of exposure in relation to a certain individual or sector (Heffernan, 2005). According to Carlson *et al.* (2013), another interesting aspect of the relationship of capital and loan growth is whether there are differences in the sensitivity of growth rates of different types of loans. The types of loans that we consider are Commercial and Industrial (C&I) loans, Commercial Real Estate (CRE) loans, Residential Real Estate (RRE) loans, and Consumer Loans (CL).

The structure of performance incentives strongly affects screening effort, risk-assessment, and the performance of originated loans (Cole *et al.*, 2015). Loan officers who are incentivized based on lending volume rather than the quality of their loan portfolio originate more loans of lower average quality. According to Demetriades and Fielding (2012) loan availability is an important measure of how the bank is able to issue loans efficiently to the credit worthy borrowers in time. For instance, in West Africa, the authors found that majority of the banks lend between 40% and 70% of their assets. This implies that banks that are more efficient in lending operations are able to lend more from their assets. Thus a superior monitoring technology that results from the access to account information might lower the price of credit (Norden & Weber, 2010).

By contrast, high-powered incentives that reward loan performance and penalize bad lending decisions cause loan officers to exert greater screening effort, reduce exposure to loans with higher perceived credit risk, and induce significantly more profitable lending decisions while leading only to a small reduction in lending volume (Cole *et al.*, 2015). High quality customers enjoy a reduction in loan interest rates in banks that adopt the IRB approach (Ruthenberg

&Landskroner, 2008). Hence, credit rating based on a quantitative score that uses an application scorecard at the loan origination stage facilitates and standardizes the decision process (Puri *et al.*, 2011). The idea of the scorecard is to record all data items that have predictive power related for an applicant's default risk.

The pressure to increase the number of grades can lead to more pronounced competitive forces thereby compressing loan spreads (Treacy & Carey, 2000). They observed that a reduction in expected loss factors by a few basis points, or a small decrease in the amount of capital allocated to a loan, may be the difference between a transaction that meets internal profitability hurdle rate and one that does not. Those individuals such as loan officers facing origination and repayment bonuses, which do not penalize defaulting loans, are dramatically more likely to approve loan applications (Cole *et al.*, 2015). Therefore, when setting the price for a proposed new loan facility, it is now fairly common for a banker to first determine the break-even interest rate needed to cover the loan's expected losses and an appropriate margin for credit risk or unexpected losses, determined so that the expected rate of return on the capital allocated to the loan, that is, the Return on Risk Adjusted Capital, or RORAC, achieves the bank's hurdle rate (Jones & Mingo, 1999).

According to Puri *et al.* (2011) study intended to find out how the process of loan making by banks can be regulated to minimize risks, found no evidence that loans approved based on the loan officer's discretion perform any differently than other loans. According to Horvath, Seidler and Weill (2016), increased competition reduces credit supply, as banks are less likely to grant credit to clients that are not locked-in. Hence, the assessment of credit involves a complex tradeoff between risk and return in an environment with high aggregate and peculiar risk (Cole *et al.*, 2015).

### **2.3.2: ICR-Based Setting of Credit Terms and Conditions and Financial Performance of Commercial Banks**

According to Norden & Weber (2010), access to private and timely information may explain why banks apply different types of lending technologies to certain borrowers, such as relationship lending. Dohnal (2008) defines Credit Risk Mitigation (CRM) as a technique used by a credit

institution to reduce the credit risk associated with an exposure or exposures which the credit institution continues to hold. Roberts (2015) points out that the contractual mechanisms that control the allocation of decision rights with major terms and conditions touches on the facility maturity, amount, interest rate spread, and covenant package. Loan contract information, therefore, should include all variables used to characterize it, including contractual terms, such as fixed versus adjustable rate status, duration, benchmark rate, payment structure, prepayment penalty structure, loan purpose, including home purchase, refinance, primary vs. secondary lien, loan size, leverage such as Loan-to-Value ratio (LTV) and Combined Loan-to-Value ratio (CLTV), interest rate, origination channel (broker versus bank origination), documentation requirement (full-documentation versus various levels of reduced documentation), and securitization (Jiang, Nelson, & Vytlačil, 2014).

Liberti and Sturgess (2014) also observe that some of the major contractual term items that the lender and the borrower need to agree on include the size of loan, the value and type of any collateral used to secure the loan, and interest rate spread on the loan at initiation. Covenants should not be set so as to bring about renegotiation via technical default because control should remain with the better-informed party to avoid information distortions and to provide better incentives for information acquisition (Roberts, 2015). Thus a better internal credit rating leads to a greater reduction in interest rates (Qian *et al.*, 2015). Fredriksson and Moro (2014) observe that the performance of a bank is the result of the margin that the bank is able to extract from each of its relationships with its customers. The margin generated by these relationships is the result of the bank's ability to sell different products to customers at the right price, whether that is a fee on services or the interest rates on loans. Moreover, as Jacobson *et al.* (2006) asserts, determining appropriate risk-based pricing on individual loans should place greater importance on risk-management at the time of the initial screening decision; more so, in emerging credit markets, characterized by severe information asymmetries, limited credit information and poor enforceability of debt contracts (Cole *et al.*, 2015).

If the costs of covenant enforcement or renegotiation are too high, then sold loans could have fewer and looser covenants (Drucker & Puri, 2009). Debt covenants can enhance ability of banks to protect their claims if borrowers' credit quality deteriorates (Vashishtha, 2011). Further, debt



covenant violations generally result in negative consequences on the borrowers, including increases in interest rates, requests for early debt repayment, and additional restrictions on the borrowers' activities (Ahn & Choi, 2009). Similarly, Vashishtha (2011) asserts that covenant violations are associated with a transfer of control rights from shareholders to banks who can then use the threat to demand immediate re-payment of the outstanding principal and interest to wield significant influence over firm policies that fall within or outside the scope of the credit agreement. According to Liberti and Sturgess (2014) collateral has implications on interest rate spreads in that if collateral is used to share default risk then collateral and interest rates are substitutes. Alternatively, interest rates and collateral are positively related in that as interest rates increase, agency problems also increase requiring increase in collateral for mitigation. Perfectly collateralized lending is, by definition, immune to changes in information thereby making private information is simply irrelevant (Athreya *et al.* 2011). By contrast, in the case of unsecured debt, formal collateral is totally absent. As a result, changes in the asymmetry of information was likely have consequences for prices and allocations.

A collateralized transaction is a transaction where the credit exposure or potential credit exposure of the credit institution to a counterparty is hedged, in whole or in part, by collateral posted by the counterparty or by a third party on behalf of the counterparty (Dohnal, 2008). Collateral may be used as a commitment mechanism against agency risk or for hedging against expected default risk (Liberti & Sturgess, 2014). It is one of the most common characteristics of loan contracts. Adverse selection problem in credit markets can be mitigated through collateral requirements and credit rating services (Ata *et al.*, 2015). Adverse selection is a problem that occurs between lenders and borrowers where banks or financial institutions issue a loan to a risky customer. A collateralized loan is a loan that is secured by a borrower's tangible assets (Ahn & Choi, 2009). Collateral systems provide information to alert lenders to the potential existence of prior interests in collateral and give creditors who register assurance of their priority in the collateral, reducing risk to lenders and facilitating access to credit (Brook & Stein, 2009).

According to Fisman *et al.* (2012), lower default rates should reduce the average cost of borrowing. Since loan interest rates in most cases are fixed, collateral acts as a proxy for the borrowing cost where higher risk borrowers post more collateral holding the interest rate

constant, while collateral to loan ratios are lower for in-group loans with high loan growth rates typically indicate higher credit risk (Wang & Cox, 2013). Collateral, therefore, is one of the most important features of many debt contracts and is used to improve information asymmetries between borrowers and lenders (Cerqueiro, Ongena, & Roszbach, 2012). Losses are generally understood to be influenced by key transaction characteristics such as the presence of collateral and the degree of subordination (Henneke & Trück, 2005).

According to Jiang *et al.* (2014), a bank can obtain costly and imperfectly correlated signals regarding loan quality and can potentially apply incremental information advantage arising from soft information collected at the time of loan origination. According to Demetriades and Fielding (2012) banks, by screening loan applicants, can help to address adverse selection in the credit market and channel funds towards productive uses. Hence, past default appears substantially more correlated with credit terms now than in past decades (Athreya *et al.*, 2011). In particular, the positive correlation of interest rates with past defaults may be seen as a form of “punitive” sanctions imposed by creditors. However, under competitive lending and full information, such penalties were not viable. Nonetheless, given the persistence of shocks, the income events that trigger default may as well persist, and therefore justify risk premium on lending. According to World Bank (2013), the difference between market lending rates and short-term T-bill rates can be interpreted as the risk premium, and reflect the market’s perception of risk.

This spread can be taken as a measure of the risk premium faced by banks, without the proper assessment of risks, prediction of banks’ performance was biased (Wang & Cox, 2013). Consequently, the bank can improve its pricing since as Qian *et al.* (2015) observed, with better incentives, the bank impounds better information into loan interest rates which in turn leads to interest rates’ greater power to predict future default. According to Fredriksson and Moro (2014), it is then extremely important for a bank to price customer services according to their risk where the higher the risk, the higher the interest rate charged and the higher the fees for additional services and vice versa. Improved internal credit rating, by enhancing bank competition are likely to influence bank pricing policies leading to diminished loan rates and increased deposit rates, thus stimulating demand for loans by alleviating financing obstacles (Horvath *et al.*,

2016). The risk premium charged on the loan plus fees should be enough to cover for expected losses (Heffernan, 2005).

Banks are able to benefit from their ability to price according to the risk of loaning to the customer by retaining at least a part of the incremental risk-adjusted profitability (Fredriksson & Moro, 2014). According to Foos, Norden and Weber (2009), new loans that have been granted in order to abnormally expand a bank's credit portfolio are priced at a lower rate than loans granted by banks that intend to maintain their current credit exposure. Likewise, according to Allen and Santomero (1998), the advent of the technological revolution has substantially reduced the cost of information and reduced information asymmetry. Thus moral hazard may make it be in the interest of stakeholders to require risk management as part of standard operating procedures. On the other hand, financial covenants can be used to reduce agency costs between debtholders and shareholders, aid in monitoring the borrower, and give the lender an incentive to monitor in the first place (Prilmeier, 2011). If the restriction stipulated by a covenant is violated, the lender obtains the right to demand immediate repayment of the loan. Debt covenants help reduce agency cost and increase firm value through monitoring and creditor control (Liu, 2015).

According to Treacy and Carey (2000) collateral and loan structure play a role in grading both in practical terms and in the definitions of grades. The usual procedure is to first determine the borrower's grade, that is, its Probability of Default (PD) and then to set the facility grade equal to the borrower grade unless the structure of the facility makes likely a Loss in Event of Default (LIED) that is substantially better or worse than normal. One of the main reasons why banks perform governance activities is to reduce credit risk (Ahn & Choi, 2009). Banks ought to be able to reduce credit risk marginally by turning down less attractive loans and by imposing covenants or other features that reduce the bank's risk of loss (Elliott, 2009). According to Heffernan (2005), credit risk rises if a bank has many medium to low quality loans on its books, but the return was high. The banks was opting for a portfolio of assets with varying degrees of risk, always taking into account that a higher default risk is accompanied by higher expected return. Since much of the default risk arises from moral hazard and information problems, banks must monitor their borrowers to increase their return from the loan portfolio.

### **2.3.3: ICR-Based Credit Monitoring and Financial Performance of Commercial Banks**

After loan origination, the bank enters the post-loan management phase, actively monitoring the borrower and continuing to reassess repayment risk (Qianet *al.*, 2015). Bankers have long recognized that knowing your customer is the first line of defense against credit losses (Jones & Mingo, 1999). To those customers who default, the bank can also take a number of other actions, for example, it can take ownership of collateral, ask the guarantor(s), whether they are individuals, firms, or other entities, of the loan to repay, or take the firm to court (Qianet *al.*, 2015). Thus banks by monitoring borrowers can contain moral hazard behavior, for example, by averting excessively risky investment activity that could undermine a borrower's ability to repay a loan (Demetriades & Fielding, 2012).

According to Grunert *et al.* (2005), since the objective of assessing a borrower's creditworthiness is to specify his or her probability of default over a given time horizon, banks should base internal credit rating on borrowers' current condition (point-in-time) and also follow a "through the cycle" for it to be deemed beneficial by leading to a more accurate prediction of default events. Moral hazard is a problem that arises between lenders and borrowers after a transaction occurs, and in credit markets, it stems from the inability on part of the lenders to monitor the operations of borrowers and can be mitigated by close monitoring of the borrowers after a loan is issued (Ata *et al.*, 2015).

According to Treacy and Carey (2000) a bank uses internal credit ratings mainly to identify deteriorating or problem loans to ensure proper monitoring. A bank therefore should devote more effort in detecting a borrower's opportunistic behavior when the bank lends more money to the firm (Ahn & Choi, 2009). Thus bank loan monitoring involves making decisions based on after transaction outcomes based on repayment history of the loan (Qianet *al.*, 2015). According to Treacy and Carey (2000), ratings are assigned and monitored either by Relationship Managers (RMs) or the credit staff. All banks evaluate the performance of RMs, and thus set their compensation, on the basis of the profitability of the relationships in question, although the sophistication of methods of assessing performance and determining compensation varies.

According to Norden and Weber (2010), a commercial bank loan officer has access to fine-grained information about a borrower's activities through its operating account, as he or she can observe transactions on an item-by-item basis and compare them to the borrower's pro forma business plan. Therefore, a bank's monitoring activities can provide borrowers with incentives to avoid earnings management, thereby reducing credit risk (Ahn & Choi, 2009). Also, by providing linked financial services, the bank can access information that is private, timely, quasi costless, and reliable (Norden & Weber, 2010). Credit ratings had to be updated at least once every 12 months or whenever a change in the bank's commitment takes place (Jacobson *et al.*, 2006). According to analysis by Norden and Weber (2010), account activity is especially informative for severe and unexpected defaults, and that clear early warning indications increase the likelihood that the bank writes off the loan completely at default. Loan loss reserves can then be used to cover losses already "embedded in the portfolio," and the generally accepted interpretation is that reserves for past loans should cover expected losses over a horizon of one year (Treacy & Carey, 2000).

As Fisman *et al.* (2012) observed, the increase in lending was as a result of credit expansion to (lower-quality) marginal borrowers, leading to a deterioration in average lending quality. Norden and Weber (2010) distinguish between borrowers' account activity before "hard" and "soft" defaults where hard defaults involve bankruptcy filing and soft defaults involve specific loan loss provision. Hard defaults are publicly observable and exogenous, while the timing and occurrence of soft defaults are partly under control of the bank. According to Treacy and Carey (2000) the credit staff responsible for monitoring portfolio credit quality and regular review of individual exposures or directly assigning ratings of individual exposures should be genuinely independent of sales and marketing functions where the two have separate reporting structures and where the performance assessment of the credit staff should be linked to the quality of the bank's credit exposure rather than to loan volume or business line or customer profitability. According to Ahn and Choi (2009), the strength of bank monitoring should be measured by the magnitude of a bank loan, the reputation or rank of a lead bank. Hence, where bank risk management is inadequate, solvency of the bank may be threatened, where insolvency is defined as a negative net worth, that is, liabilities in excess of assets (Heffernan, 2005).

Curcio and Gianfrancesco (2009) observe that credit risk can generate two types of losses, that is, Expected Loss (EL) and Unexpected Loss (UL). EL depends on the borrower's PD and the LIED. Assuming the independence between PD and LIED the Expected Loss Rate (ELR) for a single loan/borrower  $j$  is simply given by the following product:  $PD_j \times LIED_j$ , whereas, for a whole credit portfolio, it is the sum of each loan's ELR. Since they are expected, these losses must be hedged by adequate accounting loan-loss provisions and represent a physiological cost of bank lending activity. Asset quality is computed as the ratio of impaired loans to gross loans (Chiaromonte *et al.*, 2015). The banks were setting aside reserves to cover expected losses. A bank also sets aside capital as a buffer because of unexpected losses, which is measured by the volatility (or standard deviation) of credit losses (Heffernan, 2005).

The reputation of lenders indicates a level of expertise in dealing professionally in the market and indicates credibility in exercising due care as financial intermediaries (Ahn & Choi, 2009). Thus banks with higher credit rating are highly motivated to monitor firms to maintain their credit ratings which stand proxy for reputation. Since much of the default risk arises from moral hazard and information problems, banks must monitor their borrowers to increase their return from the loan portfolio (Heffernan, 2005). Hence, more reputable banks are likely to be more intense in loan monitoring, thereby leading to reduced loan losses (Ahn & Choi, 2009).

After approval, the individual that assigned the initial grade is generally responsible for monitoring the loan and for changing the grade promptly as the condition of the borrower changes (Treacy & Carey, 2000). According to Nakamura and Roszbach (2013), banks receive noisy signals of the borrower's creditworthiness which they process and report in a seasoned form as a discrete categorical rating. Covenant violations allow for quick intervention, which protects the buyer from wealth expropriation by the borrower and reduces the importance of the seller's information and effort (Drucker & Puri, 2009). Bank examiners, among other responsibilities, identify high risk and troubled loans and ensure they are properly classified into the regulatory problem asset categories. The volume of assets in such categories has important implications for loan loss reserve requirements and for examiners' appraisal of the general quality of a bank's assets (Treacy & Carey, 2000). Internal credit ratings play an important role not only as a first step in the credit risk measurement process, but also as an important stand-

alone risk management tool. Credit ratings are a basis for continuous loan review processes, under which large credits generally are reviewed and regraded at least annually in order to focus attention on deteriorating credits well before they become criticized by external auditors or examiners (Jones & Mingo, 1999).

In case of loans to medium-size and smaller firms, the RMscan be in the best position to appraise the condition of the borrower on an ongoing basis and thus to ensure that ratings are updated on a timely basis (Treacy & Carey, 2000). Banks that actively monitor borrowers over the course of their relationship acquire private information, which gives them an information advantage relative to competing potential lender banks and other outside investors such as dispersed bondholders and shareholders, who are relatively more reliant on public disclosures to obtain information about the firm (Vashishtha, 2011).

According to Nakamura and Roszbach (2013), if banks collect private information about the borrowers they monitor in addition to public information from a credit bureau, and if internal credit ratings summarize the information included in them, then bank credit ratings should be able to forecast future changes better than the credit bureau ratings. However, monitoring may not be continuous, but is intended to keep the rater well enough informed to recommend changes to the internal risk grade in a timely fashion as needed (Treacy & Carey, 2000). Updates to the risk grade usually require approvals similar to those required to initiate or renew a transaction. According to Shan *et al.* (2016), banks need to manage their loan concentration and improve diversification of their credit portfolios. However, banks that focus on a concentrated group of firms or sectors may accumulate relatively more information on the borrower hence improving internal credit rating predictive power of loan default. Hence, the researchers recommend the use of Herfindahl-Hirschman Index to measure loan concentration, which can be calculated using the formula:

$$Loanconcentration = \sum_{i=1}^n S_i^2$$

Where  $s_i$  is the share of the  $n^{th}$  loan type group in the total population of the bank. This measure is larger for a more concentrated loan portfolio, and  $n$  is the number of loan type categories. According to Puriet *al.* (2011) Herfindahl-Hirschman Index measures loan

concentration, by first calculating the ratio of each loan amount relative to the total loan amount from the same bank in the same year, then summing the squared ratios.

#### **2.3.4: ICR-Based Capital Allocation and Financial Performance of Commercial Banks**

According to Jacobson *et al.* (2006), the regulations under Basel II made the size of the required buffer capital contingent on banks appraisal of an individual counterpart risk. UL is function of the PD variability and the correlation between the portfolio assets and must be covered by an appropriate amount of economic capital (Curcio & Gianfrancesco, 2009). Ex post, UL equals the difference between the actual loss and EL. Ex ante, the unexpected loss can be measured through a portfolio model based on a Value-at-Risk (VaR) methodology (Curcio & Gianfrancesco, 2009). Basel II allowed banks to use credit ratings in the calculation of their regulatory capital requirements as well (Lehmann, 2003). The impact of regulatory capital requirements on bank lending has seen renewed attention in the wake of the recent financial crisis as concerns arose that large losses at banks would reduce their capital and restrain their lending (Carlson *et al.*, 2013). Throughout the world, by the end of 2008, many banks had seen most of their equity destroyed by the crisis that started in the US subprime sector in 2007 (Beltratti & Stulz, 2012).

Capital regulations have long been important in the banking industry so as to limit the extent to which individual banks are able to leverage. Higher capital requirements lead to lower leverage so that it takes larger losses to wipe out the equity of a bank. Setting minimum capital requirements is therefore a way to provide a cushion to lessen the likelihood of insolvency of a bank due to losses Barth *et al.* (2013). The new Basel III rules provide a more restrictive definition of what counts as capital, increase the proportion of capital that must be of proven loss absorbing capacity, that is, core Tier 1 (narrowly defined, equity) capital, over Basel II requirements (Howarth & Quaglia, 2012). Thus, according to Barth *et al.* (2013), before minimum capital adequacy is determined, the following are deducted from the book value of capital: Market value of loan losses not realized in accounting books; unrealized losses in securities portfolios; unrealized foreign exchange losses. Under this approach the amount of capital a bank is required to hold in order to cover potential future losses, is no longer a fixed percentage as in the first accord but determined by a more refined system (Henneke & Trück, 2005). Within economic capital allocation systems, a critical distinction is made between expected credit losses



and the uncertainty of credit losses or credit risk. These systems generally assume that it is the role of reserving policies to cover expected credit losses, while it is the role of equity capital to cover credit risk (Jones & Mingo, 1999).

According to Ojo (2013), the Basel II Capital Accord is an illustration of the operation of meta regulation owing to the fact that bank capitalization is not to be imposed externally by regulators but to be determined by a bank in accordance with its own internal risk management models and this is subject to the fact that such models are regarded by the regulators as being adequate. The Accord has had a major impact on how banks in most countries determine their regulatory capital, since with these new regulations, banks are allowed to use their own credit risk estimates, produced by internal credit rating systems, to determine the minimum capital to be set aside to cover the risk associated with lending (Barriga *et al.*, 2015). Low capital and risky assets are major causes of banks distress (Chiaramonte *et al.*, 2015). One can loosely speak of Value at Risk as the amount of capital which can be lost within the next year, if the next year is a really bad one (Henneke & Trück, 2005). Accordingly, following the financial crisis of 2008, policy makers around the world have concentrated their efforts in designing a regulatory framework that increases the safety of individual institutions as well as the stability of the financial system as a whole (Behn, Haselmann, & Vig, 2014).

Berger and Bouwman (2013), while suggesting that the bank's portfolio, screening, and monitoring choices are influenced by the bank's capital structure, if they are held fixed, then this buffer role immediately implies that higher capital increases the survival probability. This is the mechanical effect of higher capital. Thus according to Mehran and Thakor (2009), each bank has an optimal capital structure since capital affects how banks compete and provide intermediation service. IRB method is arrived at by factoring measures such as unexpected losses and expected losses. Capital requirements for the UL portion is arrived at by using the risk-weighted functions, and the Expected losses are handled separately (Henneke & Trück, 2005). Larger capital cushions allow banks to write-off bad loans in the future and make them less prone to distress during the financial crisis (Chiaramonte *et al.*, 2015). Other questions that remain to be uninvestigated previously relate to the match between the internal credit rating capital allocation and regulatory capital requirements, the sources of rating differences between banks and the

sensitivity of credit loss distributions to both changes in the riskiness of lending policies (intrabank) and risk profiles (interbank) (Jacobson *et al.*, 2006). When the economy takes an unexpected sharp turn, highly leveraged banks must liquidate assets at a price much lower than the fundamental value to meet the required haircut. The liquidation wipes out the banks' capital and causes bank failures (Wang & Cox, 2013).

Simplifying slightly, banks must generally have a ratio of "Tier 1" capital to total assets of at least 4% to be considered well-capitalized. Tier 1 capital consists of the book value of the common equity, minus most intangible assets such as goodwill, plus the book value of certain preferred equity, with the total adjusted for a few accounting items (Elliott, 2009). The process of estimating the additional economic capital needed as a result of making any given loan is complex but, as a practical matter, the loan's internal rating is a primary, if not the sole, operational determinant of the capital allocations imposed by current risk-sensitive profitability models (Treacy & Carey, 2000).

However, excessive amount of such capital may be undesirable given that regulatory capital involves an opportunity cost as it cannot be used for other, profitable purposes (Santos, Nogales, Ruiz, & Van Dijk, 2012). Hence, they recommend that it is more preferable for banks to lower their capital charges through the use of their own system of risk management. The value at risk and its components, the expected and unexpected loss, are critical in defining the volume of bank capital and loan loss reserves necessary to achieve a predefined level of protection for the banking system (Majnoni, Miller, & Powell, 2004). Moreover, risk managers and regulators around the world now share the view that banks ought to meet minimum capital requirements that are sensitive to all the risks borne, including interest rate risk and credit risk (Brunner *et al.*, 2000). It is then important to ensure the proper calibration of bank capital and loan loss reserves is to achieve the desired level of risk coverage (Majnoni *et al.*, 2004). According to Santos *et al.* (2012), banks are required to set aside a minimum amount of regulatory capital to cover potential losses arising from exposure to risks including market, operational and credit.

According to Shan *et al.* (2016), measures capital quality and composition include Tier 1/total capital ratio, the Tier 1 leverage ratio (Tier 1 capital/(non-risk-weighted total assets – intangible

assets)) and the tangible equity ratio ((equity capital – goodwill – other intangible assets)/total average assets), respectively. Where economic capital allocations also have been incorporated into risk management processes, including risk-based pricing models for credit products, it facilitates the setting of portfolio concentration and exposure limits, including day-to-day portfolio management (Jones & Mingo, 1999). According to Ojo (2013) the major criticisms leveled against 1988 Basel Accord was that it rewarded risky lending since it required banks to set aside the same amount of capital against loans to shaky borrowers as against those with better credits.

Shan *et al.* (2016) observe that Tier 1 capital ratio is a better measure of bank capital adequacy because compared with the total capital ratio, which includes reserves, general provisions and subordinated term debt, Tier 1 capital is a core measure of a bank's financial strength. According to Carlson *et al.* (2013), regulatory capital consists of the total risk-adjusted capital ratio and risk-adjusted tier 1 capital ratio, or leverage ratio.

## **2.4 Research Gap**

Grunert *et al.* (2005) have referred to the uses of ICR as a basis for loan approval, pricing, monitoring, and loan loss provisioning; among others. However, no subsequent study followed up on this relationship to establish the impact (Jacobson *et al.*, 2006; Treacy & Carey, 2000; Ruthenberg & Landskroner, 2008). Similarly, while Heffernan (2005) concurs that managing credit risk is the “bread and butter” of most commercial banks. A number of other studies also investigate pre-and post-crisis bank performance based on various measures related to ICR such as credit supply (Ata *et al.*, 2015); liquidity (Cornet); loan pricing (Curcio & Gianfrancesco, 2009); risk-taking and loan contracting (Odonkor *et al.*, 2011; Wang & Cox, 2006; Foos *et al.*, 2009; Druker & Puri, 2009; Liu, 2015; Puri *et al.*, 2015); monitoring (Nakamura & Roszbach, 2013); and capital allocation (Jones & Mingo, 1999). None of them links these measures to bank financial performance (Jiang *et al.*, 2014). Therefore this study sought to fill the gap by examining the effects of ICR on financial performance of commercial banks.

## **2.5 Conceptual Framework**

The conceptual framework comprises the independent variable ICR-based loan origination, ICR-based setting of credit terms and conditions, ICR-based credit monitoring and ICR-based capital allocation in accordance with loan risk profiles. The study used RORAC as the measure of bank performance. According to Heffernan (2005), by measuring the risk of the credit portfolio, the bank can decide on how much capital should be set aside to ensure that the exposure of its depositors is minimized, for a given probability of loss. RORAC is used to manage risk related to different business units within a bank and is also employed to evaluate the financial performance. The difference between RORAC and the more traditional measures such as return on assets (ROA) or return on equity (ROE) is that the latter two measures do not adjust for the differences in degree of risk for related activities within the bank.

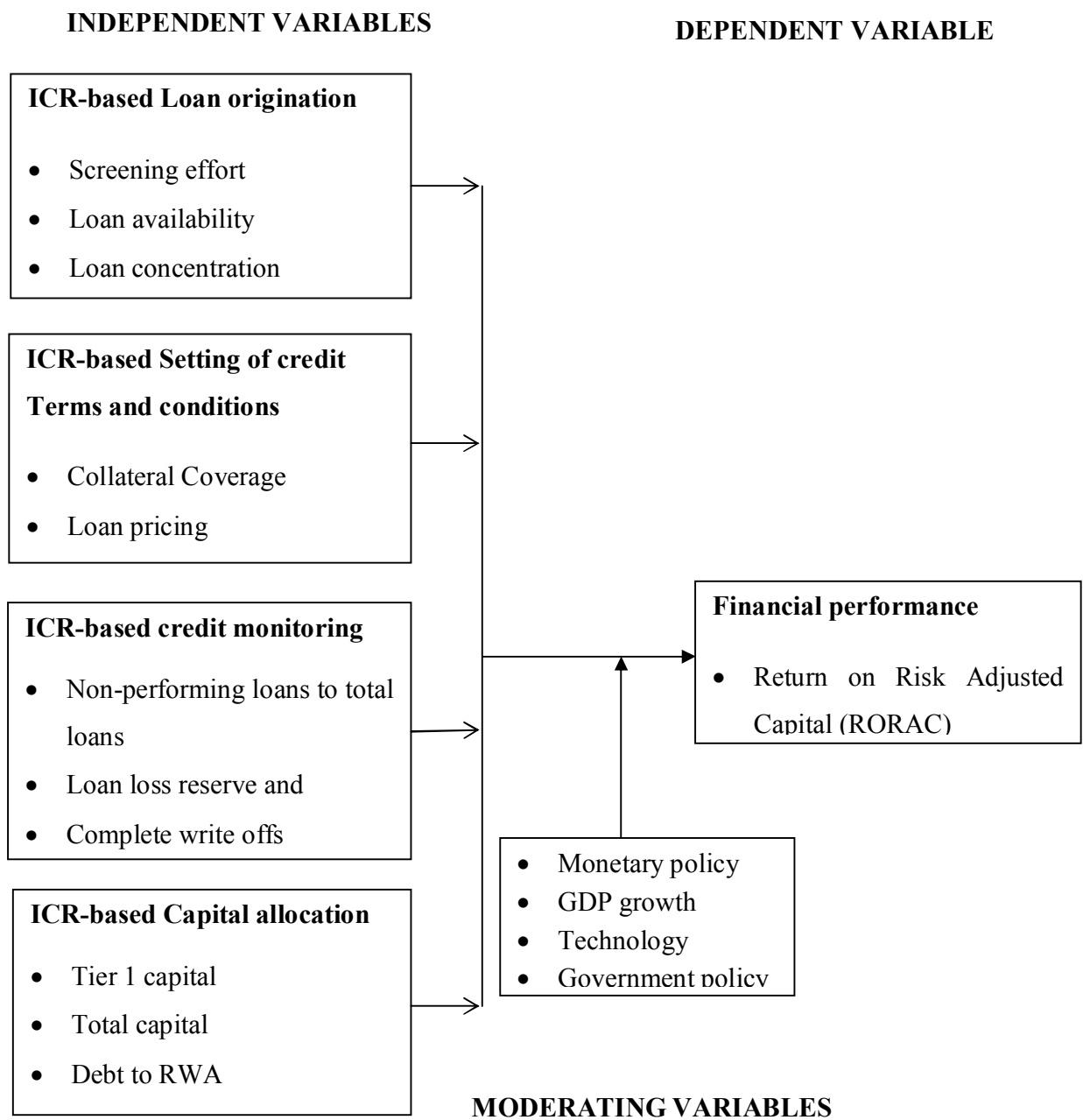


Figure 2.1: Conceptual Framework

Source: Researcher (2016)

## **CHAPTER THREE**

### **METHODOLOGY**

#### **3.1 Introduction**

This chapter provided an outline of the study research process including the design, study area, target population, sampling design, data collection instruments and procedures, and data analysis.

#### **3.2 Research Design**

A longitudinal design was used in the study. A longitudinal design is a research study where a sample of the population is studied at intervals to examine the effects of development. The design was suited to the study because it could allow providing descriptive accounts of the situations as they exist at the time spanning the study duration. According to Saunders, Lewis and Thornhill (2009) the main strength of longitudinal research is the capacity that it has to study change and development over time. Hence the design helped in portraying an accurate profile of ICR over time among the banks in Kenya resulting in widening of current understanding of the effects of ICR on the financial performance of banks.

#### **3.3 Study Area**

The study was carried out in Kenya. The choice of country level analysis was informed by Horvath *et al.* (2016) assertion that such a single country study enables detailed bank-level data at a sufficient level of disaggregation.

#### **3.4 Target Population**

The study population consisted of the universe of 20 commercial banks licensed and operating in Kenya in the years 2006 to 2015. The ten year study period was to ensure more recent data in line with Heffernan (2005) suggestion that risk measured should be based on a 5 or 10-year time horizon.

### **3.5 Sampling Techniques**

This study purposively involved the 20 Commercial banks in the population after a preliminary survey to establish the availability of data. The researcher found that the reports for these 20 commercial banks were reported consistently, thus the researcher used purposive criterion on the 20 commercial banks registered and licensed to operate in Kenya formed the study sample.

### **3.6 Data Collection Instruments and Procedures**

To gain access to company data needed for the fulfillment of the study objectives, an introduction letter was presented to National Commission for Science, Technology and Innovation (NACOSTI), both from the researcher and from Kabarak University for authorization to conduct the study. A request was then submitted to each participating organization for an access to company reports, attaching the detailed authorizations from Kabarak University and NACOSTI. A secondary data capture sheet was then used to collect the relevant data items from the annual reports of the commercial banks according to study timeline once the reports have been availed by the banks. Secondary data capture sheet was preferred for data collection since it enabled collection of secondary data that were considered more valid and reliable, hence more useful information was captured.

### **3.7 Validity and Reliability of Research Instruments**

Validity is the appropriateness, meaningfulness, and usefulness of the specific inferences made from the measures while reliability is the degree to which observed scores are free from errors of measurement (Dooley, 2001). Use of audited reports and official statistics has documentary sources of data helped in ensuring objectivity, credibility and genuine accuracy of the data hence high reliability (Denscombe, 2007). The reliance on published reports/ data ensured that the measures applied matches those needed for the fulfillment of study objectives hence high validity (Saunders, Lewis, & Thornhill, 2009). In addition, reliability was ascertained by collecting data from the source (Dooley, 2001).

### 3.8 Data Analysis

Data analysis involved the process of editing, coding, classification and tabulation of data (Kothari, 2008). The data analysis was carried out using panel data regression technique and was tested via use of STATA computer program. The use of descriptive statistics and inferential statistics was applied, descriptive statistics consisted of mean, median, standard, minimum and maximum deviation while inferential statistics comprised of correlation analysis, and regression analysis. The researcher used the panel data models as follows;

Ordinary Least Squares Model:

$$Y_{it} = \alpha + \beta_1 X_{1t} + \beta_2 X_{2t} + \beta_3 X_{3t} + \beta_4 X_{4t} + \varepsilon_{it}$$

Fixed Effect model:

$$Y_{it} = (\alpha_i + \mu_i) + \beta_1 X_{1t} + \beta_2 X_{2t} + \beta_3 X_{3t} + \beta_4 X_{4t} + v_{it},$$

Where,  $\varepsilon_{it} = (\mu_i + v_{it})$ , and

Random Effect model:

$$Y_{it} = \alpha + \beta_1 X_{1t} + \beta_2 X_{2t} + \beta_3 X_{3t} + \beta_4 X_{4t} + (\mu_i + v_{it})$$

Where  $Y_{it}$  is the measure of bank performance (RORAC) for bank  $i$  at time  $t$ .

$\beta_0 =$  constant,

$\beta_1, \beta_2, \beta_3, \beta_4, (\beta_i) =$  regression coefficients and

$X_1, X_2, X_3, X_4 (X_{it}) =$  regression variables.

Where:

$X_1 =$  ICR based Loan Origination,

$X_2 =$  ICR based Setting of credit terms and conditions,

$X_3 =$  ICR based credit Monitoring,

$X_4 =$  ICR based Capital allocation,

$\alpha =$  General intercept

$\alpha_i =$  Intercept for each entity,

$\mu_i =$  Individual error/ bank specific error and

$v_{it}/\varepsilon_{it} =$  Random error terms.



### **3.9 Ethical Consideration**

In any research, the following ethical issues need to be considered: Informed consent, privacy, confidentiality and protection from harm (Johnson & Christensen, 2008). The informed consent protects the participating banks and as such, the researcher cannot include a bank in the study without getting approval from NACSOTI. This protects the individual banks from harm and protects the researcher from litigation or having their research deemed invalid or unethical. With regard to confidentiality, the researcher guaranteed anonymity of the information collected for the banks and its intended purely for research purpose. Moreover, this study will adhere to the Kabarak University research ethics policy. The research will comply with the University's code of conduct throughout the study. In addition, all sources, used in the study are acknowledged.

## **CHAPTER FOUR**

### **DATA ANALYSIS, PRESENTATIONS AND DISCUSSION**

#### **4.1 Introduction**

The purpose of this chapter was to analyse the effects of internal credit rating on the financial performance of commercial bank in Kenya, thereafter presented the results from analysis, findings and discussions.

#### **4.2 Response Rate**

The researcher's preliminary survey found that 20 commercial banks consistently reported their financial reports and relevant data necessary for the research, therefore forming the target population of the study. This means that the response rate was 100% based on data availability, representing 77% market share of the Banking sector industry in Kenya (CBK, 2012) as seen on Appendix V. When a sample is chosen well out of a given population, it often gives a good reliability (Mugenda & Mugenda, 2003).

### 4.2.1 Descriptive Statistics

Table 4.1

*Data Description*

	(1)	(2)	(3)	(4)	(5)
Variables	N	Mean	Sd	Min	Max
RORAC	144	0.190	0.144	-0.433	0.612
Screening Effort	155	0.527	0.624	0.0102	5.782
Loan Availability	155	0.609	0.138	0.201	0.975
Loan Concentration	140	0.235	0.0907	0.0807	0.701
Collateral	136	0.399	0.716	0.00152	4.177
Loan Pricing	150	0.184	0.0523	0.0134	0.423
Non-performing loan	147	0.0402	0.0342	0.00302	0.212
Loan Loss Reserve	154	0.0182	0.0363	0.000365	0.373
Complete writes Offs	134	0.0165	0.0297	7.16e-05	0.229
Tier1 Capital	198	0.213	0.117	0.0749	0.705
Total capital	198	0.231	0.117	0.0939	0.716
Debt	158	0.860	0.211	0	1.313
ICR	141	2.700	0.538	0	2.987
ICR-based Loan Origination	139	1.260	0.182	0.751	1.988
ICR-based setting of credit terms and conditions	136	1.043	0.149	0.267	1.234
ICR-based credit monitoring	133	0.0750	0.0727	0.00993	0.407
Capital allocation	158	1.272	0.237	0.379	2.078

The study aimed to investigate how bank ICR practices affect their financial performance in Kenya. To operationalize the financial performance of the banks, the study utilized the variable

RORAC referring to the Return on Risk Adjusted Capital. Since banks operate in environments that are characterized by risks stemming from various sources including their own operations, the industry factors as well as macro-economic factors, RORAC was especially suited for the study as it scales the bank returns on capital based on the volatility of those returns during the 10 year period under study. Hence the average bank RORAC per bank ranged from the least of 1.35% to the highest of 36.44% over the study period. These figures indicate that the banking sector performed well during the period with most banks posting positive RORAC. However, there were a few instances of negative financial performance among certain banks accounting for their low general performance. As Figure 4.1 illustrates, bank number 13 did not present all the relevant variables for computation of RORAC and therefore their financial performance figure is missing from the presentation.

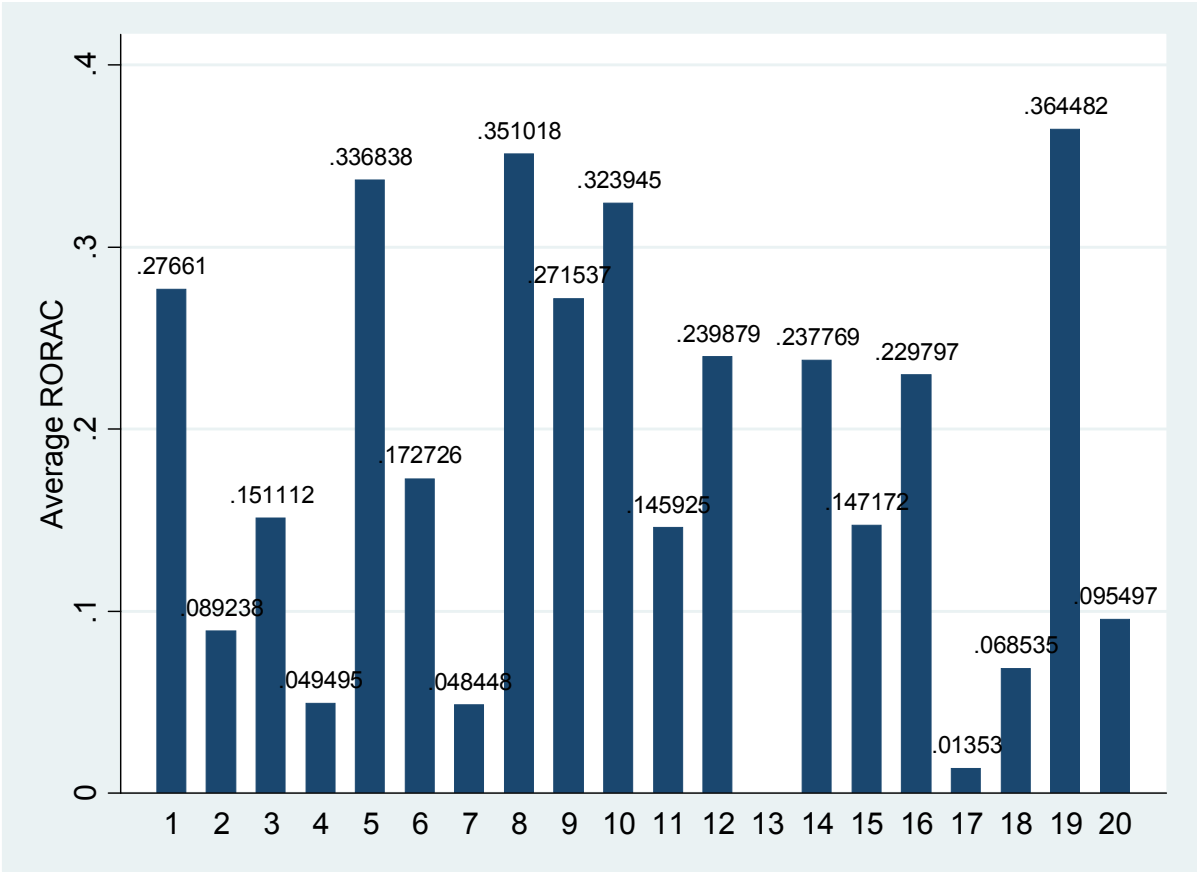


Figure 4.1: Average RORAC by Bank

The data used for the analysis incorporated five main components, including the dependent variable RORAC and four independent variables ICR-based Loan origination, ICR-based setting of Credit terms and conditions, ICR-based Loan monitoring and the ICR-based Capital allocation. These components in turn had sub-components that were used to measure them and develop a representative index for each main component. Accordingly, RORAC had a mean of 19%, which was reflective of high financial performance in the banking sector in Kenya ( $\bar{x} = 0.19$ ,  $sd = 0.144$ ). Under the independent variables, sub-component measures were also recorded so as to provide a holistic picture not only of the main effects but also the attributes of individual components. Thus ICR-based Loan origination had a mean value was 1.26 ( $\bar{x} = 1.26$ ,  $sd = 0.182$ ). Components related to ICR-based Loan origination included Screening Effort ( $\bar{x} = 0.527$ ,  $sd = 0.624$ ); Loan Availability ( $\bar{x} = 0.609$ ,  $sd = 0.138$ ); and Loan Concentration ( $\bar{x} = 0.235$ ,  $sd = 0.0907$ ). The screening effort in banks was computed by using the total loans scaled by the number of transactions accounts held by the clients. This is because banks do screen their borrowers mainly through the accounts they maintain with them. Loan concentration, on the other hand, related to the extent to which the banks diversified or alternatively, focussed their lending operations. Finally, loan availability related to how quickly the banks converted their assets into loans. The study assumed that lower levels of credit risks are associated with higher loans value relative to total assets.

Regarding the composite index ICR-based Setting of credit terms and conditions ( $\bar{x} = 1.043$ ,  $sd = 0.149$ ), the sub-measures such as Collateral coverage ( $\bar{x} = 0.399$ ,  $sd = 0.716$ ) and Loan Pricing ( $\bar{x} = 0.184$ ,  $sd = 0.0523$ ) indicated that on average collateral values were 39.9% of the loan values while interest rates were on average 18.4% over the 10 year period, respectively. Collateral was used to mitigate the credit risk by providing the bank the opportunity to take possession of the security pledged whose value could be used to reduce the outstanding debt obligations. Higher collateral coverage implies that the bank limits its exposure to the risk of default and hence could lend more to borrowers whose credit rating would not normally allow credit extension. Similarly, highly priced loans were likely to be those of lower quality with heightened likelihood of default.

ICR-based Credit monitoring ( $\bar{x} = 0.075$ ,  $sd = 0.0727$ ) was also assessed using three sub-components including: Non-performing loan ( $\bar{x} = 0.0402$ ,  $sd = 0.0342$ ); Loan Loss Reserve ( $\bar{x} =$

0.0182, sd = 0.0363); and Complete writes Offs ( $\bar{x} = 0.0165$ , sd = 0.0297). The non-performing loans referred to the loans whose principal and/or interest amounts were no longer being serviced. It was considered an indicator of the underlying risk of the loans made. Loan loss provisions on the other hand related to the accumulated allowances made against outstanding loans considering that some of the loans would turn out to be bad. Complete write off also referred to the loan amounts, whole or in part, that were considered impaired to the extent that recovery was no longer considered possible. The three components were considered under loan monitoring as they consisted of adjustments to be made after loan advancement had been made by the bank.

ICR-based Capital allocation related to the extent to which the bank calibrated its capital in respect of its unexpected losses from credit risk, as measured through internal credit rating. Hence ICR-based Capital Allocation whose values ranged from 0.379 to 2.078 in turn had three constituent components measuring it ( $\bar{x} = 1.272$ , sd = 0.237). These consisted of Tier 1 Capital ( $\bar{x} = 0.213$ , sd = 0.117); Total capital ( $\bar{x} = 0.231$ , sd = 0.117); and Debt ratio ( $\bar{x} = 0.86$ , sd = 0.211). Tier 1 capital represented the most important capital that is core to lending operations and is primarily a determinant of ICR. Total capital related to the entire firm's capital including intangible assets such as goodwill. The bank has to strike a balance between the amounts of capital it must hold to ensure stability while at the same time not lowering profitability due to excessive costs of capital. The study also analysed the banks' internal credit rating systems. Since the rating schemes varied from bank to bank, with rating classes also varying from 1-5 to 1-16, for analysis purposes the loan portfolios were categorised into three rating classes, that is, Class 1 consisted of loans that were neither past due nor impaired, Class 2 consisted of all loans that were past due, and Class three were all impaired loans. To arrive at the internal credit rating index, percentage of all impaired loans was multiplied by 1 then added to percentage of past due loans multiplied by 2, added to percentage of not due loans multiplied by 3. The resultant figure called ICR had values ranging from 0 to 2.987 with a mean of 2.7 ( $\bar{x} = 2.7$ , sd = 0.538).

### 4.3 Correlation Analysis between variables

Correlation analyses were used to provide a preliminary exploration of the relationship among a group of variables, for each objective outlined in the study.

#### 4.3.1 Effects of ICR-based Loan Origination on RORAC

Table 4.2

*Correlation Analysis Results Between ICR-based Loan Origination and RORAC*

	RORAC	ICR-based Loan origination	Screening effort	Loan availability	Loan concentration
RORAC	1				
ICR-based Loan origination	0.1828** 0.0345	1			
Screening effort	0.0578 0.4931	0.18 0.034	1		
Loan availability	0.2096** 0.012	0.6373 0	0.3549 0	1	
Loan concentration	-0.0796 0.359	0.4756 0	-0.2483 0.0032	-0.0521 0.5428	1

Note: (Significant level  $\alpha=0.05$ ,  $P<0.05$ )

\*, \*\*, \*\*\* Significance level @ 10%, 5% and 1% respectively.

As shown in the table, there was a significant positive correlation between ICR-based loan origination and RORAC ( $r=0.1828$ ;  $p=0.0345$ ). ICR-based Loan origination in the study referred to the process leading to loan approval or declining to approve after assessment of the potential borrower. It had three sub-items including Screening effort and Loan Concentration both which showed no evidence of affecting RORAC since they were not statistically significant ( $r=0.0578$ ;  $p=0.4931$ ) and ( $r=-0.0796$ ;  $p=0.359$ ), respectively. However, Loan availability was significantly

positively correlated with RORAC, implying that as the banks extended more low risk rated loans, more funds were made available for onward lending ( $r = 0.2096$ ;  $p = 0.012$ ).

#### 4.3.2 Effects of ICR-based Setting of Credit Terms and Conditions on RORAC

Table 4.3

*Correlation Analysis Results Between ICR-based Setting of Credit Terms and Conditions and RORAC*

	RORAC	ICR-based setting of Credit terms & conditions	Collateral Coverage	Credit pricing
RORAC	1			
ICR-based setting of Credit terms & conditions	0.2697*** 0.0016	1		
Collateral Coverage	0.2906*** 0.0007	0.9377 0	1	
Credit pricing	-0.016 0.85	0.2885 0.0007	-0.0623 0.4715	1

Note: (Significant level  $\alpha=0.05$ ,  $P<0.05$ )

\*, \*\*, \*\*\* Significance level @ 10%,5% and 1% respectively.

ICR- based setting of Credit Terms and Conditions were also assessed on how they correlated with RORAC. It was found that ICR- based setting of credit terms and conditions, overall correlated positively with RORAC, indicating that terms and conditions instituted by the bank to ensure that borrowers repaid their credit obligations corresponded with increased RORAC ( $r=0.2697$ ;  $p=0.0016$ ). The individual items showed that Collateral coverage had a significant positive relationship with RORAC ( $r=0.2906$ ;  $p=0.0007$ ) whereas credit Pricing showed discernible relationship with RORAC ( $r=-0.016$ ;  $p=0.85$ ).



### 4.3.3 Effects of ICR-based Credit Monitoring on RORAC

Table 4.4

*Correlation Analysis Results Between ICR-based Credit Monitoring and RORAC*

	RAROC	ICR-based Credit monitoring	Non- performing loans	Loan loss provision	Complete write offs
RAROC	1				
ICR-based Credit monitoring	-0.1765** 0.0445	1			
Non- performing loans	-0.1927** 0.022	0.7117 0	1		
Loan loss provision	-0.0704 0.4054	0.6679 0	0.0628 0.4511	1	
Complete write offs	-0.0183 0.8355	0.7589 0	0.4489 0	0.2566 -0.0028	1

Note: (Significant level  $\alpha=0.05$ ,  $P<0.05$ )

\*, \*\*, \*\*\* Significance level @ 10%,5% and 1% respectively.

ICR-based credit monitoring was also assessed against its effect on RORAC. It was found that overall Loan monitoring had a significant negative relationship with RORAC ( $r=-0.1765$ ;  $p=0.0445$ ). The sub-components included Non-Performing Loans ( $r=-0.1927$ ;  $p=0.022$ ); Loan Loss Provision ( $r=-0.0704$ ;  $p=0.4054$ ); and Complete Write Offs ( $r=-.0183$ ;  $p=0.8355$ ). Out of the three sub-components, only non-performing loans correlated significantly with RORAC, indicating that higher non-performing loans were associated with lower RORAC.

#### 4.3.4 Effects of ICR-based Capital Allocation on RORAC

Table 4.5

*Correlation Analysis Results Between ICR-based Capital Allocation and RORAC*

	RORAC	ICR-based Capital allocation	Tier1 capital	Total capital	Debt ratio
RORAC	1				
ICR-based Capital Allocation	-0.061 0.4679	1			
Tier1 capital	-0.1742** 0.0368	0.4964 0	1		
Total capital	-0.1927** 0.0206	0.5314 0	0.9848 0	1	
Debt ratio	0.16 0.0553	0.6833 0	-0.291 0.0002	-0.2515 0.0014	1

Note: (Significant level  $\alpha=0.05$ ,  $P<0.05$ )

\*, \*\*, \*\*\* Significance level @ 10%,5% and 1% respectively.

Internal credit rating is central to bank capital allocation and hence, the study sought to find out the correlation relationship between RORAC. Generally, there was a negative relationship but not significant effect of Capital allocation on RORAC ( $r=-0.061$ ;  $p=0.4679$ ). There were however, significant negative correlation between Tier 1 capital and RORAC ( $r=-0.1742$ ;  $p=0.0368$ ); a similar result was also found in relation to the effect of Total Capital to RORAC ( $r=-0.1927$ ;  $p=0.0206$ ). There was no significant effect of Debt on RORAC ( $r=0.16$ ;  $p=0.0553$ ). Thus the results showed that increasing capital of the bank was associated with lower financial performance as measured by RORAC, most likely due to increased cost of capital relative to earnings generated from the additional investments. Due to varied debt ratios in the banking

sector, coupled with attendant signalling effects of debt and bankruptcy costs, the effects of debt on RORAC were not clear cut, in spite of leverage effects.

#### 4.4 Panel Data Regressions

Table 4.6

*Panel Data Regression Results on Effects of ICR on RORAC*

Variables	(1) OLS	(2) FE	(3) RE
Loan origination	0.172*** (0.0634)	-0.0454 (0.0648)	-0.0217 (0.0619)
ICR-based setting of credit terms and conditions	0.368*** (0.0858)	0.154* (0.0863)	0.177** (0.0849)
ICR-based Credit monitoring	-0.157 (0.153)	0.136 (0.122)	0.0818 (0.121)
ICR-based Capital allocation	-0.104* (0.0586)	-0.105* (0.0577)	-0.0720 (0.0500)
Constant	-0.250* (0.149)	0.191 (0.134)	0.172 (0.133)
Observations	119	119	119
R-squared	0.206	0.732	0.382
F value	7.386	11.92	14.11
Degrees of freedom	114	96	114
Prob> F	2.51e-05	0	9.85e-11
Adjusted R2	0.178	0.671	0.355
Fixed group effect		10.48***	
LM test			86.34***
Hausman test		8.51	

Note: (Significant level  $\alpha=0.05$ ,  $P<0.05$ )

(Standard error in parentheses\*\*\* $p<0.01$ , \*\* $p<0.05$  and \* $p<0.1$ )

Three models were comparatively used to further test the relationship between the independent variables and the dependent variable. According to OLS model, 17.8% of total variation in RORAC was accounted for. The model was significant implying that at least one of the explanatory variables related significantly with RORAC ( $F=114$ ,  $p < 0.05$ ). ICR-based loan origination was positively related with RORAC ( $\beta=0.172^{***}$ ,  $SE = 0.0634$ ); ICR-based setting of credit terms and conditions also showed significant positive relationship with RORAC ( $\beta = 0.368^{***}$ ;  $SE = 0.0858$ ). However, ICR-based Credit Monitoring ( $\beta = -0.157$ ;  $SE=0.153$ ) and ICR-based Capital Allocation ( $\beta = -0.104^*$ ;  $SE = 0.0586$ ) were negatively related with RORAC.

Consequently, fixed effects model which explained 67.1% of total variation in RORAC was then used to further assess the nature of relationship between independent variables and the dependent variable ( $F= 96$ ,  $p < 0.05$ ). ICR-based loan origination was negatively related with RORAC ( $\beta = -0.0454$ ;  $SE = 0.0648$ ); ICR-based setting of credit terms and conditions was positively related with RORAC ( $\beta = 0.154^*$ ;  $SE = 0.0863$ ); ICR-based loan monitoring showed positive relationship with RORAC ( $\beta = 0.136$ ;  $SE = 0.122$ ) while ICR-based capital allocation resulted in negative relationship with RORAC ( $\beta = -0.105^*$ ;  $SE = 0.0577$ ). None of the relationships with RORAC under the fixed effects model were significant implying that the firm specific differences were responsible for the differences in the performance of commercial banks in Kenya and therefore not the variables assessed in the model.

Additionally, the random effects model was used to assess the relationship between explanatory variables and RORAC. The model explained 35.5% of total variation in RORAC, where the model was significant ( $F=114$ ,  $p < 0.05$ ). ICR-based loan origination was negatively related with RORAC ( $\beta = -0.0217$ ;  $SE = 0.0619$ ) while ICR-based setting of credit terms and conditions was significantly positively related with RORAC ( $\beta = 0.177^{**}$ ;  $SE = 0.0849$ ) indicating that as the bank tightened its lending terms and conditions, its RORAC was also likely to go up. ICR-based credit monitoring related positively with RORAC ( $\beta = 0.0818$ ;  $SE = 0.121$ ) whereas ICR-based capital allocation related negatively with ( $\beta = -0.0720$ ;  $SE = 0.0500$ ).

#### 4.5 Hausman Test

Hausman test was used to test the better model between fixed effects model and the random effects model. The null hypothesis is that the preferred model is the random effect against Fixed effect model. According to Kapoor, Kelejian & Prucha (2007), OLS assumes homoscedasticity; that is the error terms have some variables in each observation; errors are uncorrelated between variables and also assume that errors are normally distributed. This makes it not suitable to apply in this study confirmed after conducting a fixed group effect test which showed that FE was significant at 10.48\*\*\* this makes FE model superiority over OLS model. The researcher also carried out an LM test to test the most relevant model to use between the OLS and RE. The results was that RE model was significant at 86.34\*\*\* therefore being more superior to OLS. Finally the researcher carried out Hausman test between FE and RE as shown in table 4.7

Table 4.7

##### *Hausman Test Results*

	Coefficients		Difference	S.E.
	Fixed Effects	Random Effects		
ICR-based loan Origination	-.0453878	-.0051613	-.0402265	.0233132
ICR-based setting of credit terms and conditions	.1541205	.1876446	-.033524	.0347452
ICR-based credit monitoring	.1356718	.0858397	.0498321	.0261265
ICR-based capital allocation	-.1051998	-.1049905	-.0002093	.0173878

b = consistent under Ho and Ha; obtained from xtreg

B = inconsistent under Ha, efficient under Ho; obtained from xtreg

Test: Ho: difference in coefficients not systematic

$$\chi^2(4) = (b-B)'[(V_b - V_B)^{-1}](b-B) = 8.51, \text{ Prob} > \chi^2 = 0.0746$$

The test showed that the random effects model offered better assessment of the relationship between the explanatory variables and the RORAC since it was not significant [ $\chi^2(4) = (b-B)'[(V_b - V_B)^{-1}](b-B) = 8.51, \text{ Prob} > \chi^2 = 0.0746$ ].

#### 4.6 Discussions

According to Shanker, Singh and Wadud(2009), banks provide one of the basic institutional functions for national growth and as such play a critical role in a country's economic development. This is mainly done through acceptance of deposits and providing loans to various categories of borrowers (Beltratti & Stulz, 2012). In the course of lending, banks have been utilizing internal credit rating for various purposes including being the basis for loan approval, pricing, monitoring, and loan loss provisioning since the 1990s (Grunert *et al.*, 2005). However, broad scale use of ICR was ushered in by the Basel II of 2004. In the intervening period Kenyan banks have used the system to manage their loan portfolios, yet not so many studies have been carried out in the area. This background informed the present study.

Hence the present study sought to find out the effects of internal credit rating on financial performance of commercial banks in Kenya. Specifically, the study sought to analyze ICR as a basis for loan origination, setting of terms and conditions regarding the loan, loan monitoring as well as capital allocation based on the risk profile of the loan portfolio. According to Fabac, Calopa, Hrustek and Kocijan(2015), efficient bank credit risk management has many benefits including prevention of bank crisis, raising bank financial performance, protecting the reputation of the bank and increasing firm value. Mainly, the study attempted to link the benefit of superior financial performance with the various purposes of ICR.

ICR-based loan origination process was thus assessed against the financial performance measured using RORAC. It was found that when banks increased in their portfolio of loans credit facilities that were rated less risky, there was also simultaneous rise in RORAC. This finding had been attested to by Jang and Sheridan (2012) who pointed out that potentially risky loans associated with high risk rated loans can lead to loan losses, but can be mitigated by a

conservative approach by implementing the Basel II framework for ICR. Since ICR-based loan origination is associated with determining the amount of effort to be expended in screening potential borrowers, credit limits, and loan concentration, the study examined the relationship between RORAC and variables Screening effort, Loan availability, and Loan concentration simultaneously under loan origination. The findings revealed that, besides ICR rating being affected by RORAC, Loan availability was also related with ICR. This implies that banks which were able to lend a larger percentage of low risk loans were also likely to perform better on risk adjusted financial performance measures. Additionally, banks that were able to have a larger proportion of the assets in form of loans were also likely to perform better on RORAC. This findings contrasts those arrived at by Fooset *al.* (2009) who argue that the growth in loans, especially subprime mortgage lending, fueled by low interest rates, booming housing markets, credit securitization, and lax credit standards, led to unprecedented credit losses and serious consequences for the global economy. However, panel data regressions did not give significant results for the variables included among the explanatory variables. This may be attributed to firm specific differences and omitted variables that confounded the nature of the relationship.

In regard to ICR based setting of terms and conditions for lending, the study found a significant negative relationship between collateral coverage and RORAC. According to Heffernan(2005), banks use collateral to reduce credit risk exposure. However, if the price of the collateral becomes more volatile, then for an unchanged loan rate, banks have to demand more collateral to offset the increased probability of loss on the credit. Hence, it was concluded that the negative relationship could be attributed to the fact that the in most cases, banks that have proportion of secured loans using collateral use it as a substitute for ICR, but since not all of the their loans are secured, they tend to incur higher lending costs. According to Fooset *al.* (2009) banks sometimes grant new loans that abnormally expand their credit portfolio and are priced at a lower rate than loans granted by banks that intend to maintain their current credit exposure.

Loan concentration was not found to be significant even though Treacy acknowledged fact that credit-related businesses have become progressively more diverse and complex and the number of their counterparties has grown rapidly, straining the limits of traditional methods of controlling and managing credit risk (Treacy & Carey, 2000). Therefore given the potential for

adverse selection, most banks do not rely solely on loan rates when taking a lending decision (Heffernan, 2005).

ICR-based loan monitoring was also assessed and the results showed that NPL and loan write offs were significantly negatively related with RORAC, as expected. This is because highly risky loans lead to defaults in loans that eventually culminate into write offs. According to Heffernan (2005), additional volatility created from an increase in the number of risky loans can be offset either by new injections of capital into the bank or by diversification. Moreover, instead, the availability of a certain type of loan may be restricted to a selected class of borrowers, especially in retail markets. Branch managers are given well-defined credit constraints, and borrowers usually discover they may not borrow above some ceiling. Again, Matthews (2010) adds that the training and practice of risk managers remain poor compared in most developing nations leading to large non-performing loan (NPL) ratios.

If banks fund loan growth mainly with new debt, the capital structure becomes more risky. According to Fooset *al*, (2009) past abnormal loan growth is significantly positively related to loan losses and significantly negatively associated with bank profitability and solvency. This leads to an increase in loan loss provisions during the subsequent years due to a decrease in relative interest income, and to lower capital ratios resulting from the experience that borrowers do not immediately default after they have received a bank loan hence an increase of loan loss provisions come after a time lag of several years. Income smoothing has also been attributed to high levels of NPL and CWOs (Majnoni, Miller, & Powell, 2004).

In respect of ICR based capital allocation, the study found that both tier 1 and total capital related negatively with RORAC. Beltratti and Stulz(2012) also found that insufficient capital, excessive reliance on short-term financing, and poor governance all contributed to making the crisis as serious as it was. Demirguc-Kunt, Detragiache and Merrouche (2010) too observe that when capital is low relative to the regulatory minimum banks choose a very risky loan portfolio to maximize the option value of deposit insurance. Capital requirements for banks must balance a number of factors, including any effects on the cost of capital and in turn the rates available to borrowers (Baker & Wurgler, 2013). In competitive lending markets, a change of in capital



would spreads since it causes the cost of capital to rise. Having more capital therefore helps banks to better absorb adverse shocks and thus reduces the probability of financial distress (Nguyen, 2014). Carlson *et al.* (2013) also found enough evidence in favor of capital ratios impacting loan availability.

#### **4.6.1 Hypothesis Tests**

**H<sub>01</sub>: There is no significant effect between ICR-based loan origination process and the financial performance of commercial banks in Kenya.**

According to the analysis, ICR-based Loan origination had a positive relationship with RORAC. This was provided by correlation analysis but was not confirmed by regression analysis since the RE model that fitted the best did not post a significant relationship between the two variables. This may be attributed to the aggregation of the component variables that neutralized the various component effects in the regression equation. Consequently, the correlation results were deemed more instructive in that they were carried out on the disaggregated data. The results therefore confirmed that internal credit rating systems as used in new credit application incorporates personal information and the financial status of a loan applicant as inputs to calculate a score which guide loan approval (Zhao, Xu, Kang, Kabir, & Liu, 2015). The general trend was that the ICR-base Loan origination was closely linked to high probability of exhibiting good credit behavior hence positive correlation with RORAC (Wang & Cox, 2013). Nonetheless, the regression analysis under RE model did not give a significant relationship but instead showed a negative relationship. Therefore since the two tests could not agree, this study concluded that the null hypothesis could not be rejected. That is ICR-based loan origination did not have any significant effect on the financial performance of commercial banks in Kenya. This could have been attributed by the information asymmetry during the process of analyzing the information at the initial stages i.e screening effort stage.

**H<sub>02</sub>: There is no significant effect between ICR-based setting of credit terms and conditions and the financial performance of commercial banks in Kenya.**

Under the correlation analysis, ICR-base setting of credit terms and conditions as well as loan collateral coverage was significantly positively correlated with RORAC. The RE regression analysis which fitted the data showed that there was a significant relationship between the two

variables ICR-base setting of credit terms and conditions and RORAC. As Barrigaet *al.*,(2015) points out, granting of credit is important in the profitability of companies in the financial sector and one of the main sources of revenue for lenders, such banks and financial institutions in general. Moreover, according to Atta *et al.* (2015), banks experience adverse selection and moral hazard problem that arise due to asymmetry of information which they can use loan security mechanism in order to mitigate the losses that arise due to asymmetric information. Debt covenants help reduce agency cost and increase firm value through monitoring and creditor control (Liu, 2015). The study therefore held that there was enough ground to reject the null hypothesis of the study objective two, upholding that there was a relationship between ICR-based setting of credit terms and conditions and RORAC. Additionally, the study did not lend support to the view that costly contracting entailed in ICR-based setting of credit terms and conditions of the covenants hurt firms that will lose most from inefficient restrictions.

**H<sub>03</sub>: There is no significant effect between ICR-based credit monitoring and the performance of commercial banks in Kenya.**

Regarding the third Hypothesis (H<sub>03</sub>), the study found that there were significant negative correlations with the measures of ICR-based credit monitoring, Non-performing loans and Loan loss provision but not with complete write offs. The RE model regression was not significant leading to the conclusion that the relationship between bank ICR-based credit monitoring and RORAC was not evidenced in the model.

ICR-based credit monitoring focuses on the credit record of existing customers by continually assessing the payment history of a customer with the view of enabling a financial institution to predict a customer's payment ability and alter his/her credit level (Zhao, Xu, Kang, Kabir, & Liu, 2015). The core function of a bank is to monitor borrowers in order to reduce information asymmetry in lending, and to provide payment services to depositors and borrowers (Atta *et al.*, 2015). From the analysis therefore, the hypothesis that there was no significant effect between ICR-based credit monitoring and RORAC was not supported, hence accept the hypothesis.

**H<sub>04</sub>: There is no significant effect between ICR-based capital allocation and the financial performance of commercial banks in Kenya.**

The individual components were significantly negatively correlated with RORAC except Debt ratio. Consequently, Tier 1 capital which included shareholders' equity and retained earnings and tier 2 which related to all the additional internal and external resources available to the bank showed that they were negatively correlated with RORAC (Wang & Cox, 2013). Under the Basel-II approach, the amount of capital a bank is required to hold in order to cover potential future losses, is no longer a fixed percentage as in the first accord but determined by a more refined system (Henneke & Trück, 2005). Notwithstanding the fact that higher capitalization increases the cost of capital and hence are associated with lower profits, the results on tier 1 and total capital ratios also indicated that the higher this ratios the greater financial strength and ability to weather the storm in dire times, as was argued by (Wang & Cox, 2013). Therefore there is a need for the bank to strike a balance between profitability and stability. The results did not provide insights on to how these conflicting aims could be achieved hence the need for panel data regression for further clarification. The panel data regression under the RE model indicated that the results were just marginally not significant. A further query of the individual components revealed that due to industry convention which relies on debt funding using deposits, the results provided a distorted view due to relative weight of the deposits. Additionally, since the results under the RE maintained the same signs as the signs under the correlation analysis, the Hypothesis was validly rejected leading to the conclusion that ICR-based capital allocation affects financial performance of the banks operating in Kenya.

## **CHAPTER FIVE**

### **SUMMARY OF FINDINGS, CONCLUSIONS AND RECOMMENDATIONS**

#### **5.1 Introduction**

This chapter gives the summary of the study, expounding on the findings, drawing conclusions from those findings and providing recommendations as appropriate. It also highlights an area related to the current study that may require further consideration.

#### **5.2 Summary of the Findings**

This study was mainly driven by the information that banks play a very key role in the national economic development. Their credit creation ability is what is needed to spur growth in various sectors of the economy. Thus using refined internal credit rating models, they can perform this role in a manner that allows them to impact the society while at the same time making financial gains of their own. Consequently, the study sought to explain the effects of ICR on financial performance of commercial banks in Kenya. The internal credit rating indexes were computed for each bank, each year and the result used to weight the firm returns. The returns were further adjusted for volatility using 10 year standard deviations before being scaled by respective bank capital. This was considered appropriate measure for infusing ICR along the entire loan path.

##### **5.2.1 Effects of ICR-Based Loan origination on RAROC**

The first use of ICR that was assessed was on Loan origination where customers are screened and assessed for possible lending. In order to make the lending decision, the banker would have to score the customer on various metrics, determine the loan limits or loan availability based on such assessment as well as determine where the related credit risks would have to be diversified away or if the bank has the in-depth knowledge about a particular setting that can allow it to focus its lending operations in such a setting. This determines the degree of loan concentration by the bank, hence credit risk. The study found that internal credit rating of loans was a significantly associated with financial performance measures of the bank, in this case RORAC. This implied that as the banks increased their lending to mainly low risk borrowers, according to their internal ratings, the RORAC of the bank also improves.

Related to loan origination were the specific components screening effort, Loan availability and Loan concentration. The only component that significantly related with RORAC was Loan availability. According to DeYoung, Gron, Torna and Winton(2014), stress in the financial sector can cause banks to reduce the amount of new credit they supplied to borrowers. The finding therefore supported the view that ICR may be associated with less stress in the banking sector by improving predictability of loan repayment, hence leading to less instances of loan rationing or credit crunch. A panel regression showed that there was no statistically significant relationship between loan origination and RORAC. The contrasting results indicated the influence of bank's inability to mobilize sufficient amounts of saving to satisfy the demand for credit which is associated with financial under-development (Andrianova *et al.*, 2015).

### **5.2.2 Effects of ICR-Based Setting of Credit Terms on RAROC**

In regard to ICR-based setting of credit terms and conditions, there was a highly significant correlation with RORAC. These findings were also confirmed by the panel data regression analysis. Collateral, as Liberti and Sturgess (2014) point out, is one of the most common characteristics of loan contracts and can be used both as an ex-ante commitment mechanism against agency risk or for hedging against expected default risk. Thus, ICR-based setting of credit terms and conditions were found to significantly encourage shifting of risks to borrowers as a mechanism for encouraging them to make greater loan repayment effort. The results therefore indicated that collateralization plays a more significant role among elements of a loan contract that were always being considered in negotiations, such as the price and the volume of the loan (Menkhoff, Neuberger, & Suwanaporn, 2006). Hence, as a large part of the loan volume gets secured usually by physical assets, the more the bank reduces its lending risk.

### **5.2.3 Effects of ICR-Based Credit Monitoring on RAROC**

ICR-based credit monitoring correlated significantly with RORAC, even though additional analysis using panel data regression did not provide confirmation to the existence of such a relationship. The lack of supported relationship between ICR credit monitoring and RORAC thus was assumed to imply the inadequacy of ICR to help monitor and identify bank's lending risks position in real time. Since much of the default risk arises from moral hazard and information

problems, banks must monitor their borrowers to increase their return from the loan portfolio (Heffernan, 2005).

#### **5.2.4 Effects of ICR-Based Capital Allocation on RAROC**

As per ICR-based capital allocation, both tier 1 and total capital ratios were significantly negatively correlated with RORAC. Leverage was on the other hand marginally not significantly correlated with RORAC, though with a positive coefficient sign. Overall, Capital allocation was negatively but not correlated with RORAC. Similarly, panel data regression showed that capital allocation was not significantly related with RORAC, but the p-value was just marginal. Hence the study held that high amounts of capital were related with lower firm financial performance. However, leverage which is often associated with increases in risks and rewards were not significant in the study. This findings showed that unlike during crisis when higher capitalization is associated with better financial performance, normal times would likely have tier 1 and total capital ratios with negative significant coefficient (Beltratti & Stulz, 2012). The study also found that most of the banks in the study have tier 1 capital ratio higher than 8% recommended by Nguyen(2014) who pointed out that having more capital helps banks better absorb adverse shocks and thus reduces the probability of financial distress.

### **5.3 Conclusions**

Commercial Banks generate huge income from their lending activities, but some proportion of their loaned amounts regularly become bad loans. This was reflected in the Commercial banks annual reports for the year ended December 2014, where bad loans stood at kshs. 108.3 billion. internal credit rating was intended to help banks reduce inefficiencies in lending operations since customers whose credit standing indicate having problems with creditworthiness was subjected to stringent terms and conditions in order to accurately predict borrowers' chances of default, determine loan contract terms, monitor loans and capital allocations decisions that are more profitable. Kenyan banks have attempted to implement Basel II recommendations to a varying degree of success. Despite all these expectations and implementations, banking system in Kenya has showed increasing trend of bad loans in relation to total loans in the recent years as follows, 2011 (4.4%), 2012 (4.7%), 2013 (5.2%) and 2014 (5.6%). Therefore this study was intended to

investigate the effect of ICR in relation to banks financial performance in Kenya considering the loan path.

The study concluded that ICR-based setting of Credit Terms and conditions ( $r = 0.2697^{***}$ ;  $p = 0.0016$ ); ( $\beta = 0.177^{**}$ ;  $SE = 0.0849$ ) as well as ICR-based Capital allocation ( $r = -0.061$ ;  $p = 0.4679$ ); ( $\beta = -0.0720$ ;  $SE = 0.0500$ ) affected the financial performance of commercial banks in Kenya, this was measured by use of RORAC. It was also observed that loans covered by collateral were more likely to be repaid than those that were not leading to better performance for banks that had higher collateral coverage values. ICR-based capital allocation, increases in tier 1 and total capital ratios were associated with decreases in financial performance of the banks in the study. There was however, no significant relationship between leverage and financial performance. On the other hand, ICR-based loan origination ( $r = 0.1828^{**}$ ;  $p = 0.0345$ ); ( $\beta = -0.0217$ ;  $SE = 0.0619$ ) and ICR-based credit monitoring ( $r = -0.1765^{**}$ ;  $p = 0.0445$ ); ( $\beta = 0.0818$ ;  $SE = 0.121$ ) did not have any effect on the financial performance of commercial banks in Kenya.

#### **5.4 Recommendations**

The study examined the effects of ICR on financial performance of commercial banks operating in Kenya. The effects were inevitably through reduction of adverse selection and moral hazard problem that arise due to asymmetry of information is often observed in banking sector. From the study results, the following recommendations can be made: Banks need to find mechanisms of updating their ICR to enable real time identification, assessment and monitoring of lending risks, not only at the time of origination, but also during the duration of the loans; banks to intensify use of lending covenants and collateral to increase the efforts of the borrowers towards loan repayments as this will also narrow the information gap between the parties; and finally; to expand their use of credit sharing capabilities with a view of enriching their internally generated data to more accurately reflect public and private as well as hard and soft information so as to improve their credit risk profiles.

### **5.5 Suggested Area for Further Research**

First, researchers can research on the effects of internal credit rating on the financial Performance commercial of commercial banks, factoring in all the commercial banks licensed and registered during the time of the study.

Secondly, due to increased automation in the banking sector, the study suggests an area for further research; the study suggests research on automated ICR risk analysis for remote lending transactions among commercial banks in Kenya. This will provide useful insights, especially in relation remotely executed transactions such as mobile, internet and agency lending which have shown an upward trend recently in the Kenyan banking prospect.



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## APPENDICES

### APPENDIX I

#### Letter of Introduction

NICKSON K. KIPTIONY  
PO BOX 10-20157  
NAKURU.

Dear Sir/Madam

RE: **REQUEST TO ACCESS DATA.**

I am a post graduate student in the Faculty of commerce, Kabarak University pursuing Master of Business Administration. In order to fulfil the degree requirements, I am currently undertaking a research project study on the **“Effects Of Internal Credit Rating On Financial Performance Of Commercial Banks In Kenya”**. I am kindly requesting that you permit me access your company’s annual audited reports from 2006 to 2015.

Yours Faithfully,

NicksonKiptisiaKiptiony.

## APPENDIX II

### Data Capture Sheet

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
<b>Income statement</b>										
Interest income										
Interest expense										
Non-performing loans										
Loan loss reserves										
Loans completely written of										
<b>Balance sheet</b>										
Total loans										
Residential Real Estate loans										
Consumer loans										
Commercial and Industrial loans										
Commercial Real Estate loans										
Collateral value										
Guarantees and letter of credit										
Tier 1 capital										
Tier 2 capital										
Total capital										
Risk weighted assets										



## APPENDIX III

### Operationalization of Variables

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<b>ICR based Loan origination.</b>	
Screening effort	Total loans/Number of transaction accounts
Loan availability	Loans-to-assets ratio (Total loans/Total assets).
Loan concentration	Herfindahl-Hirschman Index

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<b>ICR based setting of credit Terms and conditions.</b>	
Collateral coverage	$[\text{Log}(\text{collateral value}_t/\text{Collateral value}_{t-1})]$
Loan pricing	Interest income/Total loans

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<b>ICR based credit monitoring</b>	
Non-performing loans to total loans	NPL/TL
Loan loss reserve	Loan loss provisions/Total loans
Complete write offs	write offs/Total loans

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<b>ICR-based capital allocation</b>	
Tier 1 capital	Tier 1 capital/Risk-weighted assets
Total capital	(Tier 1 + Tier 2)/Risk weighted assets
Debt to RWA	Total debt/Total assets

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<b>Financial performance</b>	
RORAC	Return ÷ Total Capital Adjusted for Risk
Where:	Return = (interest income – interest expense - % of overheads)
	Risk adjusted capital = (total capital/std. dev of returns)
	% of overhead = interest revenue / total revenue x overheads

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## APPENDIX IV

### List of Commercial Banks in Kenya

1. African Banking Corporation Ltd
2. Bank of Africa (K) Ltd
3. Bank of Baroda
4. Bank of India
5. Barclays Bank of Kenya Ltd
6. CfCStanbic Bank (K) Ltd
7. Chase Bank Ltd
8. Citibank N.A. Kenya
9. Co - operative Bank of Kenya Ltd
10. Commercial Bank of Africa Ltd
11. Consolidated Bank of Kenya Ltd
12. Credit Bank Ltd
13. Development Bank of Kenya Ltd
14. Diamond Trust Bank (K) Ltd
15. Dubai Bank Ltd
16. Ecobank Kenya Ltd
17. Equatorial Commercial Bank Ltd (Currently Spire Bank)
18. Equity Bank Ltd
19. Family Bank Ltd.
20. Fidelity Commercial Bank Ltd
21. First Community Bank Ltd
22. Giro Commercial Bank Ltd
23. Guaranty Trust Bank Ltd
24. Guardian Bank Ltd
25. Gulf African Bank Ltd
26. Habib Bank A.G. Zurich
27. Habib Bank Ltd
28. Housing Finance Co. of Kenya Ltd

29. I&M Bank Ltd
30. Imperial Bank Ltd
31. Jamii Bora Bank Ltd
32. K - Rep Bank Ltd (Currently Sidian Bank)
33. Kenya Commercial Bank Ltd
34. Middle East Bank (K) Ltd
35. National Bank of Kenya Ltd
36. NIC Bank Ltd
37. Oriental Commercial Bank Ltd
38. Paramount Universal Bank Ltd
39. Prime Bank Ltd
40. Standard Chartered Bank (K) Ltd
41. Trans - National Bank Ltd
42. UBA Kenya Ltd
43. Victoria Commercial Bank Ltd

**Source:** CBK, 2015.

**APPENDIX V**

**Commercial Banks Market Share**

	<b>Bank</b>	<b>Assets (Million K shs.)</b> <b>Weighting:0.33</b>	<b>Market share</b>
<b>Large Peer Group&gt;5%</b>	Kenya Commercial Bank Ltd	304,112	13.10%
	Equity Bank Ltd	215,829	9.30%
	Cooperative Bank Ltd	199,663	8.60%
	Standard Chartered Bank (K) Ltd	195,493	8.40%
	Barclays Bank of Kenya Ltd	185,102	7.90%
	<b>Sub-total</b>	<b>1,100,199</b>	<b>47.30%</b>
	<b>Medium Peer Group&gt;1% &amp;&lt; 5%</b>	NIC Bank Ltd	101,772
Diamond Trust Bank Ltd		94,512	4.10%
Commercial Bank of Africa (Ltd)		100,456	4.30%
I&M Bank Ltd		91,520	3.90%
National Bank of Kenya Ltd		67,155	2.90%
Baroda Bank Ltd		46,138	2.00%
Bank of Africa Ltd		48,958	2.10%
Imperial Bank Ltd		34,590	1.50%
Family Bank Ltd		30,985	1.30%
<b>Sub-Total</b>		<b>616,086</b>	<b>26.50%</b>
African Banking Corporation Ltd		19,071	0.80%
<b>Small Peer Group&lt;1%</b>	Consolidated Bank of Kenya Ltd	18,001	0.80%
	Giro Commercial Bank Ltd	12,280	0.50%
	Trans-National Bank Ltd	8,801	0.40%
	Paramount Universal Bank Ltd	7,255	0.30%
	Oriental Commercial Bank Ltd	6,220	0.30%
	<b>Sub-Total</b>	<b>71,628</b>	<b>3.10%</b>
	<b>Grand-Total</b>	<b>1,787,913</b>	<b>77%</b>

Source:CBK 2012

## APPENDIX VI

### Commercial Banks Data

Table 4.8

*ICR-based Loan Origination Variables and RORAC*

Year	ID	Bank	RORAC	Loan Origination ratio	Screening effort ratio	Loan Availability ratio	Loan concentration ratio
2006	1	Barclays Bank Of Kenya Ltd	0.38966	1.3451483	0.226304	0.666078	0.2456
2007	1	Barclays Bank Of Kenya Ltd	0.273857	1.4187033	0.253587	0.689286	0.2914
2008	1	Barclays Bank Of Kenya Ltd	0.223914	1.3642262	0.173105	0.649022	0.2906
2009	1	Barclays Bank Of Kenya Ltd	0.235102	1.3351746	0.125717	0.570468	0.348
2010	1	Barclays Bank Of Kenya Ltd	0.246532	1.2856413	0.102474	0.512409	0.3604
2011	1	Barclays Bank Of Kenya Ltd	0.273008	1.4005343	0.100358	0.613355	0.3747
2012	1	Barclays Bank Of Kenya Ltd	0.304467	1.4010946	0.045987	0.578777	0.4189
2013	1	Barclays Bank Of Kenya Ltd	0.284237	1.6930242	0.052524	0.587717	0.7008
2014	1	Barclays Bank Of Kenya Ltd	0.278772	1.3832604	0.093891	0.571159	0.4007
2015	1	Barclays Bank Of Kenya Ltd	0.256548	1.40601	0.099728	0.622035	0.3716
2006	2	Cooperative Bank of Kenya Ltd	0.247473	1.490181	0.091851	0.774719	0.3044
2007	2	Cooperative Bank of Kenya Ltd	0.303483	1.4706452	0.081666	0.695181	0.3661
2008	2	Cooperative Bank of Kenya Ltd	0.163592	1.6123378	0.086966	0.72369	0.4784
2009	2	Cooperative Bank of Kenya Ltd	0.166473	1.4813149	0.068612	0.601926	0.4722
2010	2	Cooperative Bank of Kenya Ltd	0.218199	1.3153765	0.062633	0.589384	0.3198
2011	2	Cooperative Bank of Kenya Ltd	-0.43344	1.365231	0.060984	0.677914	0.2814
2012	2	Cooperative Bank of Kenya Ltd	0.155424	1.2736301	0.053231	0.617305	0.2517
2013	2	Cooperative Bank of Kenya Ltd	-0.17269	1.2592074	0.061215	0.612452	0.2408
2014	2	Cooperative Bank of Kenya Ltd	0.115539	1.2668726	0.071426	0.644515	0.2147
2015	2	Cooperative Bank of Kenya Ltd	0.128326	1.2449859	0.075722	0.629912	0.2067
2006	3	African Banking Corporation Ltd	0	0	0	0	0
2007	3	African Banking Corporation Ltd	0	0	0	0	0
2008	3	African Banking Corporation Ltd	0	0	0	0	0
2009	3	African Banking Corporation Ltd	0	0	0	0	0
2010	3	African Banking Corporation Ltd	0.228417	1.433815	0.576103	0.779644	0.1624
2011	3	African Banking Corporation Ltd	0.174047	0	0	0	0.1916
2012	3	African Banking Corporation Ltd	0.148238	1.2560707	0.549209	0.531383	0.2374
2013	3	African Banking Corporation Ltd	0.199374	1.2867211	0.485139	0.585111	0.225
2014	3	African Banking Corporation Ltd	0.078982	1.3230956	0.437117	0.638089	0.2164
2015	3	African Banking Corporation Ltd	0.077612	1.3529236	0.465043	0.693263	0.1864
2006	4	Bank of Africa Ltd	-0.03884	0.9616762	1.476135	0.4431	0.2638

2007	4	Bank of Africa Ltd	0.047069	0.9996259	1.27905	0.565798	0.2119
2008	4	Bank of Africa Ltd	0.028061	1.2962528	1.812146	0.798175	0.1873
2009	4	Bank of Africa Ltd	0.034108	1.2348102	1.57418	0.808694	0.155
2010	4	Bank of Africa Ltd	0.084725	1.0928723	1.042317	0.732499	0.1779
2011	4	Bank of Africa Ltd	0.079577	1.1539445	1.150455	0.774049	0.1794
2012	4	Bank of Africa Ltd	0.072929	1.3144196	0.812893	0.612484	0.1707
2013	4	Bank of Africa Ltd	0.070189	1.4303914	0.852118	0.720119	0.1725
2014	4	Bank of Africa Ltd	0.028554	1.2969887	0.692078	0.618289	0.1676
2015	4	Bank of Africa Ltd	0.088585	1.2070458	0.45837	0.545598	0.1893
2006	5	Bank of Baroda	0	0	0	0	0
2007	5	Bank of Baroda	0	0	0	0	0
2008	5	Bank of Baroda	0	0	0	0	0
2009	5	Bank of Baroda	0	0	0	0	0
2010	5	Bank of Baroda	0	0	0	0	0
2011	5	Bank of Baroda	0.44036	1.2578532	0.551875	0.521621	0.2485
2012	5	Bank of Baroda	0.282256	1.2106446	0.566109	0.47514	0.2454
2013	5	Bank of Baroda	0.361504	1.1709367	0.574513	0.453231	0.2262
2014	5	Bank of Baroda	0.313385	1.1812693	0.646431	0.458277	0.2195
2015	5	Bank of Baroda	0.286684	1.1946563	0.713681	0.454956	0.225
2006	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2007	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2008	6	Commercial Bank of Africa Ltd	0	0	1.150884	0.571535	0
2009	6	Commercial Bank of Africa Ltd	0	0	1.21667	0.585325	0
2010	6	Commercial Bank of Africa Ltd	0	0	1.415977	0.607655	0
2011	6	Commercial Bank of Africa Ltd	0.21246	0.9755576	1.357757	0.568712	0.1718
2012	6	Commercial Bank of Africa Ltd	0.228259	1.1132661	0.049945	0.528789	0.1804
2013	6	Commercial Bank of Africa Ltd	0.210083	1.1298158	0.012141	0.549639	0.1824
2014	6	Commercial Bank of Africa Ltd	0.040102	0	0.01066	0.566945	0
2015	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2006	7	Consolidated Bank of Kenya Ltd	0.04503	1.0749441	0.083418	0.400488	0.2648
2007	7	Consolidated Bank of Kenya Ltd	0.089	1.094231	0.089521	0.416358	0.2672
2008	7	Consolidated Bank of Kenya Ltd	0.079021	1.1167651	0.089344	0.496121	0.21
2009	7	Consolidated Bank of Kenya Ltd	0.131118	1.1768662	0.104464	0.511302	0.2524
2010	7	Consolidated Bank of Kenya Ltd	0.120574	1.2482429	0.135784	0.577059	0.2528
2011	7	Consolidated Bank of Kenya Ltd	0.032568	1.3017752	0.254504	0.600405	0.2632
2012	7	Consolidated Bank of Kenya Ltd	-0.02414	1.2651207	0.222992	0.559802	0.2724
2013	7	Consolidated Bank of Kenya Ltd	0.020761	1.3946744	0.23989	0.64694	0.312
2014	7	Consolidated Bank of Kenya Ltd	-0.0579	1.3371353	0.190111	0.610997	0.2987
2015	7	Consolidated Bank of Kenya Ltd	0	0	0	0	0
2006	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0
2007	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0
2008	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0

2009	8	Diamond Trust Bank Kenya Ltd	0.236637	1.5970055	0.944127	0.873898	0.17
2010	8	Diamond Trust Bank Kenya Ltd	0.333955	1.6052504	0.998656	0.874654	0.1684
2011	8	Diamond Trust Bank Kenya Ltd	0.394368	1.2838386	1.110995	0.920519	0.1694
2012	8	Diamond Trust Bank Kenya Ltd	0.428013	1.6521699	0.957709	0.927998	0.1688
2013	8	Diamond Trust Bank Kenya Ltd	0.381759	1.652271	0.652054	0.972042	0.1758
2014	8	Diamond Trust Bank Kenya Ltd	0.329142	1.5987934	0.236326	0.975052	0.1886
2015	8	Diamond Trust Bank Kenya Ltd	0.353251	1.5562954	0.270835	0.929803	0.1856
2006	9	Equity Bank Ltd	0	0	0	0	0
2007	9	Equity Bank Ltd	0	0	0	0	0
2008	9	Equity Bank Ltd	0	0	0	0	0
2009	9	Equity Bank Ltd	0	0	0	0	0
2010	9	Equity Bank Ltd	0.197131	0	0.014485	0.584816	0
2011	9	Equity Bank Ltd	0.279055	0	0.017281	0.643391	0
2012	9	Equity Bank Ltd	0.269292	1.1868738	0.019315	0.628701	0.1592
2013	9	Equity Bank Ltd	0.300282	1.273443	0.023181	0.719426	0.1544
2014	9	Equity Bank Ltd	0.296303	1.3370373	0.025385	0.772853	0.1642
2015	9	Equity Bank Ltd	0.287157	1.3593857	0.030739	0.790709	0.1678
2006	10	Family Bank Ltd	0	0	0	0	0
2007	10	Family Bank Ltd	0	0	0	0	0
2008	10	Family Bank Ltd	0.611885	1.1548668	0.010245	0.549706	0.2077
2009	10	Family Bank Ltd	0.586357	1.1710373	0.014214	0.560915	0.212
2010	10	Family Bank Ltd	0.151086	1.1803675	0.013254	0.510105	0.2723
2011	10	Family Bank Ltd	0.155167	1.365797	0.01703	0.628106	0.3391
2012	10	Family Bank Ltd	0.203458	1.2984079	0.015531	0.576666	0.3234
2013	10	Family Bank Ltd	0.268521	1.4024175	0.021067	0.642353	0.3608
2014	10	Family Bank Ltd	0.342149	1.2682071	0.024659	0.613544	0.2548
2015	10	Family Bank Ltd	0.27294	1.3871727	0.031139	0.68793	0.2983
2006	11	Giro Commercial Bank Ltd	0	0	0	0	0
2007	11	Giro Commercial Bank Ltd	0	0	0	0	0
2008	11	Giro Commercial Bank Ltd	0	0	0	0	0
2009	11	Giro Commercial Bank Ltd	0.139581	1.0794147	0.473447	0.524054	0.0807
2010	11	Giro Commercial Bank Ltd	0.168114	1.0943952	0.558727	0.482021	0.1235
2011	11	Giro Commercial Bank Ltd	0.154936	1.2028308	0.679124	0.53689	0.157
2012	11	Giro Commercial Bank Ltd	0.071662	1.0991982	0.60849	0.44943	0.1526
2013	11	Giro Commercial Bank Ltd	0.168015	1.1847131	0.731857	0.507084	0.1599
2014	11	Giro Commercial Bank Ltd	0.154753	1.2142987	0.809654	0.511603	0.172
2015	11	Giro Commercial Bank Ltd	0.164411	0.9503152	1.126313	0.589943	0.1639
2006	12	Investment & Mortgages Bank Ltd	0.292839	0	0.804928	0.489186	0
2007	12	Investment & Mortgages Bank Ltd	0.267809	0	0.871265	0.632268	0
2008	12	Investment & Mortgages Bank Ltd	-0.25864	0	1.111671	0.804252	0

2009	12	Investment & Mortgages Bank Ltd	0.210083	1.3927054	0.955157	0.685159	0.1526
2010	12	Investment & Mortgages Bank Ltd	0.29369	1.2095728	1.297055	0.803444	0.1812
2011	12	Investment & Mortgages Bank Ltd	0.347024	1.2877846	1.404967	0.86297	0.1819
2012	12	Investment & Mortgages Bank Ltd	0.31726	1.3928852	1.510178	0.959736	0.1727
2013	12	Investment & Mortgages Bank Ltd	0.327486	1.9878813	5.782379	0.832898	0.1825
2014	12	Investment & Mortgages Bank Ltd	0.299545	1.1384186	1.243209	0.740064	0.1824
2015	12	Investment & Mortgages Bank Ltd	0.301691	1.1612362	1.161841	0.777343	0.1815
2006	13	Imperial Bank Ltd	0	0	0.792928	0.477419	0
2007	13	Imperial Bank Ltd	0	0	0.616349	0.623365	0
2008	13	Imperial Bank Ltd	0	1.5637965	0.562029	0.654572	0.4198
2009	13	Imperial Bank Ltd	0	1.4298809	0.535699	0.660044	0.2848
2010	13	Imperial Bank Ltd	0	1.2103359	0.431445	0.574875	0.1678
2011	13	Imperial Bank Ltd	0	1.2974789	0.475654	0.61125	0.2112
2012	13	Imperial Bank Ltd	0	1.3212271	0.522721	0.615554	0.2228
2013	13	Imperial Bank Ltd	0	0	0	0	0
2014	13	Imperial Bank Ltd	0	0	0	0	0
2015	13	Imperial Bank Ltd	0	0	0	0	0
2006	14	Kenya Commercial Bank Ltd	0	0	0	0	0
2007	14	Kenya Commercial Bank Ltd	0	0	0	0	0
2008	14	Kenya Commercial Bank Ltd	0.283934	1.2387893	0.184833	0.513931	0.2983
2009	14	Kenya Commercial Bank Ltd	0.250417	1.3810664	0.160227	0.669109	0.2895
2010	14	Kenya Commercial Bank Ltd	0.185668	0	0.110453	0.664109	0
2011	14	Kenya Commercial Bank Ltd	0.238645	0	0.1202	0.703463	0
2012	14	Kenya Commercial Bank Ltd	0.246278	1.3863463	0.164918	0.696007	0.2671
2013	14	Kenya Commercial Bank Ltd	0.211384	1.3805473	0.132334	0.704338	0.2584
2014	14	Kenya Commercial Bank Ltd	0.210157	1.4778678	0.122087	0.752667	0.3091
2015	14	Kenya Commercial Bank Ltd	0.27567	1.4791062	0.091174	0.739657	0.3285
2006	15	National Bank of Kenya Ltd	0	0	0	0	0
2007	15	National Bank of Kenya Ltd	0	0	0	0	0
2008	15	National Bank of Kenya Ltd	0.22142	0.75124	0.03216	0.200727	0.1494
2009	15	National Bank of Kenya Ltd	0.176268	0.8208342	0.038172	0.251419	0.1673
2010	15	National Bank of Kenya Ltd	0.211057	0.9520159	0.052314	0.347244	0.2003
2011	15	National Bank of Kenya Ltd	0.213808	1.0027617	0.063247	0.408767	0.1877
2012	15	National Bank of Kenya Ltd	0.057052	0.998804	0.059716	0.422098	0.171
2013	15	National Bank of Kenya Ltd	0.097677	1.0169561	0.075779	0.427773	0.1808
2014	15	National Bank of Kenya Ltd	0.148625	1.1835315	0.11475	0.534253	0.2344
2015	15	National Bank of Kenya Ltd	0.051465	1.1643507	0.097503	0.541147	0.2112
2006	16	National Industrial Credit Bank Ltd	0.207351	0	0.901867	0.566689	0



2007	16	National Industrial Credit Bank Ltd	0.185359	1.0454369	1.035288	0.679735	0.1844
2008	16	National Industrial Credit Bank Ltd	0.193234	1.0821872	1.191345	0.686876	0.188
2009	16	National Industrial Credit Bank Ltd	0.211047	1.0709755	1.117409	0.701787	0.1742
2010	16	National Industrial Credit Bank Ltd	0.281426	1.138356	1.243144	0.744012	0.1784
2011	16	National Industrial Credit Bank Ltd	0.275775	1.1982765	1.47466	0.769547	0.1742
2012	16	National Industrial Credit Bank Ltd	0.239977	1.1252449	1.371286	0.702944	0.185
2013	16	National Industrial Credit Bank Ltd	0.325626	1.1389809	1.22885	0.739419	0.186
2014	16	National Industrial Credit Bank Ltd	0.176348	1.1444298	1.26971	0.733658	0.1904
2015	16	National Industrial Credit Bank Ltd	0.201831	1.1458416	1.262881	0.731408	0.1952
2006	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2007	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2008	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2009	17	Oriental Commercial Bank Ltd	-0.07715	1.4066428	0.303357	0.44373	0.5166
2010	17	Oriental Commercial Bank Ltd	-0.01414	1.2200031	0.4532	0.537516	0.2112
2011	17	Oriental Commercial Bank Ltd	0.012056	1.2810735	0.482747	0.556262	0.2486
2012	17	Oriental Commercial Bank Ltd	0.045127	1.2844399	0.582616	0.554984	0.2366
2013	17	Oriental Commercial Bank Ltd	0.108389	1.4881378	0.691991	0.575853	0.4012
2014	17	Oriental Commercial Bank Ltd	0.025535	1.5751249	0.881669	0.588827	0.4436
2015	17	Oriental Commercial Bank Ltd	-0.00511	1.3220409	1.08323	0.617349	0.5154
2006	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2007	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2008	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2009	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2010	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2011	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2012	18	Paramount-Universal Bank Ltd	-0.04904	0.997214	0.282167	0.377533	0.1769
2013	18	Paramount-Universal Bank Ltd	0.08812	1.0246918	0.307895	0.407523	0.1701
2014	18	Paramount-Universal Bank Ltd	0.069385	1.1140802	0.638478	0.427514	0.1844
2015	18	Paramount-Universal Bank Ltd	0.165671	1.2408258	0.685865	0.557762	0.173
2006	19	Standard Chartered Bank Ltd	0	0	0.299272	0.327736	0
2007	19	Standard Chartered Bank Ltd	0	0	0.311698	0.44129	0
2008	19	Standard Chartered Bank Ltd	0.330527	1.089994	0.353533	0.446819	0.1885
2009	19	Standard Chartered Bank Ltd	0.438443	1.159984	0.399488	0.464849	0.2328
2010	19	Standard Chartered Bank Ltd	0.447063	1.0742362	0.395753	0.431124	0.1814
2011	19	Standard Chartered Bank Ltd	0.364368	1.2738874	0.610719	0.593348	0.183
2012	19	Standard Chartered Bank Ltd	0.374932	1.278012	0.668316	0.585873	0.185
2013	19	Standard Chartered Bank Ltd	0.363413	1.3217957	0.674561	0.598416	0.2152

2014	19	Standard Chartered Bank Ltd	0.324603	1.3124777	0.587058	0.567181	0.2517
2015	19	Standard Chartered Bank Ltd	0.272512	1.2788693	0.566533	0.527094	0.2616
2006	20	Transnational Bank Ltd	0	0	0	0	0
2007	20	Transnational Bank Ltd	0	0	0	0	0
2008	20	Transnational Bank Ltd	0	0	0	0	0
2009	20	Transnational Bank Ltd	0.06076	1.1792617	0.108969	0.523347	0.242
2010	20	Transnational Bank Ltd	0.068636	1.0350715	0.093883	0.448971	0.1747
2011	20	Transnational Bank Ltd	0.134999	1.0213213	0.112254	0.453959	0.1529
2012	20	Transnational Bank Ltd	0.087689	1.0473337	0.116065	0.481536	0.1507
2013	20	Transnational Bank Ltd	0.081966	1.1078058	0.130423	0.532615	0.1577
2014	20	Transnational Bank Ltd	0.114628	1.1735476	0.130068	0.586816	0.1693
2015	20	Transnational Bank Ltd	0.1198	1.2205187	0.119468	0.631254	0.1736

Source: CBK 2006,2007,2008,2009,2010,2011,2012,2013,2014,2015

Table 4.9

*ICR-based Setting of Credit terms and Conditions Variables and RORAC*

ID	Bank	RORAC	Setting of credit terms & conditions ratio	Collateral coverage ratio	Loan Pricing ratio
1	Barclays Bank Of Kenya Ltd	0.38966	1.06498849	0.035607	0.13299
1	Barclays Bank Of Kenya Ltd	0.273857	1.05545378	0.045643	0.125462
1	Barclays Bank Of Kenya Ltd	0.223914	1.09463537	0.03715	0.162945
1	Barclays Bank Of Kenya Ltd	0.235102	1.11450911	0.054255	0.18624
1	Barclays Bank Of Kenya Ltd	0.246532	1.12439847	0.043137	0.193906
1	Barclays Bank Of Kenya Ltd	0.273008	1.10385728	0.036848	0.172107
1	Barclays Bank Of Kenya Ltd	0.304467	1.12762737	0.040936	0.196694
1	Barclays Bank Of Kenya Ltd	0.284237	1.10316074	0.056187	0.175278
1	Barclays Bank Of Kenya Ltd	0.278772	1.10350823	0.067307	0.17785
1	Barclays Bank Of Kenya Ltd	0.256548	1.08544326	0.112184	0.16876
2	Cooperative Bank of Kenya Ltd	0.247473	1.01668644	0.105992	0.098765
2	Cooperative Bank of Kenya Ltd	0.303483	1.04661584	0.106624	0.128821
2	Cooperative Bank of Kenya Ltd	0.163592	1.00534856	0.283326	0.122894
2	Cooperative Bank of Kenya Ltd	0.166473	0.97174984	0.538442	0.140318
2	Cooperative Bank of Kenya Ltd	0.218199	0.94851482	0.62037	0.133469
2	Cooperative Bank of Kenya Ltd	-0.43344	0.96511281	0.608768	0.147746
2	Cooperative Bank of Kenya Ltd	0.155424	0.96506006	0.767945	0.179529
2	Cooperative Bank of Kenya Ltd	-0.17269	0.48696336	2.328011	0.013446
2	Cooperative Bank of Kenya Ltd	0.115539	0.82633668	1.303552	0.147927
2	Cooperative Bank of Kenya Ltd	0.128326	0.85937768	1.172078	0.154673
3	African Banking Corporation Ltd	0	0	0	0
3	African Banking Corporation Ltd	0	0	0	0
3	African Banking Corporation Ltd	0	0	0	0
3	African Banking Corporation Ltd	0	0	0	0
3	African Banking Corporation Ltd	0.228417	0.85329556	1.086198	0.131415
3	African Banking Corporation Ltd	0.174047	0	0	0
3	African Banking Corporation Ltd	0.148238	0.89358997	1.345175	0.223505
3	African Banking Corporation Ltd	0.199374	0.91539711	1.222087	0.220694
3	African Banking Corporation Ltd	0.078982	0.91539186	1.116813	0.199635
3	African Banking Corporation Ltd	0.077612	0.90208101	1.157926	0.194546
4	Bank of Africa Ltd	-0.03884	0	0	0.115028
4	Bank of Africa Ltd	0.047069	1.05569565	0.010046	0.118585
4	Bank of Africa Ltd	0.028061	1.07129383	0.007914	0.133757
4	Bank of Africa Ltd	0.034108	1.09071505	0.007138	0.153023
4	Bank of Africa Ltd	0.084725	1.07915175	0.016209	0.143274
4	Bank of Africa Ltd	0.079577	1.08279288	0.013908	0.146454
4	Bank of Africa Ltd	0.072929	1.18107283	0.024812	0.246915
4	Bank of Africa Ltd	0.070189	1.10843837	0.051321	0.179583
4	Bank of Africa Ltd	0.028554	1.07307553	0.062706	0.146497
4	Bank of Africa Ltd	0.088585	1.07047796	0.257785	0.182915
5	Bank of Baroda	0	0	0	0
5	Bank of Baroda	0	0	0	0
5	Bank of Baroda	0	0	0	0
5	Bank of Baroda	0	0	0	0
5	Bank of Baroda	0	0	0	0

5	Bank of Baroda	0.44036	1.13737535	0.033849	0.205025
5	Bank of Baroda	0.282256	1.20298278	0.026594	0.269182
5	Bank of Baroda	0.361504	1.19212699	0.025363	0.25808
5	Bank of Baroda	0.313385	1.1714083	0.037481	0.239784
5	Bank of Baroda	0.286684	1.16860616	0.076214	0.244729
6	Commercial Bank of Africa Ltd	0	0	0	0
6	Commercial Bank of Africa Ltd	0	0	0	0
6	Commercial Bank of Africa Ltd	0	0	0	0
6	Commercial Bank of Africa Ltd	0	0	0	0
6	Commercial Bank of Africa Ltd	0	0	0	0
6	Commercial Bank of Africa Ltd	0.21246	1.07259274	0.031163	0.139705
6	Commercial Bank of Africa Ltd	0.228259	1.13775325	0.023494	0.203332
6	Commercial Bank of Africa Ltd	0.210083	0	0	0.172756
6	Commercial Bank of Africa Ltd	0.040102	0	0	0.149006
6	Commercial Bank of Africa Ltd	0	0	0	0
7	Consolidated Bank of Kenya Ltd	0.04503	0.78345621	1.682704	0.180877
7	Consolidated Bank of Kenya Ltd	0.089	0.73885268	1.823163	0.164365
7	Consolidated Bank of Kenya Ltd	0.079021	0.74610192	1.797818	0.166545
7	Consolidated Bank of Kenya Ltd	0.131118	1.00147784	0.510341	0.164426
7	Consolidated Bank of Kenya Ltd	0.120574	1.02412081	0.308417	0.146684
7	Consolidated Bank of Kenya Ltd	0.032568	1.06744444	0.220072	0.172339
7	Consolidated Bank of Kenya Ltd	-0.02414	1.14906347	0.258212	0.261586
7	Consolidated Bank of Kenya Ltd	0.020761	1.0597465	0.47287	0.2152
7	Consolidated Bank of Kenya Ltd	-0.0579	1.07127368	0.454082	0.22297
7	Consolidated Bank of Kenya Ltd	0	0	0	0
8	Diamond Trust Bank Kenya Ltd	0	0	0	0
8	Diamond Trust Bank Kenya Ltd	0	0	0	0
8	Diamond Trust Bank Kenya Ltd	0	0	0	0
8	Diamond Trust Bank Kenya Ltd	0.236637	1.09162247	0.015584	0.155619
8	Diamond Trust Bank Kenya Ltd	0.333955	1.07903028	0.018748	0.14366
8	Diamond Trust Bank Kenya Ltd	0.394368	1.0753417	0.022918	0.140805
8	Diamond Trust Bank Kenya Ltd	0.428013	1.12264466	0.027512	0.189027
8	Diamond Trust Bank Kenya Ltd	0.381759	1.08830202	0.028302	0.154842
8	Diamond Trust Bank Kenya Ltd	0.329142	1.0849973	0.026421	0.151162
8	Diamond Trust Bank Kenya Ltd	0.353251	1.07859635	0.029902	0.145457
9	Equity Bank Ltd	0	0	0	0
9	Equity Bank Ltd	0	0	0	0
9	Equity Bank Ltd	0	0	0	0
9	Equity Bank Ltd	0	0	0	0
9	Equity Bank Ltd	0.197131	1.10741162	0.03816	0.175924
9	Equity Bank Ltd	0.279055	1.10626543	0.013793	0.169904
9	Equity Bank Ltd	0.269292	1.1653043	0.005734	0.227331
9	Equity Bank Ltd	0.300282	1.12060606	0.023021	0.18609
9	Equity Bank Ltd	0.296303	1.10237718	0.009366	0.16513
9	Equity Bank Ltd	0.287157	1.09856963	0.007777	0.161005
10	Family Bank Ltd	0	0	0	0
10	Family Bank Ltd	0	0	0	0
10	Family Bank Ltd	0.611885	1.14971602	0.065206	0.223637
10	Family Bank Ltd	0.586357	1.13708746	0.060977	0.210163
10	Family Bank Ltd	0.151086	1.11563969	0.037969	0.184113
10	Family Bank Ltd	0.155167	1.10812569	0.025655	0.174137
10	Family Bank Ltd	0.203458	1.19910431	0.036266	0.267238
10	Family Bank Ltd	0.268521	1.12371004	0.035071	0.191604
10	Family Bank Ltd	0.342149	1.11245155	0.072169	0.187765

10	Family Bank Ltd	0.27294	1.1104126	0.041609	0.179614
11	Giro Commercial Bank Ltd	0	0	0	0
11	Giro Commercial Bank Ltd	0	0	0	0
11	Giro Commercial Bank Ltd	0	0	0	0
11	Giro Commercial Bank Ltd	0.139581	1.12700701	0.015209	0.190929
11	Giro Commercial Bank Ltd	0.168114	1.11025321	0.012974	0.173728
11	Giro Commercial Bank Ltd	0.154936	1.12415147	0.006446	0.186321
11	Giro Commercial Bank Ltd	0.071662	1.23439085	0.01214	0.297699
11	Giro Commercial Bank Ltd	0.168015	1.14656067	0.053561	0.218153
11	Giro Commercial Bank Ltd	0.154753	1.13199198	0.060783	0.205029
11	Giro Commercial Bank Ltd	0.164411	1.13210809	0.028412	0.198671
12	Investment & Mortgages Bank Ltd	0.292839	1.07948184	0.01408	0.143178
12	Investment & Mortgages Bank Ltd	0.267809	1.08047533	0.012751	0.143906
12	Investment & Mortgages Bank Ltd	-0.25864	1.06067169	0.052527	0.132057
12	Investment & Mortgages Bank Ltd	0.210083	1.10189557	0.019619	0.166699
12	Investment & Mortgages Bank Ltd	0.29369	1.06893682	0.008636	0.131544
12	Investment & Mortgages Bank Ltd	0.347024	1.07450163	0.003496	0.136081
12	Investment & Mortgages Bank Ltd	0.31726	1.09802485	0.002823	0.15947
12	Investment & Mortgages Bank Ltd	0.327486	1.09526813	0.007172	0.157583
12	Investment & Mortgages Bank Ltd	0.299545	1.0927918	0.006564	0.154985
12	Investment & Mortgages Bank Ltd	0.301691	1.10465813	0.027765	0.171091
13	Imperial Bank Ltd	0	0	0	0.278547
13	Imperial Bank Ltd	0	0	0	0.257609
13	Imperial Bank Ltd	0	0	0	0.267406
13	Imperial Bank Ltd	0	0	0	0.257429
13	Imperial Bank Ltd	0	0	0	0.25
13	Imperial Bank Ltd	0	1.17428184	0.231049	0.281372
13	Imperial Bank Ltd	0	1.2145381	0.244646	0.324347
13	Imperial Bank Ltd	0	0	0	0
13	Imperial Bank Ltd	0	0	0	0
13	Imperial Bank Ltd	0	0	0	0
14	Kenya Commercial Bank Ltd	0	0	0	0
14	Kenya Commercial Bank Ltd	0	0	0	0
14	Kenya Commercial Bank Ltd	0.283934	0	0	0.157663
14	Kenya Commercial Bank Ltd	0.250417	0	0	0.148987
14	Kenya Commercial Bank Ltd	0.185668	0	0	0.156023
14	Kenya Commercial Bank Ltd	0.238645	0	0	0.14342
14	Kenya Commercial Bank Ltd	0.246278	0.93426418	1.041977	0.20354
14	Kenya Commercial Bank Ltd	0.211384	0.9140498	1.039035	0.182737
14	Kenya Commercial Bank Ltd	0.210157	0.3129558	3.967438	0.167323
14	Kenya Commercial Bank Ltd	0.27567	0.26683575	4.177132	0.163142
15	National Bank of Kenya Ltd	0	0	0	0
15	National Bank of Kenya Ltd	0	0	0	0
15	National Bank of Kenya Ltd	0.22142	1.07806969	1.418101	0.42257
15	National Bank of Kenya Ltd	0.176268	1.08808625	0.959714	0.340909
15	National Bank of Kenya Ltd	0.211057	1.07395971	0.628334	0.260507
15	National Bank of Kenya Ltd	0.213808	1.07136309	0.489027	0.230048
15	National Bank of Kenya Ltd	0.057052	1.13298869	0.517639	0.297397
15	National Bank of Kenya Ltd	0.097677	0.99870151	0.733913	0.206364
15	National Bank of Kenya Ltd	0.148625	0.95767546	0.722034	0.162962
15	National Bank of Kenya Ltd	0.051465	0.90542835	1.071663	0.180641
16	National Industrial Credit Bank Ltd	0.207351	0	0	0.142728
16	National Industrial Credit Bank Ltd	0.185359	1.06076443	0.021928	0.12603
16	National Industrial Credit Bank Ltd	0.193234	1.06147432	0.013688	0.125092

16	National Industrial Credit Bank Ltd	0.211047	1.07285941	0.011842	0.136108
16	National Industrial Credit Bank Ltd	0.281426	1.06010437	0.001521	0.121289
16	National Industrial Credit Bank Ltd	0.275775	1.05880427	0.004768	0.120638
16	National Industrial Credit Bank Ltd	0.239977	1.09750688	0.009505	0.160288
16	National Industrial Credit Bank Ltd	0.325626	1.07393849	0.023092	0.139437
16	National Industrial Credit Bank Ltd	0.176348	1.07275951	0.013433	0.136326
16	National Industrial Credit Bank Ltd	0.201831	1.06928039	0.09115	0.14839
17	Oriental Commercial Bank Ltd	0	0	0	0
17	Oriental Commercial Bank Ltd	0	0	0	0
17	Oriental Commercial Bank Ltd	0	0	0	0
17	Oriental Commercial Bank Ltd	-0.07715	0.95110947	0.572464	0.126482
17	Oriental Commercial Bank Ltd	-0.01414	0.94875264	0.621225	0.133878
17	Oriental Commercial Bank Ltd	0.012056	0	0	0.164403
17	Oriental Commercial Bank Ltd	0.045127	0.64653599	2.672364	0.241889
17	Oriental Commercial Bank Ltd	0.108389	0.6722551	2.37026	0.207187
17	Oriental Commercial Bank Ltd	0.025535	0.71690261	2.132267	0.204236
17	Oriental Commercial Bank Ltd	-0.00511	0.83891034	1.54204	0.208198
18	Paramount-Universal Bank Ltd	0	0	0	0
18	Paramount-Universal Bank Ltd	0	0	0	0
18	Paramount-Universal Bank Ltd	0	0	0	0
18	Paramount-Universal Bank Ltd	0	0	0	0
18	Paramount-Universal Bank Ltd	0	0	0	0
18	Paramount-Universal Bank Ltd	0	0	0	0
18	Paramount-Universal Bank Ltd	-0.04904	1.16701341	0.098211	0.247536
18	Paramount-Universal Bank Ltd	0.08812	1.22292197	0.072433	0.298288
18	Paramount-Universal Bank Ltd	0.069385	1.15477097	0.065213	0.228694
18	Paramount-Universal Bank Ltd	0.165671	1.15921879	0.040709	0.228241
19	Standard Chartered Bank Ltd	0	0	0	0
19	Standard Chartered Bank Ltd	0	0	0	0
19	Standard Chartered Bank Ltd	0.330527	1.08782375	0.086341	0.165972
19	Standard Chartered Bank Ltd	0.438443	1.09401512	0.031078	0.161111
19	Standard Chartered Bank Ltd	0.447063	1.08471322	0.065634	0.15872
19	Standard Chartered Bank Ltd	0.364368	1.05505455	0.036801	0.123295
19	Standard Chartered Bank Ltd	0.374932	1.10023892	0.040224	0.169164
19	Standard Chartered Bank Ltd	0.363413	1.0897584	0.062403	0.163119
19	Standard Chartered Bank Ltd	0.324603	1.0879333	0.116832	0.17218
19	Standard Chartered Bank Ltd	0.272512	1.10477078	0.087725	0.183196
20	Transnational Bank Ltd	0	0	0	0
20	Transnational Bank Ltd	0	0	0	0
20	Transnational Bank Ltd	0	0	0	0
20	Transnational Bank Ltd	0.06076	1.09249806	0.30067	0.213512
20	Transnational Bank Ltd	0.068636	1.0625999	0.420954	0.207671
20	Transnational Bank Ltd	0.134999	1.08071613	0.35006	0.211608
20	Transnational Bank Ltd	0.087689	1.11311722	0.292119	0.232421
20	Transnational Bank Ltd	0.081966	1.10688829	0.222589	0.212286
20	Transnational Bank Ltd	0.114628	1.03810477	0.555999	0.210185
20	Transnational Bank Ltd	0.1198	1.05230999	0.52068	0.217326

Source: CBK 2006,2007,2008,2009,2010,2011,2012,2013,2014,2015

Table 4.10

*ICR-based Credit Monitoring Variables and RORAC*

Year	ID	Bank	RORAC	Credit monitoring ratio	Non-performing loans ratio	Loan Loss Provision ratio	Complete Write Offs ratio
2006	1	Barclays Bank Of Kenya Ltd	0.38966	0.0837626	0.0574529	0.011235	0.015074
2007	1	Barclays Bank Of Kenya Ltd	0.273857	0.0550474	0.030588	0.006322	0.018137
2008	1	Barclays Bank Of Kenya Ltd	0.223914	0.0558847	0.0345439	0.011722	0.009619
2009	1	Barclays Bank Of Kenya Ltd	0.235102	0.0549566	0.0396147	0.005454	0.009888
2010	1	Barclays Bank Of Kenya Ltd	0.246532	0.0726341	0.0428198	0.013583	0.016231
2011	1	Barclays Bank Of Kenya Ltd	0.273008	0.0537834	0.0329533	0.007116	0.013714
2012	1	Barclays Bank Of Kenya Ltd	0.304467	0.041487	0.025885	0.001346	0.014256
2013	1	Barclays Bank Of Kenya Ltd	0.284237	0.0450191	0.0258592	0.010065	0.009094
2014	1	Barclays Bank Of Kenya Ltd	0.278772	0.0484452	0.0276608	0.010892	0.009892
2015	1	Barclays Bank Of Kenya Ltd	0.256548	0.049655	0.0297329	0.011786	0.008136
2006	2	Cooperative Bank of Kenya Ltd	0.247473	0.4049942	0.0318849	0.372662	0.000448
2007	2	Cooperative Bank of Kenya Ltd	0.303483	0.4067206	0.0154144	0.162226	0.22908
2008	2	Cooperative Bank of Kenya Ltd	0.163592	0	0.0066702	0.124284	0
2009	2	Cooperative Bank of Kenya Ltd	0.166473	0.1274242	0.0094266	0.065236	0.052762
2010	2	Cooperative Bank of Kenya Ltd	0.218199	0.0621008	0.0087836	0.047777	0.005541
2011	2	Cooperative Bank of Kenya Ltd	-0.43344	0	0.0062226	0.041122	0
2012	2	Cooperative Bank of Kenya Ltd	0.155424	0.051767	0.0080679	0.038248	0.005451
2013	2	Cooperative Bank of Kenya Ltd	-0.17269	0.0411206	0.005494	0.031926	0.0037
2014	2	Cooperative Bank of Kenya Ltd	0.115539	0.0357721	0.0063933	0.024225	0.005154
2015	2	Cooperative Bank of Kenya Ltd	0.128326	0	0.0093583	0.033248	0
2006	3	African Banking Corporation Ltd	0	0	0	0	0
2007	3	African Banking Corporation Ltd	0	0	0	0	0
2008	3	African Banking Corporation Ltd	0	0	0	0	0
2009	3	African Banking Corporation Ltd	0	0	0	0	0
2010	3	African Banking Corporation Ltd	0.228417	0.0322621	0.0255356	0.004983	0.001744
2011	3	African Banking Corporation Ltd	0.174047	0	0	0	0
2012	3	African Banking Corporation Ltd	0.148238	0.0225972	0.0191435	0.003059	0.000395
2013	3	African Banking Corporation Ltd	0.199374	0.0254112	0.0159255	0.004264	0.005222
2014	3	African Banking Corporation Ltd	0.078982	0.0370614	0.0208333	0.011842	0.004386
2015	3	African Banking Corporation Ltd	0.077612	0.0302118	0.01661	0.005755	0.007847
2006	4	Bank of Africa Ltd	-0.03884	0	0.0076862	0	0
2007	4	Bank of Africa Ltd	0.047069	0	0.0085171	0.002402	0
2008	4	Bank of Africa Ltd	0.028061	0.0162189	0.011236	0.004885	9.77E-05
2009	4	Bank of Africa Ltd	0.034108	0.0146395	0.0096868	0.003277	0.001675
2010	4	Bank of Africa Ltd	0.084725	0.0161068	0.0078744	0.005471	0.002761
2011	4	Bank of Africa Ltd	0.079577	0.0136082	0.0052698	0.005737	0.002602
2012	4	Bank of Africa Ltd	0.072929	0.0170413	0.0141066	0.002535	0.0004
2013	4	Bank of Africa Ltd	0.070189	0.0304444	0.0186093	0.003453	0.008382

2014	4	Bank of Africa Ltd	0.028554	0.0370726	0.021864	0.014585	0.000624
2015	4	Bank of Africa Ltd	0.088585	0.1698458	0.0943147	0.073494	0.002037
2006	5	Bank of Baroda	0	0	0	0	0
2007	5	Bank of Baroda	0	0	0	0	0
2008	5	Bank of Baroda	0	0	0	0	0
2009	5	Bank of Baroda	0	0	0	0	0
2010	5	Bank of Baroda	0	0	0	0	0
2011	5	Bank of Baroda	0.44036	0.0645111	0.0276327	0.010395	0.026484
2012	5	Bank of Baroda	0.282256	0.0242678	0.0163762	0.000365	0.007527
2013	5	Bank of Baroda	0.361504	0.0207821	0.0176012	0.003011	0.00017
2014	5	Bank of Baroda	0.313385	0.0206073	0.0174017	0.002994	0.000211
2015	5	Bank of Baroda	0.286684	0.0580953	0.0329164	0.019376	0.005803
2006	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2007	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2008	6	Commercial Bank of Africa Ltd	0	0	0	0.009286	0
2009	6	Commercial Bank of Africa Ltd	0	0	0	0.007628	0
2010	6	Commercial Bank of Africa Ltd	0	0	0	0.020651	0
2011	6	Commercial Bank of Africa Ltd	0.21246	0.0491724	0.0381091	0.006545	0.004518
2012	6	Commercial Bank of Africa Ltd	0.228259	0.0357681	0.0259601	0.003257	0.006551
2013	6	Commercial Bank of Africa Ltd	0.210083	0.0584499	0.0279283	0.00711	0.023412
2014	6	Commercial Bank of Africa Ltd	0.040102	0.0740614	0.0307001	0.017337	0.026025
2015	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2006	7	Consolidated Bank of Kenya Ltd	0.04503	0.3191231	0.2119367	0.031669	0.075518
2007	7	Consolidated Bank of Kenya Ltd	0.089	0.2432071	0.1492205	0.044098	0.049889
2008	7	Consolidated Bank of Kenya Ltd	0.079021	0.1625455	0.1236364	0.022909	0.016
2009	7	Consolidated Bank of Kenya Ltd	0.131118	0.1365046	0.0886763	0.02637	0.021458
2010	7	Consolidated Bank of Kenya Ltd	0.120574	0.091781	0.0598644	0.019348	0.012568
2011	7	Consolidated Bank of Kenya Ltd	0.032568	0.052191	0.0414266	0.008807	0.001957
2012	7	Consolidated Bank of Kenya Ltd	-0.02414	0.0662896	0.0402898	0.016572	0.009427
2013	7	Consolidated Bank of Kenya Ltd	0.020761	0.1122063	0.0684477	0.037402	0.006357
2014	7	Consolidated Bank of Kenya Ltd	-0.0579	0.1778116	0.119518	0.048524	0.00977
2015	7	Consolidated Bank of Kenya Ltd	0	0	0	0	0
2006	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0
2007	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0
2008	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0
2009	8	Diamond Trust Bank Kenya Ltd	0.236637	0.0269282	0.015969	0.007105	0.003854
2010	8	Diamond Trust Bank Kenya Ltd	0.333955	0.0346664	0.0227858	0.010866	0.001014
2011	8	Diamond Trust Bank Kenya Ltd	0.394368	0.0328204	0.0229182	0.008247	0.001655
2012	8	Diamond Trust Bank Kenya Ltd	0.428013	0.0417755	0.0275121	0.011219	0.003044
2013	8	Diamond Trust Bank Kenya Ltd	0.381759	0.0380369	0.0283023	0.008094	0.001641
2014	8	Diamond Trust Bank Kenya Ltd	0.329142	0.0352841	0.0264213	0.006182	0.002681
2015	8	Diamond Trust Bank Kenya Ltd	0.353251	0.0441693	0.0299024	0.01211	0.002157
2006	9	Equity Bank Ltd	0	0	0	0	0
2007	9	Equity Bank Ltd	0	0	0	0	0
2008	9	Equity Bank Ltd	0	0	0	0	0



2009	9	Equity Bank Ltd	0	0	0	0	0
2010	9	Equity Bank Ltd	0.197131	0.0918635	0.0558614	0.024316	0.011686
2011	9	Equity Bank Ltd	0.279055	0.0526871	0.0285531	0.014312	0.009822
2012	9	Equity Bank Ltd	0.269292	0.0560682	0.0296112	0.01185	0.014607
2013	9	Equity Bank Ltd	0.300282	0.0536522	0.0240309	0.014011	0.01561
2014	9	Equity Bank Ltd	0.296303	0.0767101	0.0348742	0.024345	0.017491
2015	9	Equity Bank Ltd	0.287157	0.0596498	0.025462	0.019263	0.014925
2006	10	Family Bank Ltd	0	0	0	0	0
2007	10	Family Bank Ltd	0	0	0	0	0
2008	10	Family Bank Ltd	0.611885	0.1093564	0.0545084	0.016132	0.038716
2009	10	Family Bank Ltd	0.586357	0.0852117	0.0518567	0.009251	0.024104
2010	10	Family Bank Ltd	0.151086	0.133521	0.070402	0.03156	0.03156
2011	10	Family Bank Ltd	0.155167	0.1104579	0.0691893	0.020634	0.020634
2012	10	Family Bank Ltd	0.203458	0.1808261	0.0993396	0.036098	0.045388
2013	10	Family Bank Ltd	0.268521	0.0864976	0.0353577	0.011488	0.039652
2014	10	Family Bank Ltd	0.342149	0.0465656	0.0350956	0.010257	0.001213
2015	10	Family Bank Ltd	0.27294	0.0314039	0.0275545	0.003778	7.16E-05
2006	11	Giro Commercial Bank Ltd	0	0	0	0	0
2007	11	Giro Commercial Bank Ltd	0	0	0	0	0
2008	11	Giro Commercial Bank Ltd	0	0	0	0	0
2009	11	Giro Commercial Bank Ltd	0.139581	0.047257	0.0293319	0.003531	0.014394
2010	11	Giro Commercial Bank Ltd	0.168114	0.046422	0.0277721	0.005676	0.012974
2011	11	Giro Commercial Bank Ltd	0.154936	0.0308176	0.0174528	0.00283	0.010535
2012	11	Giro Commercial Bank Ltd	0.071662	0.1699584	0.0173945	0.147128	0.005436
2013	11	Giro Commercial Bank Ltd	0.168015	0.0550087	0.0127389	0.001013	0.041256
2014	11	Giro Commercial Bank Ltd	0.154753	0.0342147	0.0085537	0.002203	0.023458
2015	11	Giro Commercial Bank Ltd	0.164411	0.0212287	0.0061113	0.00193	0.013187
2006	12	Investment & Mortgages Bank Ltd	0.292839	0.034009	0.0242824	0.005237	0.004489
2007	12	Investment & Mortgages Bank Ltd	0.267809	0.0319039	0.021755	0.006506	0.003643
2008	12	Investment & Mortgages Bank Ltd	-0.25864	0.0764064	0.0648195	0.005575	0.006012
2009	12	Investment & Mortgages Bank Ltd	0.210083	0.0331037	0.0100722	0.003478	0.019554
2010	12	Investment & Mortgages Bank Ltd	0.29369	0.0301649	0.0093519	0.005969	0.014844
2011	12	Investment & Mortgages Bank Ltd	0.347024	0.0148874	0.0089505	0.003752	0.002185
2012	12	Investment & Mortgages Bank Ltd	0.31726	0.0102465	0.0071953	0.000683	0.002368
2013	12	Investment & Mortgages Bank Ltd	0.327486	0.0179361	0.0117107	0.005137	0.001088
2014	12	Investment & Mortgages Bank Ltd	0.299545	0.0140242	0.0055703	0.007745	0.000709
2015	12	Investment & Mortgages Bank Ltd	0.301691	0.009928	0.0030193	0.006047	0.000861
2006	13	Imperial Bank Ltd	0	0	0.0589527	0.008277	0

2007	13	Imperial Bank Ltd	0	0	0.0432586	0.005958	0
2008	13	Imperial Bank Ltd	0	0.0482261	0.0384701	0.004878	0.004878
2009	13	Imperial Bank Ltd	0	0.0493317	0.0380806	0.005577	0.005674
2010	13	Imperial Bank Ltd	0	0	0	0.011298	0
2011	13	Imperial Bank Ltd	0	0.0703749	0.0432978	0.006578	0.020499
2012	13	Imperial Bank Ltd	0	0	0.0387	0.007327	0
2013	13	Imperial Bank Ltd	0	0	0	0	0
2014	13	Imperial Bank Ltd	0	0	0	0	0
2015	13	Imperial Bank Ltd	0	0	0	0	0
2006	14	Kenya Commercial Bank Ltd	0	0	0	0	0
2007	14	Kenya Commercial Bank Ltd	0	0	0	0	0
2008	14	Kenya Commercial Bank Ltd	0.283934	0	0.0976669	0.015055	0
2009	14	Kenya Commercial Bank Ltd	0.250417	0.1802319	0.1215188	0.005952	0.052761
2010	14	Kenya Commercial Bank Ltd	0.185668	0.1587774	0.0984586	0.014475	0.045843
2011	14	Kenya Commercial Bank Ltd	0.238645	0.0974417	0.0615326	0.009541	0.026368
2012	14	Kenya Commercial Bank Ltd	0.246278	0.1233322	0.0696859	0.017745	0.035901
2013	14	Kenya Commercial Bank Ltd	0.211384	0.1268789	0.0844323	0.012757	0.02969
2014	14	Kenya Commercial Bank Ltd	0.210157	0.1158276	0.064864	0.017827	0.033137
2015	14	Kenya Commercial Bank Ltd	0.27567	0	0	0.013623	0
2006	15	National Bank of Kenya Ltd	0	0	0	0	0
2007	15	National Bank of Kenya Ltd	0	0	0	0	0
2008	15	National Bank of Kenya Ltd	0.22142	0.4065922	0.1603352	0.040335	0.205922
2009	15	National Bank of Kenya Ltd	0.176268	0.1292187	0.0679538	0.01087	0.050395
2010	15	National Bank of Kenya Ltd	0.211057	0.07417	0.0328632	0.017367	0.02394
2011	15	National Bank of Kenya Ltd	0.213808	0.0725737	0.0305686	0.024654	0.017351
2012	15	National Bank of Kenya Ltd	0.057052	0	0.0558456	0.025577	0
2013	15	National Bank of Kenya Ltd	0.097677	0	0.0472881	0.007254	0
2014	15	National Bank of Kenya Ltd	0.148625	0	0.0365016	0.007998	0
2015	15	National Bank of Kenya Ltd	0.051465	0.1445364	0.0533752	0.05485	0.036311
2006	16	National Industrial Credit Bank Ltd	0.207351	0	0	0.008027	0.016717
2007	16	National Industrial Credit Bank Ltd	0.185359	0.0295826	0.0240893	0.004503	0.000991
2008	16	National Industrial Credit Bank Ltd	0.193234	0.0310477	0.0236029	0.006477	0.000968
2009	16	National Industrial Credit Bank Ltd	0.211047	0.0523822	0.0373412	0.014241	0.0008
2010	16	National Industrial Credit Bank Ltd	0.281426	0.0444373	0.0364381	0.007754	0.000245
2011	16	National Industrial Credit Bank Ltd	0.275775	0.0359564	0.0305524	0.005245	0.000159
2012	16	National Industrial Credit Bank Ltd	0.239977	0.0316047	0.0246016	0.003606	0.003397
2013	16	National Industrial Credit Bank Ltd	0.325626	0.0467344	0.0330806	0.013079	0.000575
2014	16	National Industrial Credit Bank Ltd	0.176348	0.0336863	0.0272931	0.003271	0.003122
2015	16	National Industrial Credit Bank	0.201831	0.0527312	0.0255632	0.014408	0.01276

		Ltd					
2006	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2007	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2008	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2009	17	Oriental Commercial Bank Ltd	-0.07715	0.2549408	0.1488801	0.005929	0.100132
2010	17	Oriental Commercial Bank Ltd	-0.01414	0.1236735	0.0657143	0.020408	0.037551
2011	17	Oriental Commercial Bank Ltd	0.012056	0.0864903	0.0571837	0.016083	0.013224
2012	17	Oriental Commercial Bank Ltd	0.045127	0.0486674	0.0466396	0.000869	0.001159
2013	17	Oriental Commercial Bank Ltd	0.108389	0.04114	0.0314746	0.00347	0.006196
2014	17	Oriental Commercial Bank Ltd	0.025535	0	0.0365247	0.012535	0
2015	17	Oriental Commercial Bank Ltd	-0.00511	0.0564347	0.0127741	0.016587	0.027073
2006	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2007	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2008	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2009	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2010	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2011	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2012	18	Paramount-Universal Bank Ltd	-0.04904	0.0587806	0.0554947	0.002921	0.000365
2013	18	Paramount-Universal Bank Ltd	0.08812	0.054401	0.049511	0.003973	0.000917
2014	18	Paramount-Universal Bank Ltd	0.069385	0.0411514	0.0386778	0.002249	0.000225
2015	18	Paramount-Universal Bank Ltd	0.165671	0.0333844	0.0177142	0.002044	0.013626
2006	19	Standard Chartered Bank Ltd	0	0	0	0.013417	0
2007	19	Standard Chartered Bank Ltd	0	0	0	0.005021	0
2008	19	Standard Chartered Bank Ltd	0.330527	0.0477072	0.0294491	0.008137	0.010121
2009	19	Standard Chartered Bank Ltd	0.438443	0.0491762	0.0268547	0.00817	0.014151
2010	19	Standard Chartered Bank Ltd	0.447063	0.0347084	0.0205036	0.00539	0.008815
2011	19	Standard Chartered Bank Ltd	0.364368	0.0240512	0.0135397	0.004229	0.006282
2012	19	Standard Chartered Bank Ltd	0.374932	0.0260796	0.0160651	0.006251	0.003763
2013	19	Standard Chartered Bank Ltd	0.363413	0.0270223	0.0173758	0.005933	0.003713
2014	19	Standard Chartered Bank Ltd	0.324603	0.0368877	0.0279232	0.008291	0.000673
2015	19	Standard Chartered Bank Ltd	0.272512	0	0.0671264	0.037202	0
2006	20	Transnational Bank Ltd	0	0	0	0	0
2007	20	Transnational Bank Ltd	0	0	0	0	0
2008	20	Transnational Bank Ltd	0	0	0	0	0
2009	20	Transnational Bank Ltd	0.06076	0.1578133	0.1289324	0.017019	0.011862
2010	20	Transnational Bank Ltd	0.068636	0.1739944	0.0935454	0.028531	0.051918
2011	20	Transnational Bank Ltd	0.134999	0.0994559	0.0767836	0.019347	0.003325
2012	20	Transnational Bank Ltd	0.087689	0.0840019	0.0589901	0.012034	0.012978
2013	20	Transnational Bank Ltd	0.081966	0.0822317	0.062014	0.016913	0.003305
2014	20	Transnational Bank Ltd	0.114628	0.0748877	0.0540855	0.015144	0.005658
2015	20	Transnational Bank Ltd	0.1198	0.0779065	0.064521	0.011581	0.001805

Source: CBK 2006,2007,2008,2009,2010,2011,2012,2013,2014,2015

Table 4.11

*ICR-based Capital Allocation Variables and RORAC*

Year	ID	Bank	RORAC	Capital Allocation ratio	Tier1 ratio	Total capital ratio	Debt WRA ratio
2006	1	Barclays Bank Of Kenya Ltd	0.38966	1.1162436	0.121245	0.121245	0.8737534
2007	1	Barclays Bank Of Kenya Ltd	0.273857	1.1587851	0.13027	0.139922	0.8885929
2008	1	Barclays Bank Of Kenya Ltd	0.223914	1.2160169	0.150179	0.187461	0.8783766
2009	1	Barclays Bank Of Kenya Ltd	0.235102	1.2829655	0.191457	0.238341	0.8531675
2010	1	Barclays Bank Of Kenya Ltd	0.246532	1.3948554	0.265824	0.311527	0.8175043
2011	1	Barclays Bank Of Kenya Ltd	0.273008	1.3442172	0.24104	0.278135	0.8250424
2012	1	Barclays Bank Of Kenya Ltd	0.304467	1.3245239	0.226922	0.257682	0.8399197
2013	1	Barclays Bank Of Kenya Ltd	0.284237	1.1824158	0.165915	0.173084	0.8434161
2014	1	Barclays Bank Of Kenya Ltd	0.278772	1.2013867	0.184543	0.186676	0.8301681
2015	1	Barclays Bank Of Kenya Ltd	0.256548	1.1770818	0.158035	0.183927	0.8351192
2006	2	Cooperative Bank of Kenya Ltd	0.247473	1.1947495	0.132931	0.145614	0.9162044
2007	2	Cooperative Bank of Kenya Ltd	0.303483	1.1884249	0.142184	0.145133	0.9011083
2008	2	Cooperative Bank of Kenya Ltd	0.163592	1.2918438	0.220072	0.234781	0.8369907
2009	2	Cooperative Bank of Kenya Ltd	0.166473	1.2661101	0.203255	0.210056	0.8527982
2010	2	Cooperative Bank of Kenya Ltd	0.218199	1.1935583	0.161562	0.165437	0.86656
2011	2	Cooperative Bank of Kenya Ltd	-0.43344	1.2001003	0.160408	0.164175	0.8755169
2012	2	Cooperative Bank of Kenya Ltd	0.155424	1.2941031	0.202594	0.237914	0.8535954
2013	2	Cooperative Bank of Kenya Ltd	-0.17269	1.2089077	0.156582	0.210551	0.841775
2014	2	Cooperative Bank of Kenya Ltd	0.115539	1.2123051	0.146044	0.216497	0.8497632
2015	2	Cooperative Bank of Kenya Ltd	0.128326	1.2137879	0.145178	0.21256	0.8560497
2006	3	African Banking Corporation Ltd	0	0	0.17353	0.175343	0
2007	3	African Banking Corporation Ltd	0	0	0.170933	0.171568	0
2008	3	African Banking Corporation Ltd	0	0	0.212591	0.213478	0
2009	3	African Banking Corporation Ltd	0	0	0.205802	0.20689	0
2010	3	African Banking Corporation Ltd	0.228417	1.2340374	0.193241	0.201329	0.8394678
2011	3	African Banking Corporation Ltd	0.174047	1.2074428	0.168501	0.175985	0.8629568
2012	3	African Banking Corporation Ltd	0.148238	1.1892847	0.136187	0.143969	0.909129
2013	3	African Banking Corporation Ltd	0.199374	1.2026888	0.142731	0.150696	0.9092622
2014	3	African Banking Corporation Ltd	0.078982	1.1817676	0.112775	0.172263	0.8967302
2015	3	African Banking Corporation Ltd	0.077612	1.1716856	0.119154	0.164554	0.8879771
2006	4	Bank of Africa Ltd	-0.03884	0.9765091	0.160465	0.169069	0.6469759
2007	4	Bank of Africa Ltd	0.047069	1.0699568	0.13587	0.144022	0.7900655
2008	4	Bank of Africa Ltd	0.028061	1.5457127	0.1242	0.131955	1.2895581
2009	4	Bank of Africa Ltd	0.034108	1.6236315	0.151644	0.159111	1.312876
2010	4	Bank of Africa Ltd	0.084725	1.4869218	0.107385	0.151662	1.227874
2011	4	Bank of Africa Ltd	0.079577	1.5052462	0.126748	0.160034	1.218464
2012	4	Bank of Africa Ltd	0.072929	1.1995388	0.103263	0.131633	0.9646432

2013	4	Bank of Africa Ltd	0.070189	1.3561145	0.109351	0.1272	1.1195641
2014	4	Bank of Africa Ltd	0.028554	1.1498992	0.1179	0.159209	0.8727898
2015	4	Bank of Africa Ltd	0.088585	1.1733428	0.132063	0.163913	0.8773672
2006	5	Bank of Baroda	0	0.5504468	0.275223	0.275223	0
2007	5	Bank of Baroda	0	0.3787136	0.189357	0.189357	0
2008	5	Bank of Baroda	0	0.3823691	0.185311	0.197058	0
2009	5	Bank of Baroda	0	0.4021349	0.19658	0.205555	0
2010	5	Bank of Baroda	0	0.4617215	0.22566	0.236062	0
2011	5	Bank of Baroda	0.44036	1.2841033	0.204658	0.213965	0.8654805
2012	5	Bank of Baroda	0.282256	1.3365631	0.225923	0.235462	0.8751788
2013	5	Bank of Baroda	0.361504	1.2796919	0.209092	0.216115	0.8544846
2014	5	Bank of Baroda	0.313385	1.3153503	0.232844	0.241809	0.8406974
2015	5	Bank of Baroda	0.286684	1.3689249	0.262841	0.271445	0.8346387
2006	6	Commercial Bank of Africa Ltd	0	0	0.148399	0.152855	0
2007	6	Commercial Bank of Africa Ltd	0	0	0.13467	0.141016	0
2008	6	Commercial Bank of Africa Ltd	0	0	0.124457	0.130223	0
2009	6	Commercial Bank of Africa Ltd	0	0	0.121106	0.128461	0
2010	6	Commercial Bank of Africa Ltd	0	0	0.137848	0.145068	0
2011	6	Commercial Bank of Africa Ltd	0.21246	1.293696	0.13861	0.145432	1.009654
2012	6	Commercial Bank of Africa Ltd	0.228259	1.3653282	0.155124	0.16073	1.049474
2013	6	Commercial Bank of Africa Ltd	0.210083	1.30909	0.128029	0.134801	1.04626
2014	6	Commercial Bank of Africa Ltd	0.040102	1.3107606	0.113707	0.179114	1.01794
2015	6	Commercial Bank of Africa Ltd	0	0	0.121611	0.179234	0
2006	7	Consolidated Bank of Kenya Ltd	0.04503	1.0686551	0.192179	0.214525	0.6619512
2007	7	Consolidated Bank of Kenya Ltd	0.089	0.9807325	0.168843	0.188744	0.6231454
2008	7	Consolidated Bank of Kenya Ltd	0.079021	1.0447134	0.170769	0.18641	0.6875339
2009	7	Consolidated Bank of Kenya Ltd	0.131118	1.089251	0.14305	0.156776	0.789425
2010	7	Consolidated Bank of Kenya Ltd	0.120574	1.1000285	0.109202	0.131871	0.858956
2011	7	Consolidated Bank of Kenya Ltd	0.032568	1.1421202	0.109232	0.126569	0.9063194
2012	7	Consolidated Bank of Kenya Ltd	-0.02414	1.1768212	0.114044	0.150273	0.9125049
2013	7	Consolidated Bank of Kenya Ltd	0.020761	1.1089653	0.074907	0.108139	0.9259193
2014	7	Consolidated Bank of Kenya Ltd	-0.0579	1.0887092	0.082807	0.109902	0.8960005
2015	7	Consolidated Bank of Kenya Ltd	0	0	0.077716	0.093889	0
2006	8	Diamond Trust Bank Kenya Ltd	0	0	0.172906	0.206449	0
2007	8	Diamond Trust Bank Kenya Ltd	0	0	0.191044	0.191401	0
2008	8	Diamond Trust Bank Kenya Ltd	0	0	0.156243	0.197714	0
2009	8	Diamond Trust Bank Kenya Ltd	0.236637	1.5767606	0.153799	0.189721	1.23324
2010	8	Diamond Trust Bank Kenya Ltd	0.333955	1.5892193	0.15346	0.184351	1.251408
2011	8	Diamond Trust Bank Kenya Ltd	0.394368	1.5302002	0.142129	0.167847	1.220224
2012	8	Diamond Trust Bank Kenya Ltd	0.428013	1.6111966	0.176627	0.198388	1.236182
2013	8	Diamond Trust Bank Kenya Ltd	0.381759	1.6380067	0.176594	0.210483	1.250929
2014	8	Diamond Trust Bank Kenya Ltd	0.329142	1.6275356	0.168174	0.189493	1.269869
2015	8	Diamond Trust Bank Kenya Ltd	0.353251	1.5471274	0.148417	0.176896	1.221814
2006	9	Equity Bank Ltd	0	0	0.138602	0.138602	0
2007	9	Equity Bank Ltd	0	0	0.456767	0.589157	0
2008	9	Equity Bank Ltd	0	0	0.292255	0.407708	0
2009	9	Equity Bank Ltd	0	0	0.236264	0.314887	0
2010	9	Equity Bank Ltd	0.197131	1.3633251	0.219492	0.278839	0.8649936
2011	9	Equity Bank Ltd	0.279055	1.2859892	0.153581	0.216648	0.9157599
2012	9	Equity Bank Ltd	0.269292	1.427406	0.198608	0.300962	0.9278364
2013	9	Equity Bank Ltd	0.300282	1.3707319	0.185534	0.235666	0.9495327
2014	9	Equity Bank Ltd	0.296303	1.3420622	0.151696	0.177091	1.013276
2015	9	Equity Bank Ltd	0.287157	1.3516773	0.146425	0.162487	1.042765
2006	10	Family Bank Ltd	0	0	0	0	0

2007	10	Family Bank Ltd	0	0	0.220512	0.222244	0
2008	10	Family Bank Ltd	0.611885	1.2265309	0.189995	0.191208	0.8453281
2009	10	Family Bank Ltd	0.586357	1.2130166	0.182152	0.183097	0.8477673
2010	10	Family Bank Ltd	0.151086	1.3237474	0.238441	0.23916	0.8461462
2011	10	Family Bank Ltd	0.155167	1.2040931	0.161834	0.170096	0.8721637
2012	10	Family Bank Ltd	0.203458	1.2884203	0.218951	0.226868	0.8426012
2013	10	Family Bank Ltd	0.268521	1.2324855	0.180904	0.189417	0.8621641
2014	10	Family Bank Ltd	0.342149	1.2256356	0.195594	0.202643	0.8273988
2015	10	Family Bank Ltd	0.27294	1.1953421	0.153914	0.188626	0.8528021
2006	11	Giro Commercial Bank Ltd	0	0	0.159571	0.172093	0
2007	11	Giro Commercial Bank Ltd	0	0	0.158325	0.170756	0
2008	11	Giro Commercial Bank Ltd	0	0	0.175428	0.187869	0
2009	11	Giro Commercial Bank Ltd	0.139581	1.3165544	0.220946	0.233525	0.8620837
2010	11	Giro Commercial Bank Ltd	0.168114	1.3551389	0.237282	0.248793	0.8690639
2011	11	Giro Commercial Bank Ltd	0.154936	1.3291572	0.225293	0.237158	0.8667061
2012	11	Giro Commercial Bank Ltd	0.071662	1.4321954	0.281676	0.295145	0.8553746
2013	11	Giro Commercial Bank Ltd	0.168015	1.4141909	0.278009	0.289379	0.8468032
2014	11	Giro Commercial Bank Ltd	0.154753	1.3058676	0.228745	0.237777	0.8393449
2015	11	Giro Commercial Bank Ltd	0.164411	1.2917806	0.230456	0.240642	0.8206831
2006	12	Investment & Mortgages Bank Ltd	0.292839	0.9073774	0.128179	0.128602	0.6505956
2007	12	Investment & Mortgages Bank Ltd	0.267809	1.1292666	0.144048	0.144355	0.8408635
2008	12	Investment & Mortgages Bank Ltd	-0.25864	1.2534758	0.109512	0.126218	1.017746
2009	12	Investment & Mortgages Bank Ltd	0.210083	1.4128268	0.169879	0.187088	1.05586
2010	12	Investment & Mortgages Bank Ltd	0.29369	1.5556563	0.188966	0.199165	1.1675251
2011	12	Investment & Mortgages Bank Ltd	0.347024	0.8497945	0.181161	0.192813	0.4758202
2012	12	Investment & Mortgages Bank Ltd	0.31726	0.8902379	0.169826	0.173362	0.5470498
2013	12	Investment & Mortgages Bank Ltd	0.327486	1.4060979	0.150729	0.190175	1.065194
2014	12	Investment & Mortgages Bank Ltd	0.299545	1.3057368	0.157694	0.188545	0.9594972
2015	12	Investment & Mortgages Bank Ltd	0.301691	1.2960391	0.170496	0.192099	0.9334443
2006	13	Imperial Bank Ltd	0	1.0449836	0.197814	0.197814	0.6493548
2007	13	Imperial Bank Ltd	0	1.1869735	0.178989	0.189076	0.8189085
2008	13	Imperial Bank Ltd	0	1.2273512	0.190056	0.201301	0.8359942
2009	13	Imperial Bank Ltd	0	1.2513839	0.203813	0.215391	0.8321803
2010	13	Imperial Bank Ltd	0	1.2541063	0.19925	0.211669	0.8431878
2011	13	Imperial Bank Ltd	0	1.3228189	0.201423	0.206258	0.9151378
2012	13	Imperial Bank Ltd	0	1.331163	0.181882	0.187067	0.9622145
2013	13	Imperial Bank Ltd	0	0	0.147056	0.149957	0
2014	13	Imperial Bank Ltd	0	0	0.151878	0.153497	0
2015	13	Imperial Bank Ltd	0	0	0	0	0
2006	14	Kenya Commercial Bank Ltd	0	0	0.157494	0.157494	0
2007	14	Kenya Commercial Bank Ltd	0	0	0.136101	0.136101	0
2008	14	Kenya Commercial Bank Ltd	0.283934	1.2442094	0.154527	0.154527	0.9351556
2009	14	Kenya Commercial Bank Ltd	0.250417	1.252937	0.148225	0.148225	0.9564877
2010	14	Kenya Commercial Bank Ltd	0.185668	1.4144547	0.231244	0.231631	0.9515794

2011	14	Kenya Commercial Bank Ltd	0.238645	1.4196	0.199042	0.206905	1.013653
2012	14	Kenya Commercial Bank Ltd	0.246278	1.4728808	0.213039	0.227199	1.032643
2013	14	Kenya Commercial Bank Ltd	0.211384	1.4242337	0.186763	0.22453	1.012941
2014	14	Kenya Commercial Bank Ltd	0.210157	1.4808143	0.170578	0.210135	1.100101
2015	14	Kenya Commercial Bank Ltd	0.27567	1.3142403	0.141143	0.153644	1.019453
2006	15	National Bank of Kenya Ltd	0	0	0.114726	0.118813	0
2007	15	National Bank of Kenya Ltd	0	0	0.372183	0.386678	0
2008	15	National Bank of Kenya Ltd	0.22142	1.6032804	0.38585	0.399116	0.8183144
2009	15	National Bank of Kenya Ltd	0.176268	1.6653829	0.408529	0.42562	0.8312343
2010	15	National Bank of Kenya Ltd	0.211057	1.5586181	0.35489	0.369153	0.8345745
2011	15	National Bank of Kenya Ltd	0.213808	1.4187884	0.279298	0.291781	0.8477099
2012	15	National Bank of Kenya Ltd	0.057052	1.4013194	0.272732	0.284212	0.844375
2013	15	National Bank of Kenya Ltd	0.097677	1.3411158	0.227472	0.241502	0.8721417
2014	15	National Bank of Kenya Ltd	0.148625	1.1702604	0.128591	0.139321	0.9023481
2015	15	National Bank of Kenya Ltd	0.051465	1.182843	0.129992	0.139917	0.9129335
2006	16	National Industrial Credit Bank Ltd	0.207351	1.0621221	0.132985	0.141654	0.7874829
2007	16	National Industrial Credit Bank Ltd	0.185359	1.1380419	0.158361	0.167298	0.8123833
2008	16	National Industrial Credit Bank Ltd	0.193234	1.1430578	0.1421	0.151294	0.849664
2009	16	National Industrial Credit Bank Ltd	0.211047	1.1807051	0.145913	0.154833	0.8799594
2010	16	National Industrial Credit Bank Ltd	0.281426	1.226359	0.146396	0.155106	0.9248576
2011	16	National Industrial Credit Bank Ltd	0.275775	1.2391609	0.149831	0.158913	0.9304168
2012	16	National Industrial Credit Bank Ltd	0.239977	1.2329152	0.156011	0.164414	0.9124907
2013	16	National Industrial Credit Bank Ltd	0.325626	1.2128648	0.148162	0.148162	0.9165404
2014	16	National Industrial Credit Bank Ltd	0.176348	1.2453665	0.143661	0.208631	0.8930752
2015	16	National Industrial Credit Bank Ltd	0.201831	1.2394898	0.145215	0.204761	0.889514
2006	17	Oriental Commercial Bank Ltd	0	0	0.598222	0.598222	0
2007	17	Oriental Commercial Bank Ltd	0	0	0.603537	0.603537	0
2008	17	Oriental Commercial Bank Ltd	0	0	0.530516	0.542589	0
2009	17	Oriental Commercial Bank Ltd	-0.07715	1.3988273	0.390707	0.403035	0.6050862
2010	17	Oriental Commercial Bank Ltd	-0.01414	1.457751	0.347436	0.359986	0.7503291
2011	17	Oriental Commercial Bank Ltd	0.012056	1.4365046	0.340304	0.352662	0.7435388
2012	17	Oriental Commercial Bank Ltd	0.045127	1.3680903	0.28916	0.301599	0.7773312
2013	17	Oriental Commercial Bank Ltd	0.108389	1.3783693	0.291796	0.304213	0.7823605
2014	17	Oriental Commercial Bank Ltd	0.025535	1.2980931	0.245096	0.256229	0.7967677
2015	17	Oriental Commercial Bank Ltd	-0.00511	1.4069558	0.329067	0.341543	0.7363465
2006	18	Paramount-Universal Bank Ltd	0	0	0.324726	0.324726	0
2007	18	Paramount-Universal Bank Ltd	0	0	0.324726	0.324726	0
2008	18	Paramount-Universal Bank Ltd	0	0	0.411765	0.419437	0
2009	18	Paramount-Universal Bank Ltd	0	0	0.330749	0.340439	0
2010	18	Paramount-Universal Bank Ltd	0	0	0.464048	0.47432	0
2011	18	Paramount-Universal Bank Ltd	0	0	0.527895	0.54	0
2012	18	Paramount-Universal Bank Ltd	-0.04904	1.7813559	0.462761	0.475314	0.8432805
2013	18	Paramount-Universal Bank Ltd	0.08812	1.6685752	0.403226	0.418669	0.8466808
2014	18	Paramount-Universal Bank Ltd	0.069385	1.3653049	0.243153	0.254626	0.8675255

2015	18	Paramount-Universal Bank Ltd	0.165671	1.3236609	0.228382	0.241298	0.8539806
2006	19	Standard Chartered Bank Ltd	0	0.99297	0.18324	0.188823	0.6209071
2007	19	Standard Chartered Bank Ltd	0	1.1926357	0.162844	0.167057	0.8627347
2008	19	Standard Chartered Bank Ltd	0.330527	1.1912541	0.157433	0.162039	0.8717826
2009	19	Standard Chartered Bank Ltd	0.438443	1.1661065	0.14121	0.144642	0.8802541
2010	19	Standard Chartered Bank Ltd	0.447063	1.138976	0.13906	0.143148	0.8567679
2011	19	Standard Chartered Bank Ltd	0.364368	1.1392143	0.123057	0.143029	0.8731286
2012	19	Standard Chartered Bank Ltd	0.374932	1.1853635	0.163006	0.180389	0.8419688
2013	19	Standard Chartered Bank Ltd	0.363413	1.2181416	0.17491	0.208021	0.8352107
2014	19	Standard Chartered Bank Ltd	0.324603	1.1730003	0.158073	0.198181	0.8167457
2015	19	Standard Chartered Bank Ltd	0.272512	1.2099615	0.175281	0.211582	0.823099
2006	20	Transnational Bank Ltd	0	0	0.654028	0.654028	0
2007	20	Transnational Bank Ltd	0	0	0.59596	0.607744	0
2008	20	Transnational Bank Ltd	0	0	0.652011	0.662198	0
2009	20	Transnational Bank Ltd	0.06076	1.971959	0.705405	0.716216	0.5503374
2010	20	Transnational Bank Ltd	0.068636	2.0783212	0.695692	0.706233	0.6763965
2011	20	Transnational Bank Ltd	0.134999	1.6910716	0.461559	0.468843	0.7606697
2012	20	Transnational Bank Ltd	0.087689	1.557829	0.379398	0.386816	0.7916146
2013	20	Transnational Bank Ltd	0.081966	1.4235709	0.303391	0.313801	0.8063781
2014	20	Transnational Bank Ltd	0.114628	1.2355858	0.205576	0.217022	0.8129883
2015	20	Transnational Bank Ltd	0.1198	1.2174333	0.203526	0.21461	0.7992975

Source: CBK 2006,2007,2008,2009,2010,2011,2012,2013,2014,2015



Table 4.12

*Variables Measurements*

Year	ID	Bank	ICR	Total Loans	Total Accounts	Total Assets	Collateral value
2006	1	Barclays Bank Of Kenya Ltd	2.867	78412	346489	117722	2792
2007	1	Barclays Bank Of Kenya Ltd	2.949	108670	428531	157656	4960
2008	1	Barclays Bank Of Kenya Ltd	2.937	109368	631800	168512	4063
2009	1	Barclays Bank Of Kenya Ltd	2.92	94056	748159	164875	5103
2010	1	Barclays Bank Of Kenya Ltd	2.907	88347	862140	172415	3811
2011	1	Barclays Bank Of Kenya Ltd	2.954	102448	1000000	167029	3775
2012	1	Barclays Bank Of Kenya Ltd	2.96	106973	2300000	184826	4379
2013	1	Barclays Bank Of Kenya Ltd	2.987	121504	2300000	206739	6827
2014	1	Barclays Bank Of Kenya Ltd	2.912	128991	1400000	225841	8682
2015	1	Barclays Bank Of Kenya Ltd	2.852	149834	1500000	240877	16809
2006	2	Cooperative Bank of Kenya Ltd	2.951	44692	486572	57688	4737
2007	2	Cooperative Bank of Kenya Ltd	2.932	45412	556073	65324	4842
2008	2	Cooperative Bank of Kenya Ltd	2.94	60418	694729	83486	17118
2009	2	Cooperative Bank of Kenya Ltd	2.953	66620	970974	110678	35871
2010	2	Cooperative Bank of Kenya Ltd	2.969	90965	1500000	154339	56432
2011	2	Cooperative Bank of Kenya Ltd	2.976	114101	1900000	168312	69461
2012	2	Cooperative Bank of Kenya Ltd	2.978	123824	2300000	200588	95090
2013	2	Cooperative Bank of Kenya Ltd	2.964	141608	2300000	231215	329665
2014	2	Cooperative Bank of Kenya Ltd	2.958	183942	2600000	285396	239778
2015	2	Cooperative Bank of Kenya Ltd	2.975	215745	2800000	342500	252870
2006	3	African Banking Corporation Ltd	0	0	6123	6591	0
2007	3	African Banking Corporation Ltd	0	0	9053	6700	0
2008	3	African Banking Corporation Ltd	0	0	11109	6826	0
2009	3	African Banking Corporation Ltd	0	0	12091	9118	0
2010	3	African Banking Corporation Ltd	2.966	8028	13935	10297	8720
2011	3	African Banking Corporation Ltd	2.977	0	17604	12507	11326
2012	3	African Banking Corporation Ltd	2.974	10134	18452	19071	13632
2013	3	African Banking Corporation Ltd	2.835	11491	23686	19639	14043
2014	3	African Banking Corporation Ltd	2.724	13680	31296	21439	15278
2015	3	African Banking Corporation Ltd	2.66	15292	32883	22058	17707
2006	4	Bank of Africa Ltd	2.96	3773	2556	8515	0
2007	4	Bank of Africa Ltd	2.918	4579	3580	8093	46
2008	4	Bank of Africa Ltd	2.927	10235	5648	12823	81

2009	4	Bank of Africa Ltd	2.944	13730	8722	16978	98
2010	4	Bank of Africa Ltd	2.948	19557	18763	26699	317
2011	4	Bank of Africa Ltd	2.946	29982	26061	38734	417
2012	4	Bank of Africa Ltd	2.928	29986	36888	48958	744
2013	4	Bank of Africa Ltd	2.824	37938	44522	52683	1947
2014	4	Bank of Africa Ltd	2.81	38465	55579	62212	2412
2015	4	Bank of Africa Ltd	2.51	37799	82464	69280	9744
2006	5	Bank of Baroda	0	0	23245	12809	0
2007	5	Bank of Baroda	0	0	24672	15245	0
2008	5	Bank of Baroda	0	0	29217	18787	0
2009	5	Bank of Baroda	0	0	31213	22399	0
2010	5	Bank of Baroda	0	0	32410	32332	0
2011	5	Bank of Baroda	2.898	19144	34689	36701	648
2012	5	Bank of Baroda	2.906	21922	38724	46138	583
2013	5	Bank of Baroda	2.928	23578	41040	52022	598
2014	5	Bank of Baroda	2.814	28388	43915	61945	1064
2015	5	Bank of Baroda	2.796	31018	43462	68178	2364
2006	6	Commercial Bank of Africa Ltd	0	0	23136	45002	0
2007	6	Commercial Bank of Africa Ltd	0	0	23657	40178	0
2008	6	Commercial Bank of Africa Ltd	0	29290	25450	51248	0
2009	6	Commercial Bank of Africa Ltd	0	34478	28338	58904	0
2010	6	Commercial Bank of Africa Ltd	0	38642	27290	63592	0
2011	6	Commercial Bank of Africa Ltd	2.856	47364	34884	83283	1476
2012	6	Commercial Bank of Africa Ltd	2.874	53120	1100000	100456	1248
2013	6	Commercial Bank of Africa Ltd	2.873	68640	5700000	124882	0
2014	6	Commercial Bank of Africa Ltd	0	99674	9400000	175809	0
2015	6	Commercial Bank of Africa Ltd	0	0	13000000	198484	0
2006	7	Consolidated Bank of Kenya Ltd	2.632	1642	19684	4100	2763
2007	7	Consolidated Bank of Kenya Ltd	2.703	2245	25078	5392	4093
2008	7	Consolidated Bank of Kenya Ltd	2.635	2750	30780	5543	4944
2009	7	Consolidated Bank of Kenya Ltd	2.816	3868	37027	7565	1974
2010	7	Consolidated Bank of Kenya Ltd	2.837	6047	44534	10479	1865
2011	7	Consolidated Bank of Kenya Ltd	2.833	9197	36137	15318	2024
2012	7	Consolidated Bank of Kenya Ltd	2.784	10077	45190	18001	2602
2013	7	Consolidated Bank of Kenya Ltd	2.76	10855	45250	16779	5133
2014	7	Consolidated Bank of Kenya Ltd	2.644	9212	48456	15077	4183
2015	7	Consolidated Bank of Kenya Ltd	0	0	49098	14136	0
2006	8	Diamond Trust Bank Kenya Ltd	0	0	20578	26153	0
2007	8	Diamond Trust Bank Kenya Ltd	0	0	29589	31130	0
2008	8	Diamond Trust Bank Kenya Ltd	0	0	37718	42073	0
2009	8	Diamond Trust Bank Kenya Ltd	2.755	41518	43975	47509	647

2010	8	Diamond Trust Bank Kenya Ltd	2.749	51260	51329	58606	961
2011	8	Diamond Trust Bank Kenya Ltd	2.734	71297	64174	77453	1634
2012	8	Diamond Trust Bank Kenya Ltd	2.733	87707	91580	94512	2413
2013	8	Diamond Trust Bank Kenya Ltd	2.723	110945	170147	114136	3140
2014	8	Diamond Trust Bank Kenya Ltd	2.705	137654	582475	141176	3637
2015	8	Diamond Trust Bank Kenya Ltd	2.728	177544	655543	190948	5309
2006	9	Equity Bank Ltd	0	0	1000000	22391	0
2007	9	Equity Bank Ltd	0	0	1800000	54640	0
2008	9	Equity Bank Ltd	0	0	3000000	78001	0
2009	9	Equity Bank Ltd	0	0	4000000	98434	0
2010	9	Equity Bank Ltd	0	78301	5400000	133890	2988
2011	9	Equity Bank Ltd	0	113823	6600000	176911	1570
2012	9	Equity Bank Ltd	0	135692	7000000	215829	778
2013	9	Equity Bank Ltd	0	171363	7400000	238194	3945
2014	9	Equity Bank Ltd	0	214170	8400000	277116	2006
2015	9	Equity Bank Ltd	0	269892	8800000	341329	2099
2006	10	Family Bank Ltd	0	0	321700	0	0
2007	10	Family Bank Ltd	0	0	465038	9123	0
2008	10	Family Bank Ltd	2.757	5889	574805	10713	384
2009	10	Family Bank Ltd	2.874	7675	539946	13683	468
2010	10	Family Bank Ltd	2.85	10298	776945	20188	391
2011	10	Family Bank Ltd	2.838	16332	959036	26002	419
2012	10	Family Bank Ltd	2.836	17868	1200000	30985	648
2013	10	Family Bank Ltd	2.891	27943	1300000	43501	980
2014	10	Family Bank Ltd	2.919	37925	1500000	61813	2737
2015	10	Family Bank Ltd	2.912	55853	1800000	81190	2324
2006	11	Giro Commercial Bank Ltd	0	0	5889	5700	0
2007	11	Giro Commercial Bank Ltd	0	0	6390	5970	0
2008	11	Giro Commercial Bank Ltd	0	0	6238	6154	0
2009	11	Giro Commercial Bank Ltd	2.319	3682	7777	7026	56
2010	11	Giro Commercial Bank Ltd	2.29	4933	8829	10234	64
2011	11	Giro Commercial Bank Ltd	2.831	6360	9365	11846	41
2012	11	Giro Commercial Bank Ltd	2.715	5519	9070	12280	67
2013	11	Giro Commercial Bank Ltd	2.787	6908	9439	13623	370
2014	11	Giro Commercial Bank Ltd	2.827	7716	9530	15082	469
2015	11	Giro Commercial Bank Ltd	2.822	9327	8281	15810	265
2006	12	Investment & Mortgages Bank Ltd	0	14702	18265	30054	207
2007	12	Investment & Mortgages Bank Ltd	0	19214	22053	30389	245
2008	12	Investment & Mortgages Bank Ltd	0	29775	26784	37022	1564
2009	12	Investment & Mortgages Bank Ltd	2.788	30480	31911	44486	598
2010	12	Investment & Mortgages Bank Ltd	2.775	50257	38747	62552	434

2011	12	Investment & Mortgages Bank Ltd	2.842	66365	47236	76903	232
2012	12	Investment & Mortgages Bank Ltd	2.895	87835	58162	91520	248
2013	12	Investment & Mortgages Bank Ltd	2.846	91882	15890	110316	659
2014	12	Investment & Mortgages Bank Ltd	2.862	101610	81732	137299	667
2015	12	Investment & Mortgages Bank Ltd	2.798	114927	98918	147846	3191
2006	13	Imperial Bank Ltd	0	5920	7466	12400	0
2007	13	Imperial Bank Ltd	0	7721	12527	12386	0
2008	13	Imperial Bank Ltd	2.743	9020	16049	13780	0
2009	13	Imperial Bank Ltd	2.756	10399	19412	15755	0
2010	13	Imperial Bank Ltd	2.718	11152	25848	19399	0
2011	13	Imperial Bank Ltd	2.674	15659	32921	25618	3618
2012	13	Imperial Bank Ltd	0	21292	40733	34590	5209
2013	13	Imperial Bank Ltd	0	0	48080	43006	0
2014	13	Imperial Bank Ltd	0	0	52398	56599	0
2015	13	Imperial Bank Ltd	0	0	0	0	0
2006	14	Kenya Commercial Bank Ltd	0	0	344264	115592	0
2007	14	Kenya Commercial Bank Ltd	0	0	487667	124527	0
2008	14	Kenya Commercial Bank Ltd	2.515	93522	505982	181974	0
2009	14	Kenya Commercial Bank Ltd	2.643	120467	751852	180041	0
2010	14	Kenya Commercial Bank Ltd	2.738	148113	1300000	223025	0
2011	14	Kenya Commercial Bank Ltd	0	198724	1700000	282494	0
2012	14	Kenya Commercial Bank Ltd	2.794	211664	1300000	304112	220549
2013	14	Kenya Commercial Bank Ltd	2.696	227721	1700000	323312	236610
2014	14	Kenya Commercial Bank Ltd	2.779	283732	2300000	376969	1.10E+06
2015	14	Kenya Commercial Bank Ltd	2.794	345968	3800000	467741	1.40E+06
2006	15	National Bank of Kenya Ltd	0	0	153546	70125	0
2007	15	National Bank of Kenya Ltd	0	0	233026	52098	0
2008	15	National Bank of Kenya Ltd	2.588	8950	278299	44588	12692
2009	15	National Bank of Kenya Ltd	2.798	13156	344649	52327	12626
2010	15	National Bank of Kenya Ltd	2.916	20844	398442	60027	13097
2011	15	National Bank of Kenya Ltd	2.908	28068	443781	68665	13726
2012	15	National Bank of Kenya Ltd	2.816	28346	474683	67155	14673
2013	15	National Bank of Kenya Ltd	2.704	39566	522123	92493	29038
2014	15	National Bank of Kenya Ltd	2.733	65641	572033	122865	47395
2015	15	National Bank of Kenya Ltd	2.494	67803	695392	125295	72662
2006	16	National Industrial Credit Bank Ltd	0	16570	18373	29240	0
2007	16	National Industrial Credit Bank Ltd	2.853	22209	21452	32673	487
2008	16	National Industrial Credit Bank Ltd	2.894	29954	25143	43609	410
2009	16	National Industrial Credit Bank Ltd	2.851	32511	29095	46326	385
2010	16	National Industrial Credit Bank Ltd	2.88	40754	32783	54776	62

2011	16	National Industrial Credit Bank Ltd	2.88	56624	38398	73581	270
2012	16	National Industrial Credit Bank Ltd	2.902	71540	52170	101772	680
2013	16	National Industrial Credit Bank Ltd	2.88	83493	67944	112917	1928
2014	16	National Industrial Credit Bank Ltd	2.719	100575	79211	137087	1351
2015	16	National Industrial Credit Bank Ltd	2.903	114657	90790	156762	10451
2006	17	Oriental Commercial Bank Ltd	0	0	4944	2124	0
2007	17	Oriental Commercial Bank Ltd	0	0	4929	2367	0
2008	17	Oriental Commercial Bank Ltd	0	0	4757	2774	0
2009	17	Oriental Commercial Bank Ltd	2.677	1518	5004	3421	869
2010	17	Oriental Commercial Bank Ltd	2.752	2450	5406	4558	1522
2011	17	Oriental Commercial Bank Ltd	2.643	2798	5796	5030	0
2012	17	Oriental Commercial Bank Ltd	2.761	3452	5925	6220	9225
2013	17	Oriental Commercial Bank Ltd	2.822	4035	5831	7007	9564
2014	17	Oriental Commercial Bank Ltd	2.808	4627	5248	7858	9866
2015	17	Oriental Commercial Bank Ltd	2.683	5245	4842	8496	8088
2006	18	Paramount-Universal Bank Ltd	0	0	6183	3000	0
2007	18	Paramount-Universal Bank Ltd	0	0	7107	3371	0
2008	18	Paramount-Universal Bank Ltd	0	0	8016	3552	0
2009	18	Paramount-Universal Bank Ltd	0	0	4718	3418	0
2010	18	Paramount-Universal Bank Ltd	0	0	6520	4420	0
2011	18	Paramount-Universal Bank Ltd	0	0	5213	4727	0
2012	18	Paramount-Universal Bank Ltd	2.701	2739	9707	7255	269
2013	18	Paramount-Universal Bank Ltd	2.601	3272	10627	8029	237
2014	18	Paramount-Universal Bank Ltd	2.68	4447	6965	10402	290
2015	18	Paramount-Universal Bank Ltd	2.69	5871	8560	10526	239
2006	19	Standard Chartered Bank Ltd	0	37415	125020	114162	0
2007	19	Standard Chartered Bank Ltd	0	41025	131618	92966	0
2008	19	Standard Chartered Bank Ltd	2.908	44857	126882	100392	3873
2009	19	Standard Chartered Bank Ltd	2.923	58016	145226	124806	1803
2010	19	Standard Chartered Bank Ltd	2.927	61599	155650	142880	4043
2011	19	Standard Chartered Bank Ltd	2.925	97417	159512	164182	3585
2012	19	Standard Chartered Bank Ltd	2.929	114534	171377	195493	4607
2013	19	Standard Chartered Bank Ltd	2.869	131965	195631	220524	8235
2014	19	Standard Chartered Bank Ltd	2.796	126275	215098	222636	14753
2015	19	Standard Chartered Bank Ltd	2.72	123409	217832	234131	10826
2006	20	Transnational Bank Ltd	0	0	8507	2820	0
2007	20	Transnational Bank Ltd	0	0	11053	3664	0
2008	20	Transnational Bank Ltd	0	0	14932	3710	0
2009	20	Transnational Bank Ltd	2.385	1939	17794	3705	583
2010	20	Transnational Bank Ltd	2.409	2138	22773	4762	900
2011	20	Transnational Bank Ltd	2.603	3308	29469	7287	1158

2012	20	Transnational Bank Ltd	2.625	4238	36514	8801	1238
2013	20	Transnational Bank Ltd	2.641	5144	39441	9658	1145
2014	20	Transnational Bank Ltd	2.517	6009	46199	10240	3341
2015	20	Transnational Bank Ltd	2.499	6649	55655	10533	3462

Source: CBK 2006,2007,2008,2009,2010,2011,2012,2013,2014,2015

Table 4.13

*Variables Measurements*

Year	ID	Bank	Interest income	Loan Loss Provisions	Non-Performing Loans	Complete Write Off
2006	1	Barclays Bank Of Kenya Ltd	10428	881	4505	1182
2007	1	Barclays Bank Of Kenya Ltd	13634	687	3324	1971
2008	1	Barclays Bank Of Kenya Ltd	17821	1282	3778	1052
2009	1	Barclays Bank Of Kenya Ltd	17517	513	3726	930
2010	1	Barclays Bank Of Kenya Ltd	17131	1200	3783	1434
2011	1	Barclays Bank Of Kenya Ltd	17632	729	3376	1405
2012	1	Barclays Bank Of Kenya Ltd	21041	144	2769	1525
2013	1	Barclays Bank Of Kenya Ltd	21297	1223	3142	1105
2014	1	Barclays Bank Of Kenya Ltd	22941	1405	3568	1276
2015	1	Barclays Bank Of Kenya Ltd	25286	1766	4455	1219
2006	2	Cooperative Bank of Kenya Ltd	4414	16655	1425	20
2007	2	Cooperative Bank of Kenya Ltd	5850	7367	700	10403
2008	2	Cooperative Bank of Kenya Ltd	7425	7509	403	0
2009	2	Cooperative Bank of Kenya Ltd	9348	4346	628	3515
2010	2	Cooperative Bank of Kenya Ltd	12141	4346	799	504
2011	2	Cooperative Bank of Kenya Ltd	16858	4692	710	0
2012	2	Cooperative Bank of Kenya Ltd	22230	4736	999	675
2013	2	Cooperative Bank of Kenya Ltd	1904	4521	778	524
2014	2	Cooperative Bank of Kenya Ltd	27210	4456	1176	948
2015	2	Cooperative Bank of Kenya Ltd	33370	7173	2019	0
2006	3	African Banking Corporation Ltd	0	0	0	0
2007	3	African Banking Corporation Ltd	0	0	0	0
2008	3	African Banking Corporation Ltd	0	0	0	0
2009	3	African Banking Corporation Ltd	0	0	0	0
2010	3	African Banking Corporation Ltd	1055	40	205	14
2011	3	African Banking Corporation Ltd	1267	12	168	49
2012	3	African Banking Corporation Ltd	2265	31	194	4
2013	3	African Banking Corporation Ltd	2536	49	183	60
2014	3	African Banking Corporation Ltd	2731	162	285	60
2015	3	African Banking Corporation Ltd	2975	88	254	120
2006	4	Bank of Africa Ltd	434	0	29	0
2007	4	Bank of Africa Ltd	543	11	39	0
2008	4	Bank of Africa Ltd	1369	50	115	1
2009	4	Bank of Africa Ltd	2101	45	133	23
2010	4	Bank of Africa Ltd	2802	107	154	54
2011	4	Bank of Africa Ltd	4391	172	158	78

2012	4	Bank of Africa Ltd	7404	76	423	12
2013	4	Bank of Africa Ltd	6813	131	706	318
2014	4	Bank of Africa Ltd	5635	561	841	24
2015	4	Bank of Africa Ltd	6914	2778	3565	77
2006	5	Bank of Baroda	0	0	0	0
2007	5	Bank of Baroda	0	0	0	0
2008	5	Bank of Baroda	0	0	0	0
2009	5	Bank of Baroda	0	0	0	0
2010	5	Bank of Baroda	0	0	0	0
2011	5	Bank of Baroda	3925	199	529	507
2012	5	Bank of Baroda	5901	8	359	165
2013	5	Bank of Baroda	6085	71	415	4
2014	5	Bank of Baroda	6807	85	494	6
2015	5	Bank of Baroda	7591	601	1021	180
2006	6	Commercial Bank of Africa Ltd	0	0	0	0
2007	6	Commercial Bank of Africa Ltd	0	0	0	0
2008	6	Commercial Bank of Africa Ltd	0	272	0	0
2009	6	Commercial Bank of Africa Ltd	0	263	0	0
2010	6	Commercial Bank of Africa Ltd	0	798	0	0
2011	6	Commercial Bank of Africa Ltd	6617	310	1805	214
2012	6	Commercial Bank of Africa Ltd	10801	173	1379	348
2013	6	Commercial Bank of Africa Ltd	11858	488	1917	1607
2014	6	Commercial Bank of Africa Ltd	14852	1728	3060	2594
2015	6	Commercial Bank of Africa Ltd	0	0	0	0
2006	7	Consolidated Bank of Kenya Ltd	297	52	348	124
2007	7	Consolidated Bank of Kenya Ltd	369	99	335	112
2008	7	Consolidated Bank of Kenya Ltd	458	63	340	44
2009	7	Consolidated Bank of Kenya Ltd	636	102	343	83
2010	7	Consolidated Bank of Kenya Ltd	887	117	362	76
2011	7	Consolidated Bank of Kenya Ltd	1585	81	381	18
2012	7	Consolidated Bank of Kenya Ltd	2636	167	406	95
2013	7	Consolidated Bank of Kenya Ltd	2336	406	743	69
2014	7	Consolidated Bank of Kenya Ltd	2054	447	1101	90
2015	7	Consolidated Bank of Kenya Ltd	0	0	0	0
2006	8	Diamond Trust Bank Kenya Ltd	0	58	0	0
2007	8	Diamond Trust Bank Kenya Ltd	0	66	0	0
2008	8	Diamond Trust Bank Kenya Ltd	0	190	0	0
2009	8	Diamond Trust Bank Kenya Ltd	6461	295	663	160
2010	8	Diamond Trust Bank Kenya Ltd	7364	557	1168	52
2011	8	Diamond Trust Bank Kenya Ltd	10039	588	1634	118
2012	8	Diamond Trust Bank Kenya Ltd	16579	984	2413	267



2013	8	Diamond Trust Bank Kenya Ltd	17179	898	3140	182
2014	8	Diamond Trust Bank Kenya Ltd	20808	851	3637	369
2015	8	Diamond Trust Bank Kenya Ltd	25825	2150	5309	383
2006	9	Equity Bank Ltd	0	0	0	0
2007	9	Equity Bank Ltd	0	0	0	0
2008	9	Equity Bank Ltd	0	0	0	0
2009	9	Equity Bank Ltd	0	0	0	0
2010	9	Equity Bank Ltd	13775	1904	4374	915
2011	9	Equity Bank Ltd	19339	1629	3250	1118
2012	9	Equity Bank Ltd	30847	1608	4018	1982
2013	9	Equity Bank Ltd	31889	2401	4118	2675
2014	9	Equity Bank Ltd	35366	5214	7469	3746
2015	9	Equity Bank Ltd	43454	5199	6872	4028
2006	10	Family Bank Ltd	0	0	0	0
2007	10	Family Bank Ltd	0	0	0	0
2008	10	Family Bank Ltd	1317	95	321	228
2009	10	Family Bank Ltd	1613	71	398	185
2010	10	Family Bank Ltd	1896	325	725	325
2011	10	Family Bank Ltd	2844	337	1130	337
2012	10	Family Bank Ltd	4775	645	1775	811
2013	10	Family Bank Ltd	5354	321	988	1108
2014	10	Family Bank Ltd	7121	389	1331	46
2015	10	Family Bank Ltd	10032	211	1539	4
2006	11	Giro Commercial Bank Ltd	0	0	0	0
2007	11	Giro Commercial Bank Ltd	0	0	0	0
2008	11	Giro Commercial Bank Ltd	0	0	0	0
2009	11	Giro Commercial Bank Ltd	703	13	108	53
2010	11	Giro Commercial Bank Ltd	857	28	137	64
2011	11	Giro Commercial Bank Ltd	1185	18	111	67
2012	11	Giro Commercial Bank Ltd	1643	812	96	30
2013	11	Giro Commercial Bank Ltd	1507	7	88	285
2014	11	Giro Commercial Bank Ltd	1582	17	66	181
2015	11	Giro Commercial Bank Ltd	1853	18	57	123
2006	12	Investment & Mortgages Bank Ltd	2105	77	357	66
2007	12	Investment & Mortgages Bank Ltd	2765	125	418	70
2008	12	Investment & Mortgages Bank Ltd	3932	166	1930	179
2009	12	Investment & Mortgages Bank Ltd	5081	106	307	596
2010	12	Investment & Mortgages Bank Ltd	6611	300	470	746
2011	12	Investment & Mortgages Bank Ltd	9031	249	594	145
2012	12	Investment & Mortgages Bank Ltd	14007	60	632	208
2013	12	Investment & Mortgages Bank Ltd	14479	472	1076	100

2014	12	Investment & Mortgages Bank Ltd	15748	787	566	72
2015	12	Investment & Mortgages Bank Ltd	19663	695	347	99
2006	13	Imperial Bank Ltd	1649	49	349	0
2007	13	Imperial Bank Ltd	1989	46	334	0
2008	13	Imperial Bank Ltd	2412	44	347	44
2009	13	Imperial Bank Ltd	2677	58	396	59
2010	13	Imperial Bank Ltd	2788	126	0	0
2011	13	Imperial Bank Ltd	4406	103	678	321
2012	13	Imperial Bank Ltd	6906	156	824	0
2013	13	Imperial Bank Ltd	0	0	0	0
2014	13	Imperial Bank Ltd	0	0	0	0
2015	13	Imperial Bank Ltd	0	0	0	0
2006	14	Kenya Commercial Bank Ltd	0	0	0	0
2007	14	Kenya Commercial Bank Ltd	0	0	0	0
2008	14	Kenya Commercial Bank Ltd	14745	1408	9134	0
2009	14	Kenya Commercial Bank Ltd	17948	717	14639	6356
2010	14	Kenya Commercial Bank Ltd	23109	2144	14583	6790
2011	14	Kenya Commercial Bank Ltd	28501	1896	12228	5240
2012	14	Kenya Commercial Bank Ltd	43082	3756	14750	7599
2013	14	Kenya Commercial Bank Ltd	41613	2905	19227	6761
2014	14	Kenya Commercial Bank Ltd	47475	5058	18404	9402
2015	14	Kenya Commercial Bank Ltd	56442	4713	0	0
2006	15	National Bank of Kenya Ltd	0	0	0	0
2007	15	National Bank of Kenya Ltd	0	0	0	0
2008	15	National Bank of Kenya Ltd	3782	361	1435	1843
2009	15	National Bank of Kenya Ltd	4485	143	894	663
2010	15	National Bank of Kenya Ltd	5430	362	685	499
2011	15	National Bank of Kenya Ltd	6457	692	858	487
2012	15	National Bank of Kenya Ltd	8430	725	1583	0
2013	15	National Bank of Kenya Ltd	8165	287	1871	0
2014	15	National Bank of Kenya Ltd	10697	525	2396	0
2015	15	National Bank of Kenya Ltd	12248	3719	3619	2462
2006	16	National Industrial Credit Bank Ltd	2365	133	0	277
2007	16	National Industrial Credit Bank Ltd	2799	100	535	22
2008	16	National Industrial Credit Bank Ltd	3747	194	707	29
2009	16	National Industrial Credit Bank Ltd	4425	463	1214	26
2010	16	National Industrial Credit Bank Ltd	4943	316	1485	10
2011	16	National Industrial Credit Bank Ltd	6831	297	1730	9
2012	16	National Industrial Credit Bank Ltd	11467	258	1760	243
2013	16	National Industrial Credit Bank Ltd	11642	1092	2762	48
2014	16	National Industrial Credit Bank Ltd	13711	329	2745	314

2015	16	National Industrial Credit Bank Ltd	17014	1652	2931	1463
2006	17	Oriental Commercial Bank Ltd	0	0	0	0
2007	17	Oriental Commercial Bank Ltd	0	0	0	0
2008	17	Oriental Commercial Bank Ltd	0	0	0	0
2009	17	Oriental Commercial Bank Ltd	192	9	226	152
2010	17	Oriental Commercial Bank Ltd	328	50	161	92
2011	17	Oriental Commercial Bank Ltd	460	45	160	37
2012	17	Oriental Commercial Bank Ltd	835	3	161	4
2013	17	Oriental Commercial Bank Ltd	836	14	127	25
2014	17	Oriental Commercial Bank Ltd	945	58	169	0
2015	17	Oriental Commercial Bank Ltd	1092	87	67	142
2006	18	Paramount-Universal Bank Ltd	0	0	0	0
2007	18	Paramount-Universal Bank Ltd	0	0	0	0
2008	18	Paramount-Universal Bank Ltd	0	0	0	0
2009	18	Paramount-Universal Bank Ltd	0	0	0	0
2010	18	Paramount-Universal Bank Ltd	0	0	0	0
2011	18	Paramount-Universal Bank Ltd	0	0	0	0
2012	18	Paramount-Universal Bank Ltd	678	8	152	1
2013	18	Paramount-Universal Bank Ltd	976	13	162	3
2014	18	Paramount-Universal Bank Ltd	1017	10	172	1
2015	18	Paramount-Universal Bank Ltd	1340	12	104	80
2006	19	Standard Chartered Bank Ltd	0	502	0	0
2007	19	Standard Chartered Bank Ltd	0	206	0	0
2008	19	Standard Chartered Bank Ltd	7445	365	1321	454
2009	19	Standard Chartered Bank Ltd	9347	474	1558	821
2010	19	Standard Chartered Bank Ltd	9777	332	1263	543
2011	19	Standard Chartered Bank Ltd	12011	412	1319	612
2012	19	Standard Chartered Bank Ltd	19375	716	1840	431
2013	19	Standard Chartered Bank Ltd	21526	783	2293	490
2014	19	Standard Chartered Bank Ltd	21742	1047	3526	85
2015	19	Standard Chartered Bank Ltd	22608	4591	8284	0
2006	20	Transnational Bank Ltd	0	0	0	0
2007	20	Transnational Bank Ltd	0	0	0	0
2008	20	Transnational Bank Ltd	0	0	0	0
2009	20	Transnational Bank Ltd	414	33	250	23
2010	20	Transnational Bank Ltd	444	61	200	111
2011	20	Transnational Bank Ltd	700	64	254	11
2012	20	Transnational Bank Ltd	985	51	250	55
2013	20	Transnational Bank Ltd	1092	87	319	17
2014	20	Transnational Bank Ltd	1263	91	325	34
2015	20	Transnational Bank Ltd	1445	77	429	12

Source: CBK 2006,2007,2008,2009,2010,2011,2012,2013,2014,2015

Table 4.14

*Variables Measurements*

Year	ID	Bank	Tier1	Risk Weighted Asset	Total capital	Debt	Interest expense
2006	1	Barclays Bank Of Kenya Ltd	12375	102066	12375	102860	1492
2007	1	Barclays Bank Of Kenya Ltd	17019	130644	18280	140092	2253
2008	1	Barclays Bank Of Kenya Ltd	19980	133041	24940	148017	3811
2009	1	Barclays Bank Of Kenya Ltd	22186	115880	27619	140666	2747
2010	1	Barclays Bank Of Kenya Ltd	28424	106928	33311	140950	1457
2011	1	Barclays Bank Of Kenya Ltd	29013	120366	33478	137806	1296
2012	1	Barclays Bank Of Kenya Ltd	28329	124840	32169	155239	2896
2013	1	Barclays Bank Of Kenya Ltd	31798	191652	33172	174367	2437
2014	1	Barclays Bank Of Kenya Ltd	37980	205806	38419	187486	3337
2015	1	Barclays Bank Of Kenya Ltd	35419	224121	41222	201161	4875
2006	2	Cooperative Bank of Kenya Ltd	4360	32799	4776	52854	1079
2007	2	Cooperative Bank of Kenya Ltd	5882	41369	6004	58864	1000
2008	2	Cooperative Bank of Kenya Ltd	12613	57313	13456	69877	1729
2009	2	Cooperative Bank of Kenya Ltd	14823	72928	15319	94386	2294
2010	2	Cooperative Bank of Kenya Ltd	17971	111233	18402	133744	2638
2011	2	Cooperative Bank of Kenya Ltd	22103	137792	22622	147360	16859
2012	2	Cooperative Bank of Kenya Ltd	29414	145187	34542	171221	8680
2013	2	Cooperative Bank of Kenya Ltd	32123	205152	43195	194631	5916
2014	2	Cooperative Bank of Kenya Ltd	37462	256511	55534	242519	8076
2015	2	Cooperative Bank of Kenya Ltd	43283	298137	63372	293197	13586
2006	3	African Banking Corporation Ltd	670	3861	677	0	0
2007	3	African Banking Corporation Ltd	808	4727	811	0	0
2008	3	African Banking Corporation Ltd	959	4511	963	0	0
2009	3	African Banking Corporation Ltd	1135	5515	1141	0	0
2010	3	African Banking Corporation Ltd	1338	6924	1394	8644	361
2011	3	African Banking Corporation Ltd	1531	9086	1599	10793	513
2012	3	African Banking Corporation Ltd	1645	12079	1739	17338	1354

2013	3	African Banking Corporation Ltd	1774	12429	1873	17857	1287
2014	3	African Banking Corporation Ltd	1928	17096	2945	19225	1352
2015	3	African Banking Corporation Ltd	2181	18304	3012	19587	1603
2006	4	Bank of Africa Ltd	746	4649	786	5509	185
2007	4	Bank of Africa Ltd	800	5888	848	6394	209
2008	4	Bank of Africa Ltd	1009	8124	1072	16536	611
2009	4	Bank of Africa Ltd	1706	11250	1790	22290	1016
2010	4	Bank of Africa Ltd	1899	17684	2682	32783	1294
2011	4	Bank of Africa Ltd	3408	26888	4303	47196	2265
2012	4	Bank of Africa Ltd	3567	34543	4547	47227	4635
2013	4	Bank of Africa Ltd	4803	43923	5587	58982	3690
2014	4	Bank of Africa Ltd	6105	51781	8244	54298	3157
2015	4	Bank of Africa Ltd	6970	52778	8651	60784	3764
2006	5	Bank of Baroda	1263	4589	1263	0	0
2007	5	Bank of Baroda	1466	7742	1466	0	0
2008	5	Bank of Baroda	1688	9109	1795	0	0
2009	5	Bank of Baroda	2081	10586	2176	0	0
2010	5	Bank of Baroda	3319	14708	3472	0	0
2011	5	Bank of Baroda	4464	21812	4667	31764	1639
2012	5	Bank of Baroda	5637	24951	5875	40379	3753
2013	5	Bank of Baroda	7414	35458	7663	44452	3041
2014	5	Bank of Baroda	9324	40044	9683	52077	3431
2015	5	Bank of Baroda	11181	42539	11547	56904	3884
2006	6	Commercial Bank of Africa Ltd	3030	20418	3121	0	0
2007	6	Commercial Bank of Africa Ltd	3459	25685	3622	0	0
2008	6	Commercial Bank of Africa Ltd	4295	34510	4494	0	0
2009	6	Commercial Bank of Africa Ltd	4545	37529	4821	0	0
2010	6	Commercial Bank of Africa Ltd	5728	41553	6028	0	0
2011	6	Commercial Bank of Africa Ltd	7661	55270	8038	84087	2475
2012	6	Commercial Bank of Africa Ltd	9712	62608	10063	105426	5497
2013	6	Commercial Bank of Africa Ltd	10378	81060	10927	130659	5486
2014	6	Commercial Bank of Africa Ltd	13779	121180	21705	178963	7824

2015	6	Commercial Bank of Africa Ltd	17099	140604	25201	0	0
2006	7	Consolidated Bank of Kenya Ltd	516	2685	576	2714	37
2007	7	Consolidated Bank of Kenya Ltd	543	3216	607	3360	51
2008	7	Consolidated Bank of Kenya Ltd	666	3900	727	3811	90
2009	7	Consolidated Bank of Kenya Ltd	740	5173	811	5972	121
2010	7	Consolidated Bank of Kenya Ltd	896	8205	1082	9001	266
2011	7	Consolidated Bank of Kenya Ltd	1027	9402	1190	13883	720
2012	7	Consolidated Bank of Kenya Ltd	1171	10268	1543	16426	1704
2013	7	Consolidated Bank of Kenya Ltd	843	11254	1217	15536	1261
2014	7	Consolidated Bank of Kenya Ltd	1088	13139	1444	13509	1141
2015	7	Consolidated Bank of Kenya Ltd	1086	13974	1312	0	0
2006	8	Diamond Trust Bank Kenya Ltd	2531	14638	3022	0	0
2007	8	Diamond Trust Bank Kenya Ltd	4279	22398	4287	0	0
2008	8	Diamond Trust Bank Kenya Ltd	4457	28526	5640	0	0
2009	8	Diamond Trust Bank Kenya Ltd	5279	34324	6512	58590	2935
2010	8	Diamond Trust Bank Kenya Ltd	6637	43249	7973	73340	2481
2011	8	Diamond Trust Bank Kenya Ltd	8229	57898	9718	94510	3212
2012	8	Diamond Trust Bank Kenya Ltd	12029	68104	13511	116834	7332
2013	8	Diamond Trust Bank Kenya Ltd	15508	87817	18484	142776	6029
2014	8	Diamond Trust Bank Kenya Ltd	22245	132274	25065	179275	7769
2015	8	Diamond Trust Bank Kenya Ltd	25421	171281	30299	233303	9897
2006	9	Equity Bank Ltd	2201	15880	2201	0	0
2007	9	Equity Bank Ltd	13666	29919	17627	0	0
2008	9	Equity Bank Ltd	14272	48834	19910	0	0
2009	9	Equity Bank Ltd	16873	71416	22488	0	0
2010	9	Equity Bank Ltd	19931	90805	25320	115814	2061
2011	9	Equity Bank Ltd	19589	127548	27633	162008	3116
2012	9	Equity Bank Ltd	29525	148660	44741	200254	6883
2013	9	Equity Bank Ltd	34759	187346	44151	226173	5399
2014	9	Equity Bank Ltd	40733	268518	47552	280795	6192
2015	9	Equity Bank Ltd	47659	325484	52887	355926	9330
2006	10	Family Bank Ltd	0	0	0	0	0

2007	10	Family Bank Ltd	1146	5197	1155	0	0
2008	10	Family Bank Ltd	1409	7416	1418	9056	142
2009	10	Family Bank Ltd	1735	9525	1744	11600	199
2010	10	Family Bank Ltd	2986	12523	2995	17082	225
2011	10	Family Bank Ltd	2997	18519	3150	22678	490
2012	10	Family Bank Ltd	4619	21096	4786	26108	1484
2013	10	Family Bank Ltd	5631	31127	5896	37505	903
2014	10	Family Bank Ltd	10184	52067	10551	51144	1748
2015	10	Family Bank Ltd	11329	73606	13884	69239	3632
2006	11	Giro Commercial Bank Ltd	446	2795	481	0	0
2007	11	Giro Commercial Bank Ltd	484	3057	522	0	0
2008	11	Giro Commercial Bank Ltd	564	3215	604	0	0
2009	11	Giro Commercial Bank Ltd	808	3657	854	6057	340
2010	11	Giro Commercial Bank Ltd	1278	5386	1340	8894	449
2011	11	Giro Commercial Bank Ltd	1500	6658	1579	10267	631
2012	11	Giro Commercial Bank Ltd	1694	6014	1775	10504	1159
2013	11	Giro Commercial Bank Ltd	2005	7212	2087	11536	800
2014	11	Giro Commercial Bank Ltd	2330	10186	2422	12659	863
2015	11	Giro Commercial Bank Ltd	2715	11781	2835	12975	1020
2006	12	Investment & Mortgages Bank Ltd	2424	18911	2432	19553	864
2007	12	Investment & Mortgages Bank Ltd	3750	26033	3758	25553	1057
2008	12	Investment & Mortgages Bank Ltd	3933	35914	4533	37679	3932
2009	12	Investment & Mortgages Bank Ltd	5923	34866	6523	46971	2608
2010	12	Investment & Mortgages Bank Ltd	8467	44807	8924	73031	2779
2011	12	Investment & Mortgages Bank Ltd	10884	60079	11584	36592	3468
2012	12	Investment & Mortgages Bank Ltd	11862	69848	12109	50066	7447
2013	12	Investment & Mortgages Bank Ltd	14700	97526	18547	117508	5595
2014	12	Investment & Mortgages Bank Ltd	19122	121260	22863	131738	6653
2015	12	Investment & Mortgages Bank Ltd	23559	138179	26544	138006	8645
2006	13	Imperial Bank Ltd	1249	6314	1249	8052	0
2007	13	Imperial Bank Ltd	1455	8129	1537	10143	0
2008	13	Imperial Bank Ltd	1724	9071	1826	11520	0

2009	13	Imperial Bank Ltd	2042	10019	2158	13111	0
2010	13	Imperial Bank Ltd	2230	11192	2369	16357	922
2011	13	Imperial Bank Ltd	3000	14894	3072	23444	1784
2012	13	Imperial Bank Ltd	3648	20057	3752	33283	3841
2013	13	Imperial Bank Ltd	4663	31709	4755	0	0
2014	13	Imperial Bank Ltd	6564	43219	6634	0	0
2015	13	Imperial Bank Ltd	0	0	0	0	0
2006	14	Kenya Commercial Bank Ltd	9169	58218	9169	0	0
2007	14	Kenya Commercial Bank Ltd	10046	73813	10046	0	0
2008	14	Kenya Commercial Bank Ltd	16187	104752	16187	170174	2970
2009	14	Kenya Commercial Bank Ltd	17674	119238	17674	172207	3499
2010	14	Kenya Commercial Bank Ltd	35221	152311	35280	212226	3464
2011	14	Kenya Commercial Bank Ltd	38403	192939	39920	286351	4616
2012	14	Kenya Commercial Bank Ltd	42125	197734	44925	314039	12445
2013	14	Kenya Commercial Bank Ltd	50905	272565	61199	327496	8629
2014	14	Kenya Commercial Bank Ltd	57805	338877	71210	414704	11527
2015	14	Kenya Commercial Bank Ltd	56103	397490	61072	476840	17147
2006	15	National Bank of Kenya Ltd	3368	29357	3488	0	0
2007	15	National Bank of Kenya Ltd	4442	11935	4615	0	0
2008	15	National Bank of Kenya Ltd	5672	14700	5867	36487	821
2009	15	National Bank of Kenya Ltd	7099	17377	7396	43496	1152
2010	15	National Bank of Kenya Ltd	9082	25591	9447	50097	1064
2011	15	National Bank of Kenya Ltd	9576	34286	10004	58208	1376
2012	15	National Bank of Kenya Ltd	9622	35280	10027	56704	3655
2013	15	National Bank of Kenya Ltd	10312	45333	10948	80667	2527
2014	15	National Bank of Kenya Ltd	10343	80433	11206	110867	3899
2015	15	National Bank of Kenya Ltd	9784	75266	10531	114386	5850
2006	16	National Industrial Credit Bank Ltd	2700	20303	2876	23026	911
2007	16	National Industrial Credit Bank Ltd	4058	25625	4287	26543	1159
2008	16	National Industrial Credit Bank Ltd	5070	35679	5398	37053	1732
2009	16	National Industrial Credit Bank Ltd	5382	36885	5711	40765	2011
2010	16	National Industrial Credit Bank Ltd	6874	46955	7283	50660	1543



2011	16	National Industrial Credit Bank Ltd	9073	60555	9623	68461	2552
2012	16	National Industrial Credit Bank Ltd	12569	80565	13246	92866	5983
2013	16	National Industrial Credit Bank Ltd	14108	95220	14108	103493	4374
2014	16	National Industrial Credit Bank Ltd	18826	131045	27340	122429	5712
2015	16	National Industrial Credit Bank Ltd	21529	148256	30357	139442	7271
2006	17	Oriental Commercial Bank Ltd	673	1125	673	0	0
2007	17	Oriental Commercial Bank Ltd	819	1357	819	0	0
2008	17	Oriental Commercial Bank Ltd	791	1491	809	0	0
2009	17	Oriental Commercial Bank Ltd	824	2109	850	2070	98
2010	17	Oriental Commercial Bank Ltd	969	2789	1004	3420	192
2011	17	Oriental Commercial Bank Ltd	1074	3156	1113	3740	265
2012	17	Oriental Commercial Bank Ltd	1139	3939	1188	4835	573
2013	17	Oriental Commercial Bank Ltd	1316	4510	1372	5482	433
2014	17	Oriental Commercial Bank Ltd	1387	5659	1450	6261	556
2015	17	Oriental Commercial Bank Ltd	2031	6172	2108	6256	673
2006	18	Paramount-Universal Bank Ltd	415	1278	415	0	0
2007	18	Paramount-Universal Bank Ltd	415	1278	415	0	0
2008	18	Paramount-Universal Bank Ltd	483	1173	492	0	0
2009	18	Paramount-Universal Bank Ltd	512	1548	527	0	0
2010	18	Paramount-Universal Bank Ltd	768	1655	785	0	0
2011	18	Paramount-Universal Bank Ltd	1003	1900	1026	0	0
2012	18	Paramount-Universal Bank Ltd	1106	2390	1136	6118	556
2013	18	Paramount-Universal Bank Ltd	1175	2914	1220	6798	666
2014	18	Paramount-Universal Bank Ltd	1314	5404	1376	9024	681
2015	18	Paramount-Universal Bank Ltd	1450	6349	1532	8989	784
2006	19	Standard Chartered Bank Ltd	8368	45667	8623	70884	0
2007	19	Standard Chartered Bank Ltd	8967	55065	9199	80205	0
2008	19	Standard Chartered Bank Ltd	9332	59276	9605	87520	1568
2009	19	Standard Chartered Bank Ltd	10656	75462	10915	109861	2010
2010	19	Standard Chartered Bank Ltd	11394	81936	11729	122415	1662
2011	19	Standard Chartered Bank Ltd	14122	114760	16414	143352	2159
2012	19	Standard Chartered Bank Ltd	21623	132652	23929	164599	5633

2013	19	Standard Chartered Bank Ltd	25831	147682	30721	184184	5125
2014	19	Standard Chartered Bank Ltd	28944	183105	36288	181837	4441
2015	19	Standard Chartered Bank Ltd	33259	189747	40147	192713	5007
2006	20	Transnational Bank Ltd	1104	1688	1104	0	0
2007	20	Transnational Bank Ltd	1062	1782	1083	0	0
2008	20	Transnational Bank Ltd	1216	1865	1235	0	0
2009	20	Transnational Bank Ltd	1305	1850	1325	2039	80
2010	20	Transnational Bank Ltd	1518	2182	1541	3221	97
2011	20	Transnational Bank Ltd	1711	3707	1738	5543	168
2012	20	Transnational Bank Ltd	1790	4718	1825	6967	433
2013	20	Transnational Bank Ltd	1807	5956	1869	7788	394
2014	20	Transnational Bank Ltd	1814	8824	1915	8325	485
2015	20	Transnational Bank Ltd	1928	9473	2033	8419	584

Source: CBK 2006,2007,2008,2009,2010,2011,2012,2013,2014,2015

Table 4.15

*Variables Measurements*

Year	ID	Bank	Overheads	Non-interest income	Sectorial Lending 1	Sectorial Lending 2	Sectorial Lending 3
2006	1	Barclays Bank Of Kenya Ltd	7767	6187	0.15	0.07	0.13
2007	1	Barclays Bank Of Kenya Ltd	11095	7479	0.12	0.06	0.14
2008	1	Barclays Bank Of Kenya Ltd	14329	9617	0.1	0.06	0.1
2009	1	Barclays Bank Of Kenya Ltd	13882	8627	0.07	0.06	0.08
2010	1	Barclays Bank Of Kenya Ltd	14049	10351	0.06	0.05	0.01
2011	1	Barclays Bank Of Kenya Ltd	13539	10003	0.09	0.03	0.01
2012	1	Barclays Bank Of Kenya Ltd	14260	9279	0.16	0.04	0
2013	1	Barclays Bank Of Kenya Ltd	15565	9062	0.09	0.01	0
2014	1	Barclays Bank Of Kenya Ltd	14590	8684	0.12	0.11	0.04
2015	1	Barclays Bank Of Kenya Ltd	15622	9051	0.14	0.11	0.05
2006	2	Cooperative Bank of Kenya Ltd	4236	3578	0	0.17	0
2007	2	Cooperative Bank of Kenya Ltd	5257	3426	0	0.06	0
2008	2	Cooperative Bank of Kenya Ltd	5888	3954	0	0	0
2009	2	Cooperative Bank of Kenya Ltd	7354	4664	0.02	0	0
2010	2	Cooperative Bank of Kenya Ltd	9231	6168	0.05	0.09	0.22
2011	2	Cooperative Bank of Kenya Ltd	11417	6451	0.05	0.06	0.21
2012	2	Cooperative Bank of Kenya Ltd	13171	10200	0.08	0.11	0.04
2013	2	Cooperative Bank of Kenya Ltd	16605	12021	0.07	0.13	0.04
2014	2	Cooperative Bank of Kenya Ltd	20265	12951	0.09	0.16	0.05
2015	2	Cooperative Bank of Kenya Ltd	19372	16607	0.11	0.16	0.07
2006	3	African Banking Corporation Ltd	0	0	0	0	0
2007	3	African Banking Corporation Ltd	0	0	0	0	0
2008	3	African Banking Corporation Ltd	0	0	0	0	0
2009	3	African Banking Corporation Ltd	0	0	0	0	0
2010	3	African Banking Corporation Ltd	601	434	0.12	0.26	0.16

2011	3	African Banking Corporation Ltd	714	474	0.16	0.26	0.13
2012	3	African Banking Corporation Ltd	844	490	0.08	0.4	0.13
2013	3	African Banking Corporation Ltd	1125	517	0.05	0.31	0.1
2014	3	African Banking Corporation Ltd	1414	533	0.03	0.32	0.09
2015	3	African Banking Corporation Ltd	1358	463	0.04	0.26	0.07
2006	4	Bank of Africa Ltd	357	130	0.4	0.28	0.12
2007	4	Bank of Africa Ltd	416	209	0.34	0.24	0.12
2008	4	Bank of Africa Ltd	1042	578	0.32	0.15	0.1
2009	4	Bank of Africa Ltd	1405	755	0.12	0.2	0.08
2010	4	Bank of Africa Ltd	1732	884	0.28	0.18	0.05
2011	4	Bank of Africa Ltd	2290	1081	0.28	0.14	0.04
2012	4	Bank of Africa Ltd	2905	1235	0.24	0.17	0.05
2013	4	Bank of Africa Ltd	3383	1440	0.23	0.16	0.05
2014	4	Bank of Africa Ltd	2639	888	0.19	0.22	0.03
2015	4	Bank of Africa Ltd	2911	1122	0.19	0.16	0.03
2006	5	Bank of Baroda	0	0	0	0	0
2007	5	Bank of Baroda	0	0	0	0	0
2008	5	Bank of Baroda	0	0	0	0	0
2009	5	Bank of Baroda	0	0	0	0	0
2010	5	Bank of Baroda	0	0	0	0	0
2011	5	Bank of Baroda	579	169	0.03	0.3	0.07
2012	5	Bank of Baroda	792	319	0.03	0.28	0.09
2013	5	Bank of Baroda	743	275	0.03	0.25	0.12
2014	5	Bank of Baroda	851	255	0.02	0.2	0.14
2015	5	Bank of Baroda	960	339	0.02	0.23	0.09
2006	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2007	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2008	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2009	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2010	6	Commercial Bank of Africa Ltd	0	0	0	0	0

2011	6	Commercial Bank of Africa Ltd	3916	2967	0.26	0.15	0.03
2012	6	Commercial Bank of Africa Ltd	4485	3576	0.22	0.22	0.16
2013	6	Commercial Bank of Africa Ltd	6071	4361	0.23	0.21	0.07
2014	6	Commercial Bank of Africa Ltd	8504	5212	0	0	0
2015	6	Commercial Bank of Africa Ltd	0	0	0	0	0
2006	7	Consolidated Bank of Kenya Ltd	429	238	0.18	0.38	0.04
2007	7	Consolidated Bank of Kenya Ltd	497	304	0.16	0.34	0.02
2008	7	Consolidated Bank of Kenya Ltd	552	333	0.11	0.31	0.08
2009	7	Consolidated Bank of Kenya Ltd	689	394	0.07	0.44	0.11
2010	7	Consolidated Bank of Kenya Ltd	873	628	0.07	0.41	0.07
2011	7	Consolidated Bank of Kenya Ltd	1159	622	0.05	0.38	0.07
2012	7	Consolidated Bank of Kenya Ltd	1179	590	0.05	0.37	0.07
2013	7	Consolidated Bank of Kenya Ltd	1254	444	0.03	0.39	0.06
2014	7	Consolidated Bank of Kenya Ltd	1207	467	0.04	0.32	0.07
2015	7	Consolidated Bank of Kenya Ltd	0	0	0	0	0
2006	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0
2007	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0
2008	8	Diamond Trust Bank Kenya Ltd	0	0	0	0	0
2009	8	Diamond Trust Bank Kenya Ltd	2762	1548	0.1	0.24	0.15
2010	8	Diamond Trust Bank Kenya Ltd	3671	2874	0.09	0.23	0.14
2011	8	Diamond Trust Bank Kenya Ltd	4583	2744	0.09	0.21	0.11
2012	8	Diamond Trust Bank Kenya Ltd	5188	3074	0.11	0.23	0.09
2013	8	Diamond Trust Bank Kenya Ltd	6222	3349	0.11	0.23	0.09
2014	8	Diamond Trust Bank Kenya Ltd	7196	3776	0.13	0.22	0.08
2015	8	Diamond Trust Bank Kenya Ltd	8171	4697	0.13	0.21	0.07
2006	9	Equity Bank Ltd	0	0	0	0	0
2007	9	Equity Bank Ltd	0	0	0	0	0
2008	9	Equity Bank Ltd	0	0	0	0	0
2009	9	Equity Bank Ltd	0	0	0	0	0
2010	9	Equity Bank Ltd	13201	10438	0	0	0

2011	9	Equity Bank Ltd	15990	12447	0	0	0
2012	9	Equity Bank Ltd	19578	12863	0.13	0.12	0.17
2013	9	Equity Bank Ltd	22710	15370	0.19	0.12	0.15
2014	9	Equity Bank Ltd	26348	18474	0.24	0.12	0.12
2015	9	Equity Bank Ltd	32104	21939	0.26	0.12	0.15
2006	10	Family Bank Ltd	0	0	0	0	0
2007	10	Family Bank Ltd	0	0	0	0	0
2008	10	Family Bank Ltd	706	776	0.02	0.01	0.3
2009	10	Family Bank Ltd	819	777	0.02	0	0.09
2010	10	Family Bank Ltd	2275	1448	0.02	0.32	0.05
2011	10	Family Bank Ltd	2906	1411	0	0.52	0.08
2012	10	Family Bank Ltd	3215	1438	0.01	0.27	0.06
2013	10	Family Bank Ltd	4196	1852	0.01	0.28	0.05
2014	10	Family Bank Ltd	4957	8012	0	0.31	0.16
2015	10	Family Bank Ltd	6207	9376	0	0.26	0.11
2006	11	Giro Commercial Bank Ltd	0	0	0	0	0
2007	11	Giro Commercial Bank Ltd	0	0	0	0	0
2008	11	Giro Commercial Bank Ltd	0	0	0	0	0
2009	11	Giro Commercial Bank Ltd	322	159	0.12	0.23	0.06
2010	11	Giro Commercial Bank Ltd	380	635	0.1	0.12	0.13
2011	11	Giro Commercial Bank Ltd	392	150	0.09	0.19	0.07
2012	11	Giro Commercial Bank Ltd	406	127	0.1	0.16	0.09
2013	11	Giro Commercial Bank Ltd	442	111	0.08	0.11	0.11
2014	11	Giro Commercial Bank Ltd	451	187	0.11	0.2	0.13
2015	11	Giro Commercial Bank Ltd	473	137	0.12	0.16	0.12
2006	12	Investment & Mortgages Bank Ltd	788	482	0	0	0
2007	12	Investment & Mortgages Bank Ltd	1062	648	0	0	0
2008	12	Investment & Mortgages Bank Ltd	1447	1830	0	0	0
2009	12	Investment & Mortgages Bank Ltd	1581	1010	0.22	0.1	0.13
2010	12	Investment & Mortgages Bank Ltd	2152	2146	0.23	0.08	0.09

2011	12	Investment & Mortgages Bank Ltd	2755	2396	0.25	0.1	0.09
2012	12	Investment & Mortgages Bank Ltd	4120	3352	0.26	0.1	0.09
2013	12	Investment & Mortgages Bank Ltd	4663	3437	0.24	0.03	0.09
2014	12	Investment & Mortgages Bank Ltd	3960	2996	0.22	0.05	0.1
2015	12	Investment & Mortgages Bank Ltd	5023	3449	0.24	0.05	0.1
2006	13	Imperial Bank Ltd	613	279	0	0	0
2007	13	Imperial Bank Ltd	834	482	0	0	0
2008	13	Imperial Bank Ltd	910	467	0.06	0.08	0.15
2009	13	Imperial Bank Ltd	1027	522	0.09	0.08	0.17
2010	13	Imperial Bank Ltd	0	860	0.11	0.18	0.14
2011	13	Imperial Bank Ltd	0	890	0.09	0.1	0.13
2012	13	Imperial Bank Ltd	0	1145	0.11	0.07	0.12
2013	13	Imperial Bank Ltd	0	0	0	0	0
2014	13	Imperial Bank Ltd	0	0	0	0	0
2015	13	Imperial Bank Ltd	0	0	0	0	0
2006	14	Kenya Commercial Bank Ltd	0	0	0	0	0
2007	14	Kenya Commercial Bank Ltd	0	0	0	0	0
2008	14	Kenya Commercial Bank Ltd	12006	7652	0	0	0.16
2009	14	Kenya Commercial Bank Ltd	15575	8125	0	0	0.17
2010	14	Kenya Commercial Bank Ltd	20863	11016	0	0	0
2011	14	Kenya Commercial Bank Ltd	24778	16022	0	0	0
2012	14	Kenya Commercial Bank Ltd	29048	15620	0	0	0.17
2013	14	Kenya Commercial Bank Ltd	29986	14878	0	0	0.19
2014	14	Kenya Commercial Bank Ltd	34162	22001	0	0	0.19
2015	14	Kenya Commercial Bank Ltd	35024	22267	0	0	0.18
2006	15	National Bank of Kenya Ltd	0	0	0	0	0
2007	15	National Bank of Kenya Ltd	0	0	0	0	0
2008	15	National Bank of Kenya Ltd	2904	2101	0.11	0.16	0.12
2009	15	National Bank of Kenya Ltd	3433	2404	0.05	0.17	0.09
2010	15	National Bank of Kenya Ltd	4039	2733	0.04	0.15	0.09

2011	15	National Bank of Kenya Ltd	4658	2714	0.03	0.19	0.07
2012	15	National Bank of Kenya Ltd	5737	2835	0.06	0.12	0.07
2013	15	National Bank of Kenya Ltd	6395	2857	0.07	0.18	0.14
2014	15	National Bank of Kenya Ltd	6977	3136	0.04	0.15	0.17
2015	15	National Bank of Kenya Ltd	7473	3157	0.03	0.24	0.19
2006	16	National Industrial Credit Bank Ltd	1159	515	0	0	0
2007	16	National Industrial Credit Bank Ltd	1226	736	0.07	0.06	0.07
2008	16	National Industrial Credit Bank Ltd	1485	1149	0.1	0.04	0.09
2009	16	National Industrial Credit Bank Ltd	1850	1427	0.13	0.04	0.06
2010	16	National Industrial Credit Bank Ltd	2288	1814	0.17	0.03	0.05
2011	16	National Industrial Credit Bank Ltd	2739	2323	0.11	0.04	0.08
2012	16	National Industrial Credit Bank Ltd	3500	2832	0.11	0.03	0.06
2013	16	National Industrial Credit Bank Ltd	4320	3155	0.25	0.18	0.11
2014	16	National Industrial Credit Bank Ltd	4946	3508	0.26	0.24	0.16
2015	16	National Industrial Credit Bank Ltd	5648	3955	0.25	0.27	0.12
2006	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2007	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2008	17	Oriental Commercial Bank Ltd	0	0	0	0	0
2009	17	Oriental Commercial Bank Ltd	157	10	0.03	0.69	0.03
2010	17	Oriental Commercial Bank Ltd	226	173	0.06	0.23	0.05
2011	17	Oriental Commercial Bank Ltd	244	151	0.04	0.22	0.02
2012	17	Oriental Commercial Bank Ltd	241	93	0.04	0.23	0.02
2013	17	Oriental Commercial Bank Ltd	304	79	0.01	0.11	0.02
2014	17	Oriental Commercial Bank Ltd	390	85	0.01	0.05	0.06
2015	17	Oriental Commercial Bank Ltd	461	84	0.02	0.04	0.02
2006	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2007	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2008	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2009	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2010	18	Paramount-Universal Bank Ltd	0	0	0	0	0



2011	18	Paramount-Universal Bank Ltd	0	0	0	0	0
2012	18	Paramount-Universal Bank Ltd	217	193	0.27	0.05	0.17
2013	18	Paramount-Universal Bank Ltd	228	38	0.2	0.05	0.16
2014	18	Paramount-Universal Bank Ltd	286	121	0.31	0.07	0.18
2015	18	Paramount-Universal Bank Ltd	331	-44	0.25	0.05	0.19
2006	19	Standard Chartered Bank Ltd	3617	0	0	0	0
2007	19	Standard Chartered Bank Ltd	4433	0	0	0	0
2008	19	Standard Chartered Bank Ltd	5024	4232	0.03	0.26	0.22
2009	19	Standard Chartered Bank Ltd	5043	4909	0.05	0.11	0.07
2010	19	Standard Chartered Bank Ltd	5888	5787	0.04	0.14	0.11
2011	19	Standard Chartered Bank Ltd	7245	6062	0.02	0.15	0.11
2012	19	Standard Chartered Bank Ltd	8398	6929	0.02	0.2	0.12
2013	19	Standard Chartered Bank Ltd	9279	7016	0.02	0.21	0.16
2014	19	Standard Chartered Bank Ltd	10193	8286	0.05	0.18	0.19
2015	19	Standard Chartered Bank Ltd	11062	7212	0.02	0.2	0.15
2006	20	Transnational Bank Ltd	0	0	0	0	0
2007	20	Transnational Bank Ltd	0	0	0	0	0
2008	20	Transnational Bank Ltd	0	0	0	0	0
2009	20	Transnational Bank Ltd	362	149	0.04	0.04	0.09
2010	20	Transnational Bank Ltd	438	310	0.03	0.08	0.12
2011	20	Transnational Bank Ltd	482	309	0.13	0.09	0.11
2012	20	Transnational Bank Ltd	593	415	0.16	0.11	0.15
2013	20	Transnational Bank Ltd	681	215	0.18	0.12	0.15
2014	20	Transnational Bank Ltd	680	185	0.21	0.11	0.12
2015	20	Transnational Bank Ltd	758	225	0.25	0.1	0.09

Source: CBK 2006,2007,2008,2009,2010,2011,2012,2013,2014,2015

Table 4.16

*Variables Measurements*

Year	ID	Bank	Sectorial Lending 4	Sectorial Lending 5	Sectorial Lending 6	Sectorial Lending 7
2006	1	Barclays Bank Of Kenya Ltd	0.02	0.02	0.39	0.22
2007	1	Barclays Bank Of Kenya Ltd	0.02	0.01	0.47	0.18
2008	1	Barclays Bank Of Kenya Ltd	0.02	0.01	0.44	0.27
2009	1	Barclays Bank Of Kenya Ltd	0.01	0.01	0.52	0.25
2010	1	Barclays Bank Of Kenya Ltd	0.03	0.02	0.48	0.35
2011	1	Barclays Bank Of Kenya Ltd	0	0	0.5	0.34
2012	1	Barclays Bank Of Kenya Ltd	0	0	0.61	0.14
2013	1	Barclays Bank Of Kenya Ltd	0	0.01	0.83	0.06
2014	1	Barclays Bank Of Kenya Ltd	0	0.02	0.61	0.01
2015	1	Barclays Bank Of Kenya Ltd	0	0.02	0.57	0.11
2006	2	Cooperative Bank of Kenya Ltd	0.01	0.11	0.28	0.43
2007	2	Cooperative Bank of Kenya Ltd	0.02	0.08	0.34	0.49
2008	2	Cooperative Bank of Kenya Ltd	0.02	0.06	0.3	0.62
2009	2	Cooperative Bank of Kenya Ltd	0	0.06	0.61	0.31
2010	2	Cooperative Bank of Kenya Ltd	0.1	0.02	0.02	0.5
2011	2	Cooperative Bank of Kenya Ltd	0.12	0.04	0.06	0.46
2012	2	Cooperative Bank of Kenya Ltd	0.19	0.05	0.43	0.09
2013	2	Cooperative Bank of Kenya Ltd	0.18	0.05	0.41	0.12
2014	2	Cooperative Bank of Kenya Ltd	0.16	0.04	0.37	0.12
2015	2	Cooperative Bank of Kenya Ltd	0.12	0.04	0.35	0.16
2006	3	African Banking Corporation Ltd	0	0	0	0
2007	3	African Banking Corporation Ltd	0	0	0	0
2008	3	African Banking Corporation Ltd	0	0	0	0
2009	3	African Banking Corporation Ltd	0	0	0	0
2010	3	African Banking Corporation Ltd	0.09	0.15	0.11	0.11
2011	3	African Banking Corporation Ltd	0.09	0.26	0.07	0.03
2012	3	African Banking Corporation Ltd	0.1	0.2	0.04	0.05
2013	3	African Banking Corporation Ltd	0.14	0.3	0.02	0.08
2014	3	African Banking Corporation Ltd	0.14	0.13	0.03	0.26
2015	3	African Banking Corporation Ltd	0.16	0.23	0.07	0.17
2006	4	Bank of Africa Ltd	0.06	0.07	0.03	0.04
2007	4	Bank of Africa Ltd	0.07	0.12	0.05	0.05
2008	4	Bank of Africa Ltd	0.1	0.18	0.06	0.08
2009	4	Bank of Africa Ltd	0.1	0.16	0.19	0.15
2010	4	Bank of Africa Ltd	0.08	0.19	0.1	0.11
2011	4	Bank of Africa Ltd	0.11	0.2	0.14	0.09

2012	4	Bank of Africa Ltd	0.16	0.19	0.1	0.1
2013	4	Bank of Africa Ltd	0.11	0.21	0.08	0.17
2014	4	Bank of Africa Ltd	0.16	0.17	0.09	0.14
2015	4	Bank of Africa Ltd	0.09	0.31	0.09	0.12
2006	5	Bank of Baroda	0	0	0	0
2007	5	Bank of Baroda	0	0	0	0
2008	5	Bank of Baroda	0	0	0	0
2009	5	Bank of Baroda	0	0	0	0
2010	5	Bank of Baroda	0	0	0	0
2011	5	Bank of Baroda	0.01	0.26	0.29	0.03
2012	5	Bank of Baroda	0.01	0.29	0.27	0.03
2013	5	Bank of Baroda	0.03	0.29	0.25	0.03
2014	5	Bank of Baroda	0.03	0.29	0.27	0.04
2015	5	Bank of Baroda	0.02	0.28	0.28	0.08
2006	6	Commercial Bank of Africa Ltd	0	0	0	0
2007	6	Commercial Bank of Africa Ltd	0	0	0	0
2008	6	Commercial Bank of Africa Ltd	0	0	0	0
2009	6	Commercial Bank of Africa Ltd	0	0	0	0
2010	6	Commercial Bank of Africa Ltd	0	0	0	0
2011	6	Commercial Bank of Africa Ltd	0.1	0.16	0.14	0.16
2012	6	Commercial Bank of Africa Ltd	0.09	0.21	0.03	0.07
2013	6	Commercial Bank of Africa Ltd	0.07	0.24	0.12	0.06
2014	6	Commercial Bank of Africa Ltd	0	0	0	0
2015	6	Commercial Bank of Africa Ltd	0	0	0	0
2006	7	Consolidated Bank of Kenya Ltd	0.04	0.28	0.08	0
2007	7	Consolidated Bank of Kenya Ltd	0.06	0.34	0.08	0
2008	7	Consolidated Bank of Kenya Ltd	0.04	0.23	0.2	0.03
2009	7	Consolidated Bank of Kenya Ltd	0.06	0.06	0.11	0.15
2010	7	Consolidated Bank of Kenya Ltd	0.04	0.06	0.24	0.11
2011	7	Consolidated Bank of Kenya Ltd	0.03	0.03	0.3	0.14
2012	7	Consolidated Bank of Kenya Ltd	0.03	0.04	0.34	0.1
2013	7	Consolidated Bank of Kenya Ltd	0.01	0.03	0.38	0.1
2014	7	Consolidated Bank of Kenya Ltd	0.02	0.03	0.42	0.11
2015	7	Consolidated Bank of Kenya Ltd	0	0	0	0
2006	8	Diamond Trust Bank Kenya Ltd	0	0	0	0
2007	8	Diamond Trust Bank Kenya Ltd	0	0	0	0
2008	8	Diamond Trust Bank Kenya Ltd	0	0	0	0
2009	8	Diamond Trust Bank Kenya Ltd	0.11	0.23	0.1	0.07
2010	8	Diamond Trust Bank Kenya Ltd	0.15	0.22	0.12	0.05
2011	8	Diamond Trust Bank Kenya Ltd	0.16	0.25	0.11	0.07
2012	8	Diamond Trust Bank Kenya Ltd	0.14	0.23	0.14	0.06

2013	8	Diamond Trust Bank Kenya Ltd	0.17	0.25	0.08	0.07
2014	8	Diamond Trust Bank Kenya Ltd	0.13	0.3	0.08	0.06
2015	8	Diamond Trust Bank Kenya Ltd	0.18	0.28	0.08	0.05
2006	9	Equity Bank Ltd	0	0	0	0
2007	9	Equity Bank Ltd	0	0	0	0
2008	9	Equity Bank Ltd	0	0	0	0
2009	9	Equity Bank Ltd	0	0	0	0
2010	9	Equity Bank Ltd	0	0	0	0
2011	9	Equity Bank Ltd	0	0	0	0
2012	9	Equity Bank Ltd	0.1	0.2	0.21	0.07
2013	9	Equity Bank Ltd	0.1	0.19	0.17	0.08
2014	9	Equity Bank Ltd	0.08	0.19	0.17	0.08
2015	9	Equity Bank Ltd	0.08	0.19	0.12	0.08
2006	10	Family Bank Ltd	0	0	0	0
2007	10	Family Bank Ltd	0	0	0	0
2008	10	Family Bank Ltd	0.14	0.12	0.24	0.16
2009	10	Family Bank Ltd	0.16	0.25	0.25	0.23
2010	10	Family Bank Ltd	0.02	0.01	0.24	0.33
2011	10	Family Bank Ltd	0.03	0.03	0.22	0.11
2012	10	Family Bank Ltd	0.04	0.02	0.12	0.48
2013	10	Family Bank Ltd	0.02	0.03	0.09	0.52
2014	10	Family Bank Ltd	0.04	0.01	0.15	0.33
2015	10	Family Bank Ltd	0.04	0.01	0.12	0.45
2006	11	Giro Commercial Bank Ltd	0	0	0	0
2007	11	Giro Commercial Bank Ltd	0	0	0	0
2008	11	Giro Commercial Bank Ltd	0	0	0	0
2009	11	Giro Commercial Bank Ltd	0.06	0.01	0.05	0.06
2010	11	Giro Commercial Bank Ltd	0.16	0.14	0.03	0.19
2011	11	Giro Commercial Bank Ltd	0.13	0.19	0.18	0.15
2012	11	Giro Commercial Bank Ltd	0.14	0.13	0.2	0.18
2013	11	Giro Commercial Bank Ltd	0.14	0.22	0.18	0.17
2014	11	Giro Commercial Bank Ltd	0.13	0.26	0.04	0.13
2015	11	Giro Commercial Bank Ltd	0.14	0.27	0.07	0.11
2006	12	Investment & Mortgages Bank Ltd	0	0	0	0
2007	12	Investment & Mortgages Bank Ltd	0	0	0	0
2008	12	Investment & Mortgages Bank Ltd	0	0	0	0
2009	12	Investment & Mortgages Bank Ltd	0.07	0.16	0.12	0.18
2010	12	Investment & Mortgages Bank Ltd	0.05	0.22	0.1	0.23
2011	12	Investment & Mortgages Bank Ltd	0.07	0.18	0.08	0.24
2012	12	Investment & Mortgages Bank Ltd	0.05	0.18	0.11	0.2
2013	12	Investment & Mortgages Bank Ltd	0.05	0.17	0.19	0.22

2014	12	Investment & Mortgages Bank Ltd	0.03	0.19	0.22	0.19
2015	12	Investment & Mortgages Bank Ltd	0.05	0.18	0.21	0.18
2006	13	Imperial Bank Ltd	0	0	0	0
2007	13	Imperial Bank Ltd	0	0	0	0
2008	13	Imperial Bank Ltd	0.62	0.02	0.04	0.03
2009	13	Imperial Bank Ltd	0.48	0.05	0.06	0.07
2010	13	Imperial Bank Ltd	0.27	0.08	0.1	0.12
2011	13	Imperial Bank Ltd	0.38	0.07	0.1	0.13
2012	13	Imperial Bank Ltd	0.4	0.08	0.13	0.09
2013	13	Imperial Bank Ltd	0	0	0	0
2014	13	Imperial Bank Ltd	0	0	0	0
2015	13	Imperial Bank Ltd	0	0	0	0
2006	14	Kenya Commercial Bank Ltd	0	0	0	0
2007	14	Kenya Commercial Bank Ltd	0	0	0	0
2008	14	Kenya Commercial Bank Ltd	0.31	0.07	0.06	0.41
2009	14	Kenya Commercial Bank Ltd	0.32	0.06	0.05	0.39
2010	14	Kenya Commercial Bank Ltd	0	0	0	0
2011	14	Kenya Commercial Bank Ltd	0	0	0	0
2012	14	Kenya Commercial Bank Ltd	0.26	0.04	0.13	0.39
2013	14	Kenya Commercial Bank Ltd	0.3	0.03	0.15	0.33
2014	14	Kenya Commercial Bank Ltd	0.19	0.04	0.12	0.47
2015	14	Kenya Commercial Bank Ltd	0.18	0.04	0.11	0.5
2006	15	National Bank of Kenya Ltd	0	0	0	0
2007	15	National Bank of Kenya Ltd	0	0	0	0
2008	15	National Bank of Kenya Ltd	0.1	0.18	0.15	0.18
2009	15	National Bank of Kenya Ltd	0.11	0.15	0.16	0.26
2010	15	National Bank of Kenya Ltd	0.1	0.16	0.13	0.34
2011	15	National Bank of Kenya Ltd	0.13	0.12	0.19	0.28
2012	15	National Bank of Kenya Ltd	0.12	0.22	0.23	0.18
2013	15	National Bank of Kenya Ltd	0.11	0.3	0.13	0.07
2014	15	National Bank of Kenya Ltd	0.03	0.24	0.35	0.02
2015	15	National Bank of Kenya Ltd	0.06	0.2	0.27	0.01
2006	16	National Industrial Credit Bank Ltd	0	0	0	0
2007	16	National Industrial Credit Bank Ltd	0.28	0.21	0.17	0.14
2008	16	National Industrial Credit Bank Ltd	0.29	0.19	0.2	0.09
2009	16	National Industrial Credit Bank Ltd	0.22	0.2	0.21	0.14
2010	16	National Industrial Credit Bank Ltd	0.22	0.22	0.18	0.13
2011	16	National Industrial Credit Bank Ltd	0.15	0.22	0.16	0.24
2012	16	National Industrial Credit Bank Ltd	0.19	0.23	0.13	0.25
2013	16	National Industrial Credit Bank Ltd	0.1	0.07	0.04	0.25
2014	16	National Industrial Credit Bank Ltd	0.1	0.06	0.02	0.16

2015	16	National Industrial Credit Bank Ltd	0.16	0.05	0.02	0.13
2006	17	Oriental Commercial Bank Ltd	0	0	0	0
2007	17	Oriental Commercial Bank Ltd	0	0	0	0
2008	17	Oriental Commercial Bank Ltd	0	0	0	0
2009	17	Oriental Commercial Bank Ltd	0.01	0	0.19	0.05
2010	17	Oriental Commercial Bank Ltd	0.01	0.29	0.14	0.22
2011	17	Oriental Commercial Bank Ltd	0.03	0.39	0.14	0.16
2012	17	Oriental Commercial Bank Ltd	0.36	0.19	0.04	0.12
2013	17	Oriental Commercial Bank Ltd	0.6	0.14	0.03	0.09
2014	17	Oriental Commercial Bank Ltd	0.02	0.64	0.15	0.07
2015	17	Oriental Commercial Bank Ltd	0.7	0.14	0.03	0.05
2006	18	Paramount-Universal Bank Ltd	0	0	0	0
2007	18	Paramount-Universal Bank Ltd	0	0	0	0
2008	18	Paramount-Universal Bank Ltd	0	0	0	0
2009	18	Paramount-Universal Bank Ltd	0	0	0	0
2010	18	Paramount-Universal Bank Ltd	0	0	0	0
2011	18	Paramount-Universal Bank Ltd	0	0	0	0
2012	18	Paramount-Universal Bank Ltd	0.14	0.15	0.07	0.16
2013	18	Paramount-Universal Bank Ltd	0.13	0.19	0.07	0.21
2014	18	Paramount-Universal Bank Ltd	0.11	0.14	0.12	0.07
2015	18	Paramount-Universal Bank Ltd	0.11	0.18	0.15	0.07
2006	19	Standard Chartered Bank Ltd	0	0	0	0
2007	19	Standard Chartered Bank Ltd	0	0	0	0
2008	19	Standard Chartered Bank Ltd	0.16	0.1	0.18	0.06
2009	19	Standard Chartered Bank Ltd	0.07	0.08	0.24	0.38
2010	19	Standard Chartered Bank Ltd	0.15	0.1	0.16	0.3
2011	19	Standard Chartered Bank Ltd	0.22	0.08	0.16	0.26
2012	19	Standard Chartered Bank Ltd	0.11	0.14	0.12	0.29
2013	19	Standard Chartered Bank Ltd	0.08	0.09	0.09	0.35
2014	19	Standard Chartered Bank Ltd	0.03	0.09	0.06	0.41
2015	19	Standard Chartered Bank Ltd	0.05	0.07	0.08	0.43
2006	20	Transnational Bank Ltd	0	0	0	0
2007	20	Transnational Bank Ltd	0	0	0	0
2008	20	Transnational Bank Ltd	0	0	0	0
2009	20	Transnational Bank Ltd	0.11	0.12	0.19	0.41
2010	20	Transnational Bank Ltd	0.16	0.13	0.23	0.24
2011	20	Transnational Bank Ltd	0.14	0.11	0.21	0.2
2012	20	Transnational Bank Ltd	0.16	0.08	0.12	0.21
2013	20	Transnational Bank Ltd	0.1	0.08	0.12	0.24
2014	20	Transnational Bank Ltd	0.07	0.13	0.12	0.25
2015	20	Transnational Bank Ltd	0.08	0.13	0.11	0.24

## APPENDIX VII

### Letter of Authorization to carry out Research



## SCHOOL OF BUSINESS & ECONOMICS

P.O. Private Bag, 20157  
Kabarak, KENYA  
Email: [jgathii@kabarak.ac.ke](mailto:jgathii@kabarak.ac.ke)

Tel: 020-2035181  
Fax: 254-51-343529/343012  
[www.kabarak.ac.ke](http://www.kabarak.ac.ke)

25<sup>th</sup> October, 2016

**To Whom It May Concern:**

Dear Sir/Madam,

**RE: NICKSON KIPTISIA KIPTIONY – GMB/NE/1029/09/14**

This is to confirm that the above named is a bonafide student of Kabarak University pursuing a Master of Business Administration (Finance Option).

Nickson has completed his coursework and currently carrying out a study on "*Effect of International Credit Rating on Financial Performance of Commercial Banks in Kenya.*"

Your assistance will be highly appreciated.

Thank you.

Yours faithfully,

**Dr. John Gathii**  
**Ag. Dean**



#### **Kabarak University Moral Code**

**As members of Kabarak University family, we purpose at all times and all places, to set apart in one's heart, Jesus as Lord.**  
**(1 Peter 3:15)**